



Orlando Area Sales Detail 2024

	<u>Unit Sales</u>			<u>1st Qtr</u>
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>to date</u>
2024	1,719	2,174	2,559	6,452
2023	1,674	2,240	2,936	6,850
Monthly Change	2.69%	-2.95%	-12.84%	-5.81%
2024 YTD	1,719	3,893	6,452	
2023 YTD	1,674	3,914	6,850	
YTD Change	2.69%	-0.54%	-5.81%	

	<u>Sales Volume</u>			<u>1st Qtr</u>
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>to date</u>
2024	\$721,044,093	\$974,585,219	\$1,228,306,028	\$2,923,935,340
2023	\$712,131,335	\$981,959,045	\$1,267,984,151	\$2,962,074,531
Monthly Change	1.25%	-0.75%	-3.13%	-1.29%
2024 YTD	\$721,044,093	\$1,695,629,312	\$2,923,935,340	
2023 YTD	\$712,131,335	\$1,694,090,380	\$2,962,074,531	
YTD Change	1.25%	0.09%	-1.29%	

	<u>Average Sale</u>			<u>1st Qtr</u>
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>to date</u>
2024	\$419,456	\$448,291	\$479,995	\$453,183
2023	\$425,407	\$438,375	\$431,875	\$432,420
Monthly Change	-1.40%	2.26%	11.14%	4.80%
2024 YTD	\$419,456	\$435,559	\$453,183	
2023 YTD	\$425,407	\$432,828	\$432,420	
YTD Change	-1.40%	0.63%	4.80%	

	<u>Median Sale</u>			<u>1st Qtr</u>
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>to date</u>
2024	\$360,000	\$377,000	\$386,500	\$375,000
2023	\$350,000	\$358,000	\$365,000	\$359,500
Monthly Change	2.86%	5.31%	5.89%	4.31%
2024 YTD	\$360,000	\$370,000	\$375,000	
2023 YTD	\$350,000	\$351,000	\$359,500	
YTD Change	2.86%	5.41%	4.31%	

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	<u>Unit Sales</u>			2nd Qtr to date
	Apr	May	Jun	
2024	2,759	2,909	2,601	8,269
2023	2,766	3,150	3,124	9,040
Monthly Change	-0.25%	-7.65%	-16.74%	-8.53%
2024 YTD	9,211	12,120	14,721	
2023 YTD	9,616	12,766	15,890	
YTD Change	-4.21%	-5.06%	-7.36%	

	<u>Sales Volume</u>			2nd Qtr to date
	Apr	May	Jun	
2024	\$1,310,862,839	\$1,402,997,185	\$1,274,087,860	\$3,987,947,884
2023	\$1,227,324,071	\$1,443,066,940	\$1,440,920,484	\$4,111,311,495
Monthly Change	6.81%	-2.78%	-11.58%	-3.00%
2024 YTD	\$4,234,798,179	\$5,637,795,364	\$6,911,883,224	
2023 YTD	\$4,189,398,602	\$5,632,465,542	\$7,073,386,026	
YTD Change	1.08%	0.09%	-2.28%	

	<u>Average Sale</u>			2nd Qtr to date
	Apr	May	Jun	
2024	\$475,122	\$482,295	\$489,845	\$482,277
2023	\$443,718	\$458,116	\$461,242	\$454,791
Monthly Change	7.08%	5.28%	6.20%	6.04%
2024 YTD	\$459,754	\$465,165	\$469,525	
2023 YTD	\$435,670	\$441,208	\$445,147	
YTD Change	5.53%	5.43%	5.48%	

	<u>Median Sale</u>			2nd Qtr to date
	Apr	May	Jun	
2024	\$388,500	\$385,000	\$395,000	\$390,000
2023	\$370,000	\$378,000	\$385,000	\$376,000
Monthly Change	5.00%	1.85%	2.60%	3.72%
2024 YTD	\$380,000	\$380,000	\$385,000	
2023 YTD	\$370,000	\$375,000	\$376,000	
YTD Change	2.70%	1.33%	2.39%	



Orlando Area Sales Detail 2024

	<u>Unit Sales</u>			3rd Qtr to date
	Jul	Aug	Sep	
2024	2,652			2,652
2023	2,852	2,792	2,558	2,852
Monthly Change	-7.01%			-7.01%
2024 YTD	17,373			
2023 YTD	18,742	21,534	24,092	
YTD Change	-7.30%			

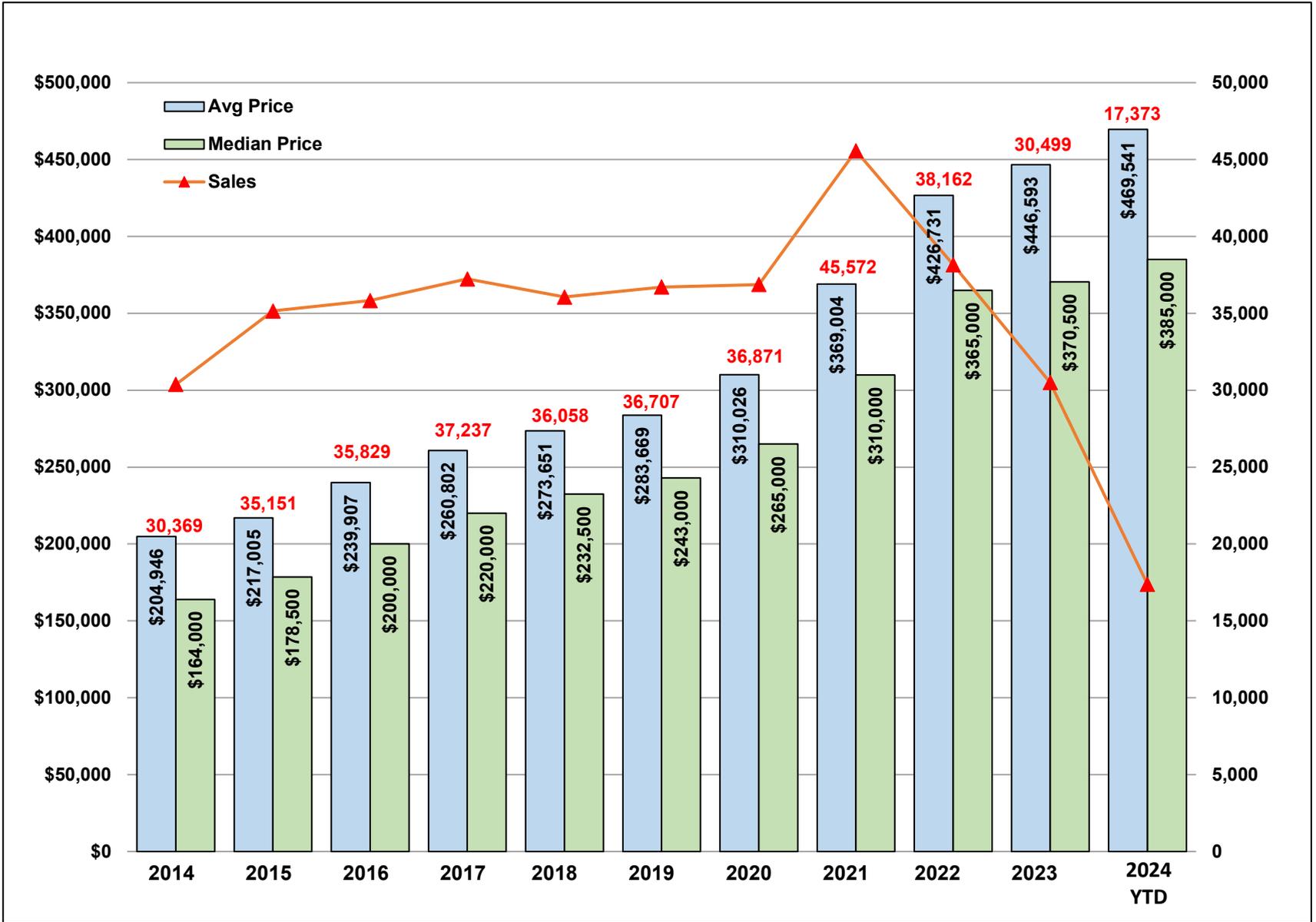
	<u>Sales Volume</u>			3rd Qtr to date
	Jul	Aug	Sep	
2024	\$1,245,458,408			1,245,458,408
2023	\$1,267,872,075	\$1,249,073,046	\$1,143,139,409	\$1,267,872,075
Monthly Change	-1.77%			-1.77%
2024 YTD	\$8,157,341,632			
2023 YTD	\$8,341,258,101	\$9,590,331,147	\$10,733,470,556	
YTD Change	-2.20%			

	<u>Average Sale</u>			3rd Qtr to date
	Jul	Aug	Sep	
2024	\$469,630			\$469,630
2023	\$444,555	\$447,376	\$446,888	\$444,555
Monthly Change	5.64%			5.64%
2024 YTD	\$469,541			
2023 YTD	\$445,057	\$445,358	\$445,520	
YTD Change	5.50%			

	<u>Median Sale</u>			3rd Qtr to date
	Jul	Aug	Sep	
2024	\$390,000			\$390,000
2023	\$380,000	\$375,000	\$370,000	\$380,000
Monthly Change	2.63%			2.63%
2024 YTD	\$385,000			
2023 YTD	\$380,000	\$375,000	\$370,000	
YTD Change	1.32%			



Orlando Area Sales Detail Annual Comparisons



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