



County Sales Detail 2021

Units Sold / Average Days on Market

	Jan		Feb		Mar		1st Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake	477	52	562	55	773	42	1,812	1,812	11.52%
Orange	1,416	51	1,564	48	2,164	46	5,144	5,144	32.71%
Osceola	579	64	689	74	1,060	69	2,328	2,328	14.80%
Polk	853	55	989	53	1,291	45	3,133	3,133	19.92%
Seminole	517	43	571	41	710	31	1,798	1,798	11.43%
Volusia	451	46	438	42	624	50	1,513	1,513	9.62%
Totals	4,293		4,813		6,622		15,728	15,728	100.00%

Total Sales Volume

	Jan	Feb	Mar	1st Quarter	Year to Date	%Total
Lake	\$131,224,751	\$152,625,020	\$220,106,133	\$503,955,904	\$503,955,904	10.22%
Orange	\$504,516,009	\$598,826,542	\$840,171,644	\$1,943,514,195	\$1,943,514,195	39.41%
Osceola	\$172,378,675	\$202,040,571	\$317,444,606	\$691,863,852	\$691,863,852	14.03%
Polk	\$208,451,815	\$231,600,876	\$308,084,955	\$748,137,646	\$748,137,646	15.17%
Seminole	\$164,189,873	\$187,861,905	\$250,388,559	\$602,440,337	\$602,440,337	12.21%
Volusia	\$128,267,693	\$125,938,426	\$187,929,883	\$442,136,002	\$442,136,002	8.96%
Totals	\$1,309,028,816	\$1,498,893,340	\$2,124,125,780	\$4,932,047,936	\$4,932,047,936	100.00%

Average & Median Sale Prices

	Jan		Feb		Mar		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake	\$275,104	\$255,000	\$271,575	\$245,000	\$284,743	\$260,000	\$278,121	\$278,121
Orange	\$356,297	\$293,000	\$382,881	\$305,000	\$388,249	\$313,000	\$377,822	\$377,822
Osceola	\$297,718	\$265,000	\$293,237	\$262,000	\$299,476	\$269,950	\$297,192	\$297,192
Polk	\$244,375	\$224,900	\$234,177	\$225,000	\$238,641	\$227,500	\$238,793	\$238,793
Seminole	\$317,582	\$283,000	\$329,005	\$296,900	\$352,660	\$300,000	\$335,061	\$335,061
Volusia	\$284,407	\$240,000	\$287,531	\$237,650	\$301,170	\$253,700	\$292,225	\$292,225
Totals	\$304,922		\$311,426		\$320,768		\$313,584	\$313,584



County Sales Detail 2021

	Jan		Feb		Mar		1st Quarter		Year to
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Date
Lake	901,905	\$145.50	1,047,231	\$145.74	1,448,710	\$151.93	3,397,846	\$148.32	\$148.32
Orange	2,789,937	\$180.83	3,175,966	\$188.55	4,362,496	\$192.59	10,328,399	\$188.17	\$188.17
Osceola	1,159,589	\$148.65	1,369,097	\$147.57	2,126,679	\$149.27	4,655,365	\$148.62	\$148.62
Polk	1,567,509	\$132.98	1,772,751	\$130.64	2,299,407	\$133.98	5,639,667	\$132.66	\$132.66
Seminole	986,041	\$166.51	1,110,790	\$169.12	1,420,712	\$176.24	3,517,543	\$171.27	\$171.27
Volusia	770,849	\$166.40	737,359	\$170.80	1,081,492	\$173.77	2,589,700	\$170.73	\$170.73
Totals	8,175,830	\$160.11	9,213,194	\$162.69	12,739,496	\$166.74	30,128,520	\$163.70	\$163.70

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County Sales Detail 2021

Units Sold / Average Days on Market

	Apr		May		Jun		2nd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake	767	37	666	33	796	28	2,229	4,041	11.54%
Orange	2,109	39	2,019	33	2,178	29	6,306	11,450	32.69%
Osceola	1,014	72	914	59	996	44	2,924	5,252	14.99%
Polk	1,315	42	1,124	36	1,343	28	3,782	6,915	19.74%
Seminole	700	33	763	26	852	22	2,315	4,113	11.74%
Volusia	596	30	527	29	622	23	1,745	3,258	9.30%
Totals	6,501		6,013		6,787		19,301	35,029	100.00%

Total Sales Volume

	Apr		May		Jun		2nd Quarter	Year to Date	%Total
Lake	\$223,941,337		\$199,628,889		\$250,865,857		\$674,436,083	\$1,178,391,987	10.20%
Orange	\$848,465,577		\$796,809,396		\$934,785,853		\$2,580,060,826	\$4,523,575,021	39.17%
Osceola	\$327,870,800		\$307,962,575		\$348,071,863		\$983,905,238	\$1,675,769,090	14.51%
Polk	\$320,838,263		\$292,031,132		\$359,589,825		\$972,459,220	\$1,720,596,866	14.90%
Seminole	\$256,694,224		\$268,721,104		\$330,892,855		\$856,308,183	\$1,458,748,520	12.63%
Volusia	\$192,139,099		\$167,416,663		\$189,249,041		\$548,804,803	\$990,940,805	8.58%
Totals	\$2,169,949,300		\$2,032,569,759		\$2,413,455,294		\$6,615,974,353	\$11,548,022,289	100.00%

Average & Median Sale Prices

	Apr		May		Jun		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake	\$291,970	\$265,000	\$299,743	\$269,900	\$315,158	\$284,000	\$302,573	\$291,609
Orange	\$402,307	\$320,000	\$394,655	\$316,000	\$429,195	\$345,000	\$409,144	\$395,072
Osceola	\$323,344	\$277,000	\$336,939	\$295,000	\$349,470	\$300,000	\$336,493	\$319,073
Polk	\$243,983	\$229,900	\$259,814	\$243,500	\$267,751	\$250,000	\$257,128	\$248,821
Seminole	\$366,706	\$319,500	\$352,190	\$315,000	\$388,372	\$335,000	\$369,896	\$354,668
Volusia	\$322,381	\$257,500	\$317,679	\$251,200	\$304,259	\$260,000	\$314,501	\$304,156
Totals	\$333,787		\$338,029		\$355,600		\$342,779	\$329,670



County Sales Detail 2021

	Average Cost per Square Foot								Year to Date
	Apr		May		Jun		2nd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake	1,446,760	\$154.79	1,252,672	\$159.36	1,520,264	\$165.01	4,219,696	\$159.83	\$154.69
Orange	4,308,893	\$196.91	3,954,644	\$201.49	4,479,009	\$208.70	12,742,546	\$202.48	\$196.07
Osceola	2,051,080	\$159.85	1,896,533	\$162.38	2,058,557	\$169.09	6,006,170	\$163.82	\$157.18
Polk	2,336,491	\$137.32	2,023,574	\$144.31	2,416,178	\$148.83	6,776,243	\$143.51	\$138.58
Seminole	1,419,731	\$180.80	1,495,306	\$179.71	1,725,912	\$191.72	4,640,949	\$184.51	\$178.80
Volusia	1,013,399	\$189.60	913,462	\$183.28	1,099,175	\$172.17	3,026,036	\$181.36	\$176.46
Totals	12,576,354	\$172.54	11,536,191	\$176.19	13,299,095	\$181.48	37,411,640	\$176.84	\$170.98

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County Sales Detail 2021

Units Sold / Average Days on Market

	Jul		Aug		Sep		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake	661	26	680	27	690	27	2,031	6,072	11.37%
Orange	2,257	27	2,002	25	1,967	29	6,226	17,676	33.09%
Osceola	894	35	891	36	873	29	2,658	7,910	14.81%
Polk	1,159	25	1,194	26	1,168	24	3,521	10,436	19.54%
Seminole	749	21	820	20	721	26	2,290	6,403	11.99%
Volusia	568	27	593	26	494	24	1,655	4,913	9.20%
Totals	6,288		6,180		5,913		18,381	53,410	100.00%

Total Sales Volume

	Jul		Aug		Sep		3rd Quarter	Year to Date	%Total
	Units Sold	Value	Units Sold	Value	Units Sold	Value			
Lake	661	\$217,265,045	680	\$232,916,994	690	\$234,081,239	\$684,263,278	\$1,862,655,265	10.31%
Orange	2,257	\$920,193,976	2,002	\$828,241,218	1,967	\$784,811,054	\$2,533,246,248	\$7,056,821,269	39.05%
Osceola	894	\$329,909,084	891	\$324,313,781	873	\$313,698,410	\$967,921,275	\$2,643,690,365	14.63%
Polk	1,159	\$315,193,802	1,194	\$324,200,935	1,168	\$332,203,198	\$971,597,935	\$2,692,194,801	14.90%
Seminole	749	\$278,443,788	820	\$296,496,974	721	\$264,260,476	\$839,201,238	\$2,297,949,758	12.72%
Volusia	568	\$184,543,093	593	\$188,607,072	494	\$155,307,741	\$528,457,906	\$1,519,398,711	8.41%
Totals	6,288	\$2,245,548,788	6,180	\$2,194,776,974	5,913	\$2,084,362,118	\$6,524,687,880	\$18,072,710,169	100.00%

Average & Median Sale Prices

	Jul		Aug		Sep		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake	\$328,691	\$305,000	\$342,525	\$308,250	\$339,248	\$310,750	\$336,910	\$306,761
Orange	\$407,707	\$340,000	\$413,707	\$336,000	\$398,989	\$336,000	\$406,882	\$399,232
Osceola	\$369,026	\$320,000	\$363,989	\$315,000	\$359,334	\$315,000	\$364,154	\$334,221
Polk	\$271,953	\$255,000	\$271,525	\$262,500	\$284,421	\$266,072	\$275,944	\$257,972
Seminole	\$371,754	\$329,900	\$361,582	\$330,000	\$366,519	\$330,000	\$366,463	\$358,886
Volusia	\$324,900	\$269,000	\$318,056	\$272,000	\$314,388	\$267,000	\$319,310	\$309,261
Totals	\$357,117		\$355,142		\$352,505		\$354,969	\$338,377



County Sales Detail 2021

	Jul		Aug		Sep		3rd Quarter		Year to
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Date
Lake	1,304,825	\$166.51	1,318,613	\$176.64	1,331,658	\$175.78	3,955,096	\$173.01	\$160.95
Orange	4,484,039	\$205.22	3,927,050	\$210.91	3,731,197	\$210.34	12,142,286	\$208.63	\$200.40
Osceola	1,893,012	\$174.28	1,803,613	\$179.81	1,715,464	\$182.87	5,412,089	\$178.84	\$164.47
Polk	2,071,964	\$152.12	2,119,491	\$152.96	2,086,755	\$159.20	6,278,210	\$154.76	\$144.01
Seminole	1,466,769	\$189.83	1,567,631	\$189.14	1,349,560	\$195.81	4,383,960	\$191.43	\$183.21
Volusia	968,999	\$190.45	1,004,407	\$187.78	819,543	\$189.51	2,792,949	\$189.21	\$180.69
Totals	12,189,608	\$184.22	11,740,805	\$186.94	11,034,177	\$188.90	34,964,590	\$186.61	\$176.31

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County Sales Detail 2021

Units Sold / Average Days on Market

	Oct		Nov		Dec		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake	632	26	690	30	0	0	1,322	7,394	11.36%
Orange	1,885	28	1,767	30	0	0	3,652	21,328	32.77%
Osceola	887	28	831	31	0	0	1,718	9,628	14.79%
Polk	1,235	28	1,222	25	0	0	2,457	12,893	19.81%
Seminole	697	26	733	27	0	0	1,430	7,833	12.04%
Volusia	535	27	553	30	0	0	1,088	6,001	9.22%
Totals	5,871		5,796		0		11,667	65,077	100.00%

Total Sales Volume

	Oct	Nov	Dec	4th Quarter	Totals	%Total
	Lake	\$221,728,873	\$237,704,702	\$0	\$459,433,575	\$2,322,088,840
Orange	\$783,628,558	\$721,592,841	\$0	\$1,505,221,399	\$8,562,042,668	38.47%
Osceola	\$326,669,743	\$313,628,270	\$0	\$640,298,013	\$3,283,988,378	14.76%
Polk	\$346,219,594	\$348,074,961	\$0	\$694,294,555	\$3,386,489,356	15.22%
Seminole	\$266,554,317	\$281,620,570	\$0	\$548,174,887	\$2,846,124,645	12.79%
Volusia	\$166,700,542	\$167,656,072	\$0	\$334,356,614	\$1,853,755,325	8.33%
Totals	\$2,111,501,627	\$2,070,277,416	\$0	\$4,181,779,043	\$22,254,489,212	100.00%

Average & Median Sale Prices

	Oct		Nov		Dec		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake	\$350,837	\$313,500	\$344,500	\$310,000	\$0	\$0	\$347,529	\$314,050
Orange	\$415,718	\$345,000	\$408,372	\$347,000	\$0	\$0	\$412,164	\$401,446
Osceola	\$368,286	\$325,000	\$377,411	\$330,000	\$0	\$0	\$372,700	\$341,087
Polk	\$280,340	\$270,000	\$284,840	\$275,000	\$0	\$0	\$282,578	\$262,661
Seminole	\$382,431	\$341,300	\$384,203	\$350,000	\$0	\$0	\$383,339	\$363,351
Volusia	\$311,590	\$277,500	\$303,176	\$275,000	\$0	\$0	\$307,313	\$308,908
Totals	\$359,649		\$357,191		\$0		\$358,428	\$341,972



County Sales Detail 2021

	Oct		Nov		Dec		4rd Quarter		Year End
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Average
Lake	1,221,852	\$181.47	1,292,912	\$183.85	0	\$0.00	2,514,764	\$182.69	\$164.83
Orange	3,666,554	\$213.72	3,358,953	\$214.83	0	\$0.00	7,025,507	\$214.25	\$202.71
Osceola	1,798,304	\$181.65	1,672,919	\$187.47	0	\$0.00	3,471,223	\$184.46	\$168.02
Polk	2,167,294	\$159.75	2,130,766	\$163.36	0	\$0.00	4,298,060	\$161.54	\$147.29
Seminole	1,345,578	\$198.10	1,396,850	\$201.61	0	\$0.00	2,742,428	\$199.89	\$186.21
Volusia	891,735	\$186.94	882,271	\$190.03	0	\$0.00	1,774,006	\$188.48	\$182.05
Totals	11,091,317	\$190.37	10,734,671	\$192.86	0	\$0.00	21,825,988	\$191.60	\$178.99

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