



Monday Morning Quarterback Summary

Week of July 21, 2024 - July 27, 2024

Single-family existing homes

- Sales of single-family homes decreased to 421 during the week of July 21, from 426 the week prior
- The median price of single family homes increased to \$430,000 a change of 0.2%
- The number of single-family home foreclosure transactions increased to 2 from 1 the week prior
- The number of single-family short-sale transactions decreased to 0 from 2 the week prior
- Single-family inventory increased by 80, and now sits at 7,239

Condos, townhomes, and villas

- Sales of condos, townhomes, and villas decreased to 116 during the week of July 21, from 146 the week prior
- The median price of condos, townhomes, and villas decreased to \$295,000 a change of -1.5%
- The number of condo, townhome, and villa foreclosure transactions remains constant at 0
- The number of condo, townhome and villa short-sale transactions decreased to 0 from 1 the week prior
- Condo inventory increased by 34, and now sits at 3,577

Detailed charts and graphs begin on page 2 of this report.

Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

Single Family Homes

| | Total | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------|-------|--------------|------------------|------------------|------------------|----------------|-----------|
| Weekly Sales | 421 | 29 | 26 | 126 | 82 | 134 | 24 |
| Bank Owned | 2 | 1 | 0 | 1 | 0 | 0 | 0 |
| Short Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 419 | 28 | 26 | 125 | 82 | 134 | 24 |
| Active Listings | 7,239 | 350 | 349 | 1,396 | 1,489 | 2,803 | 852 |
| Bank Owned | 36 | 6 | 6 | 10 | 6 | 7 | 1 |
| Short Sales | 23 | 2 | 2 | 10 | 3 | 4 | 2 |
| Other | 7,180 | 342 | 341 | 1,376 | 1,480 | 2,792 | 849 |
| Months of Inventory | 3.97 | 2.79 | 3.10 | 2.56 | 4.19 | 4.83 | 8.19 |

List Price

| | | | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Original List Price | \$559,068 | \$214,855 | \$282,942 | \$363,972 | \$461,656 | \$691,940 | \$1,889,333 |
| Average Final List Price | \$541,108 | \$204,229 | \$276,011 | \$356,960 | \$454,982 | \$670,462 | \$1,774,166 |

Sale Price

| | | | | | | | |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Price | \$527,938 | \$188,091 | \$268,650 | \$350,626 | \$445,093 | \$656,045 | \$1,718,163 |
| Median Price | \$430,000 | \$200,000 | \$267,500 | \$350,000 | \$446,500 | \$627,500 | \$1,322,500 |

Price Differences

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Original to Final List Price | -\$17,960 | -\$10,626 | -\$6,931 | -\$7,012 | -\$6,674 | -\$21,478 | -\$115,167 |
| Original List to Sale Price - \$ | -\$31,130 | -\$26,764 | -\$14,292 | -\$13,346 | -\$16,563 | -\$35,895 | -\$171,170 |
| Final List to Sale Price - \$ | -\$13,170 | -\$16,138 | -\$7,361 | -\$6,334 | -\$9,889 | -\$14,417 | -\$56,003 |
| Original List to Sale Price - % | 94.43% | 87.54% | 94.95% | 96.33% | 96.41% | 94.81% | 90.94% |
| Final List to Sale Price - % | 97.57% | 92.10% | 97.33% | 98.23% | 97.83% | 97.85% | 96.84% |

Days on the Market

| | | | | | | | |
|-------------------------------|-------|----|----|----|----|----|-----|
| Avg Days Listing to Contract | 38 | 35 | 33 | 42 | 40 | 61 | 106 |
| Combined Avg Days to Contract | 55 | 35 | 45 | 47 | 45 | 64 | 106 |
| Avg Days Listing to Closing | 88 | 66 | 64 | 77 | 87 | 96 | 153 |
| Avg Days Contract to Close | #REF! | 31 | 31 | 36 | 46 | 35 | 47 |

Beds / Baths

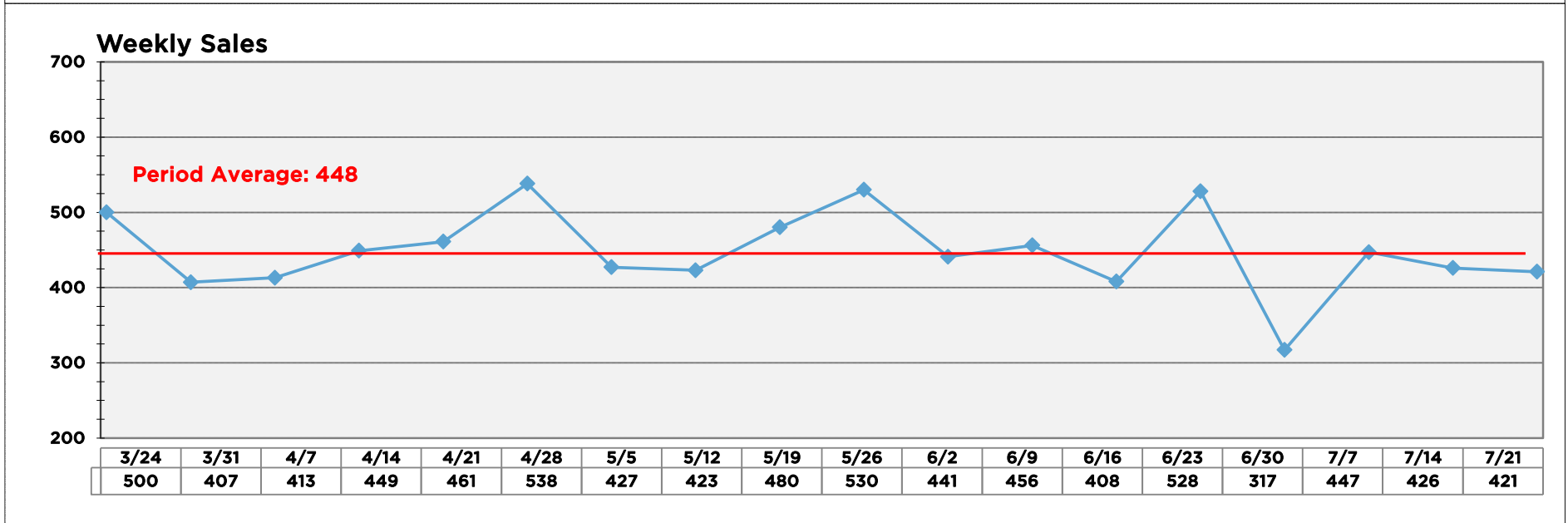
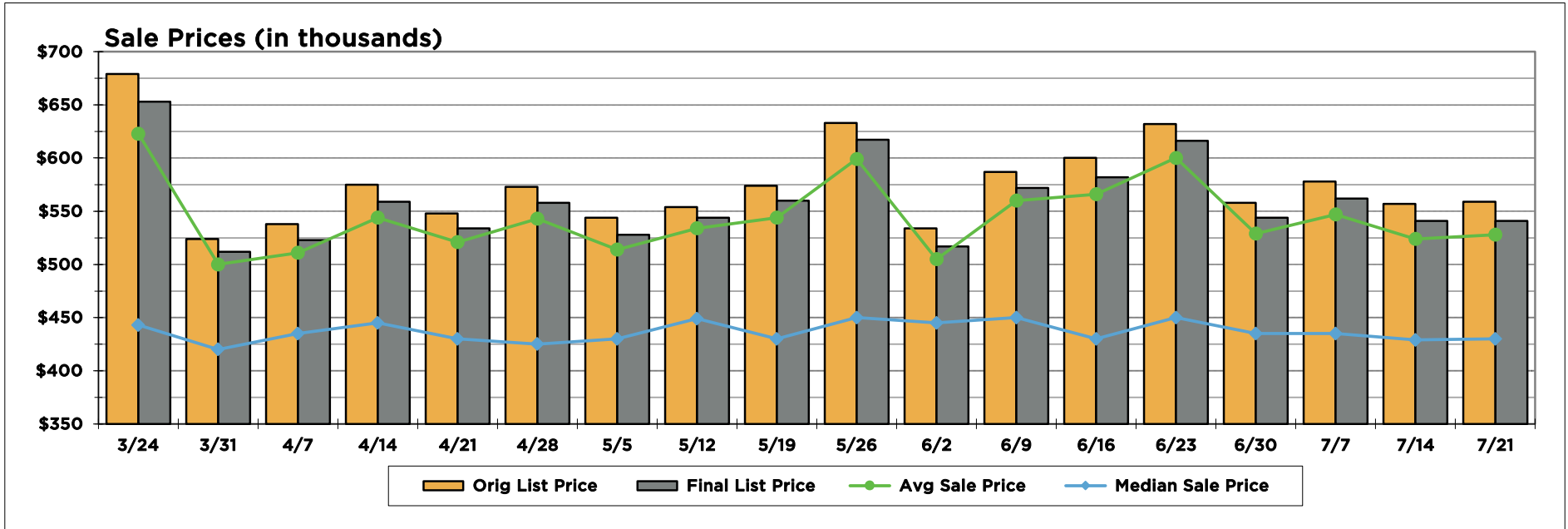
| | | | | | | | |
|--------------------|---|---|---|---|---|---|---|
| Average Bedrooms | 4 | 3 | 3 | 3 | 4 | 4 | 5 |
| Average Full Baths | 2 | 2 | 2 | 2 | 2 | 3 | 4 |
| Average Half Baths | 0 | 0 | 0 | 0 | 0 | 0 | 1 |

Square Footage

| | | | | | | | |
|---------------------|-------|-------|-------|-------|-------|-------|-------|
| Average Square Feet | 2,129 | 1,279 | 1,218 | 1,569 | 1,969 | 2,710 | 4,389 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|



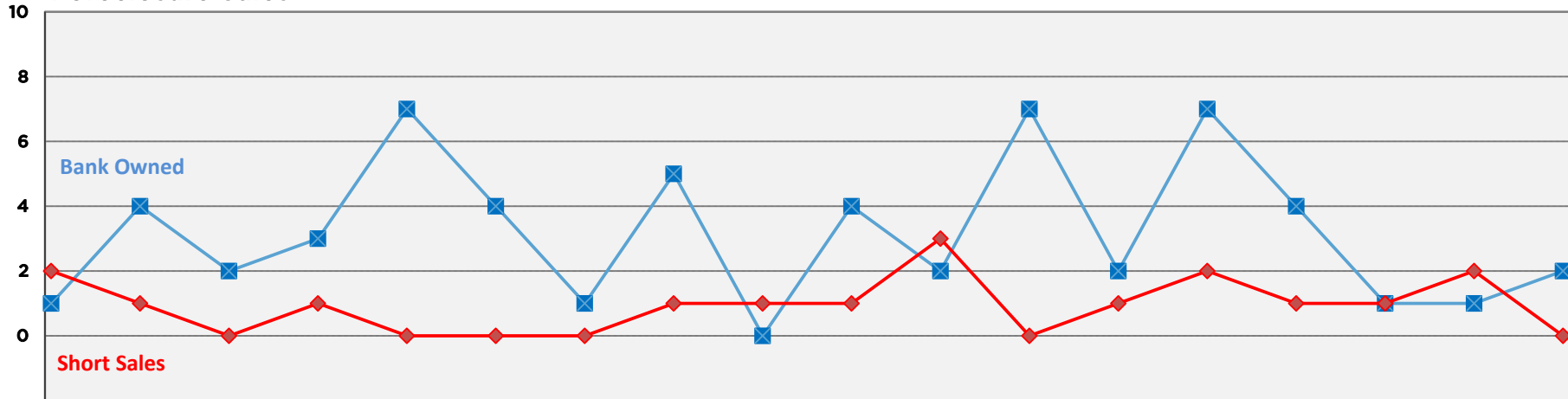
Single Family Homes





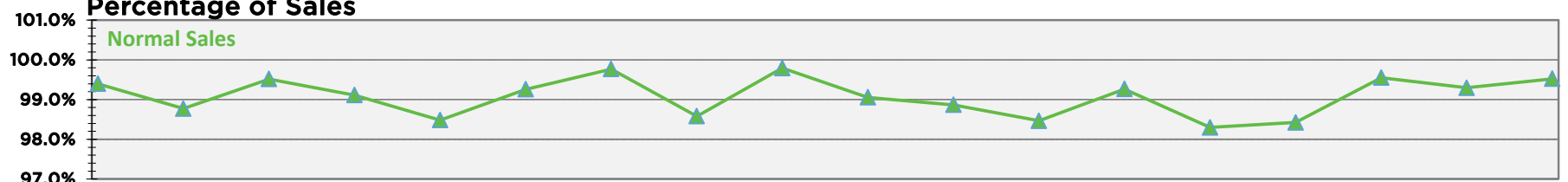
Single Family Homes

Foreclosure Sales

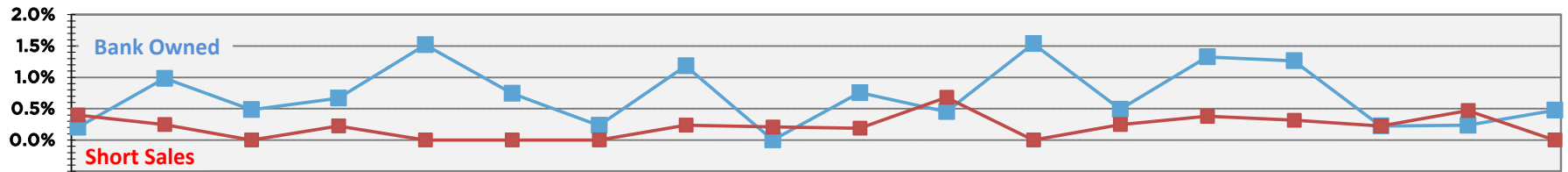


| | | | | | | | | | | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| BO | 1 | 4 | 2 | 3 | 7 | 4 | 1 | 5 | 0 | 4 | 2 | 7 | 2 | 7 | 4 | 1 | 1 | 2 |
| SS | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 3 | 0 | 1 | 2 | 1 | 1 | 2 | 0 |

Percentage of Sales



| | | | | | | | | | | | | | | | | | | |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Normal | 99.40% | 98.77% | 99.52% | 99.11% | 98.48% | 99.26% | 99.77% | 98.58% | 99.79% | 99.06% | 98.87% | 98.46% | 99.26% | 98.30% | 98.42% | 99.55% | 99.30% | 99.52% |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|

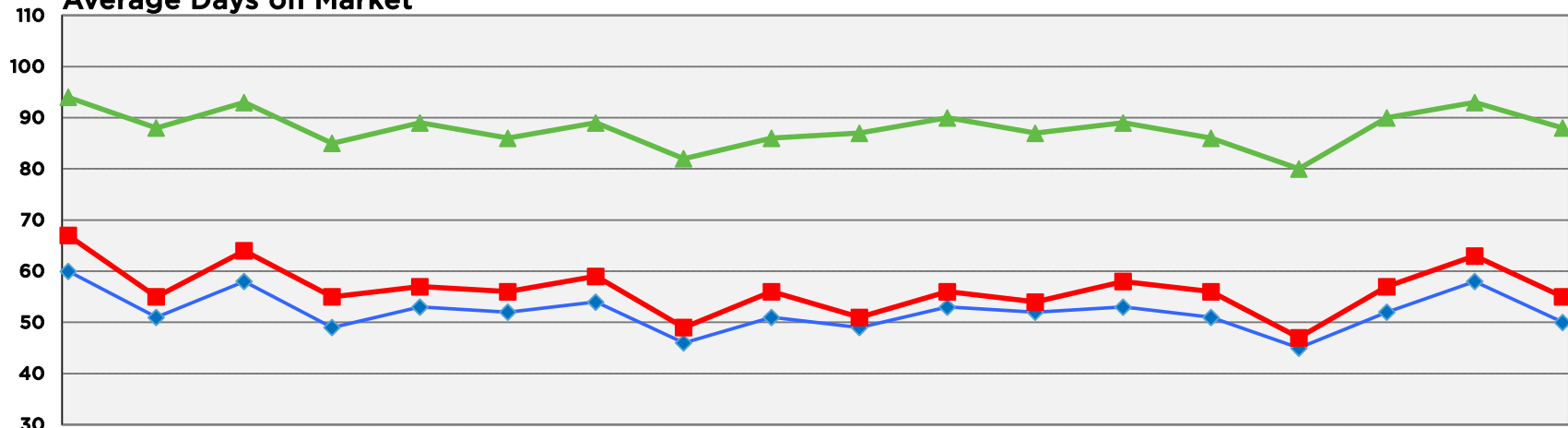


| | | | | | | | | | | | | | | | | | | |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BO | 0.20% | 0.98% | 0.48% | 0.67% | 1.52% | 0.74% | 0.23% | 1.18% | 0.00% | 0.75% | 0.45% | 1.54% | 0.49% | 1.33% | 1.26% | 0.22% | 0.23% | 0.48% |
| SS | 0.40% | 0.25% | 0.00% | 0.22% | 0.00% | 0.00% | 0.00% | 0.24% | 0.21% | 0.19% | 0.68% | 0.00% | 0.25% | 0.38% | 0.32% | 0.22% | 0.47% | 0.00% |



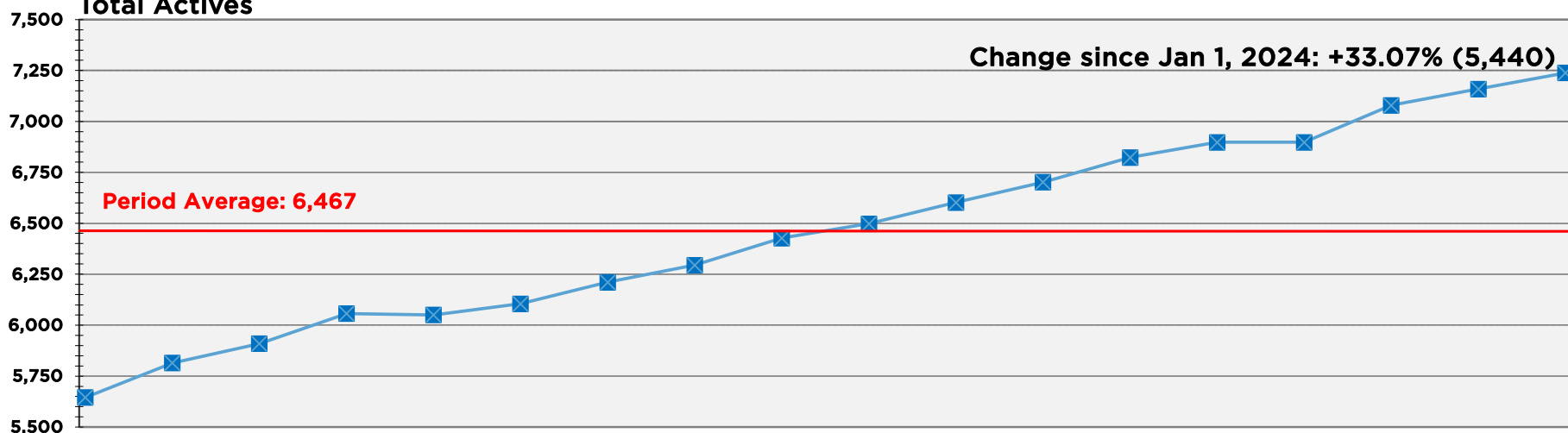
Single Family Homes

Average Days on Market



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----------------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| ListToContract | 60 | 51 | 58 | 49 | 53 | 52 | 54 | 46 | 51 | 49 | 53 | 52 | 53 | 51 | 45 | 52 | 58 | 50 |
| CombDaysOnMkt | 67 | 55 | 64 | 55 | 57 | 56 | 59 | 49 | 56 | 51 | 56 | 54 | 58 | 56 | 47 | 57 | 63 | 55 |
| ListToClose | 94 | 88 | 93 | 85 | 89 | 86 | 89 | 82 | 86 | 87 | 90 | 87 | 89 | 86 | 80 | 90 | 93 | 88 |

Total Actives

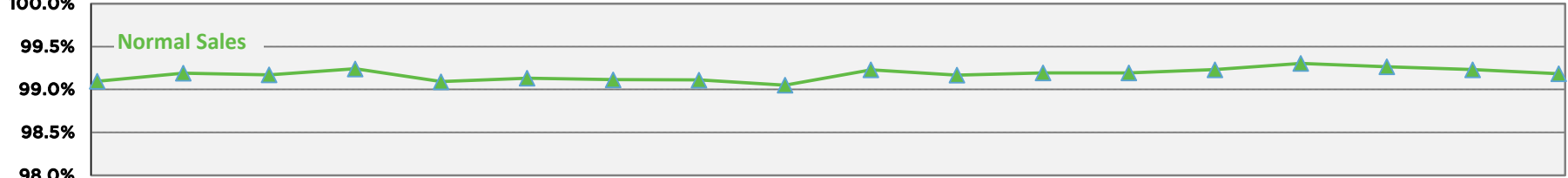


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Actives | 5,645 | 5,815 | 5,909 | 6,058 | 6,050 | 6,105 | 6,210 | 6,295 | 6,427 | 6,498 | 6,602 | 6,702 | 6,823 | 6,898 | 6,898 | 7,080 | 7,159 | 7,239 |

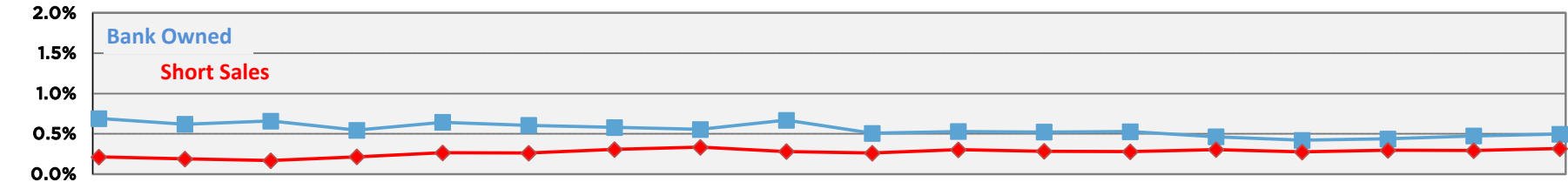


Single Family Homes

Percentage of Actives

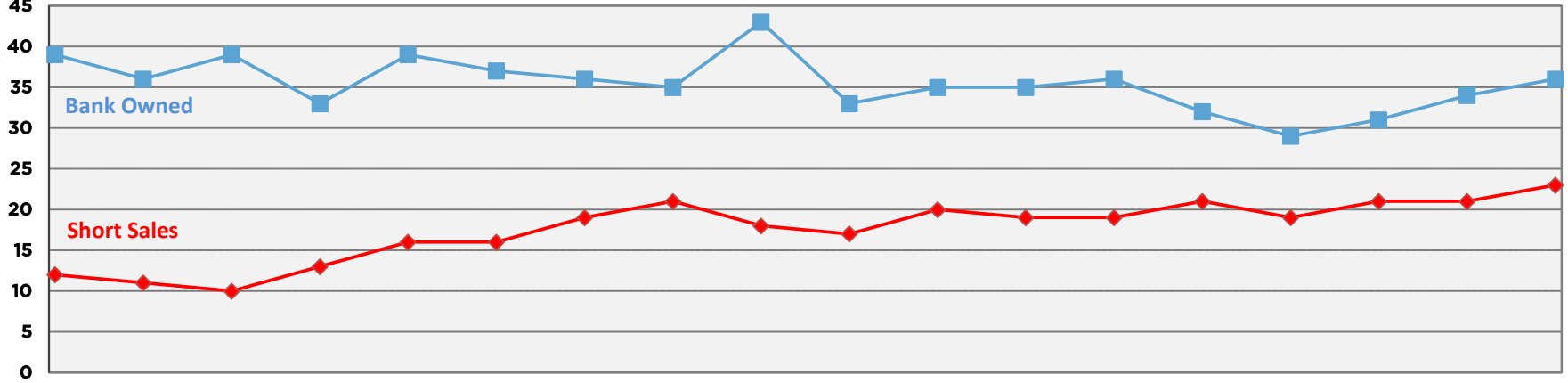


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Normal | 99.10% | 99.19% | 99.17% | 99.24% | 99.09% | 99.13% | 99.11% | 99.11% | 99.05% | 99.23% | 99.17% | 99.19% | 99.19% | 99.23% | 99.30% | 99.27% | 99.23% | 99.18% |



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BO | 0.69% | 0.62% | 0.66% | 0.54% | 0.64% | 0.61% | 0.58% | 0.56% | 0.67% | 0.51% | 0.53% | 0.52% | 0.53% | 0.46% | 0.42% | 0.44% | 0.47% | 0.50% |
| SS | 0.21% | 0.19% | 0.17% | 0.21% | 0.26% | 0.26% | 0.31% | 0.33% | 0.28% | 0.26% | 0.30% | 0.28% | 0.28% | 0.30% | 0.28% | 0.30% | 0.29% | 0.32% |

Active Foreclosures

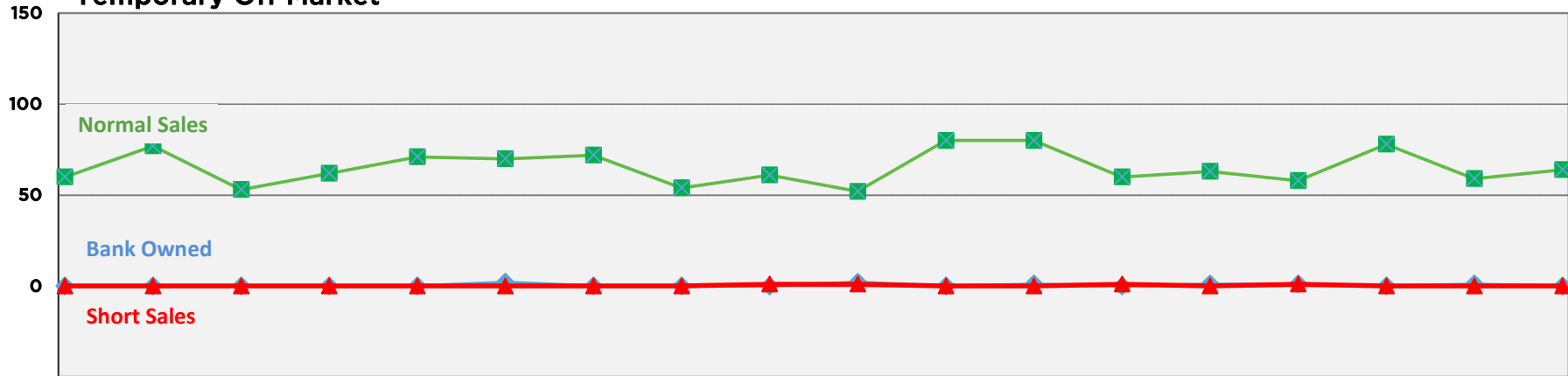


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| BO | 39 | 36 | 39 | 33 | 39 | 37 | 36 | 35 | 43 | 33 | 35 | 35 | 36 | 32 | 29 | 31 | 34 | 36 |
| SS | 12 | 11 | 10 | 13 | 16 | 16 | 19 | 21 | 18 | 17 | 20 | 19 | 19 | 21 | 19 | 21 | 21 | 23 |



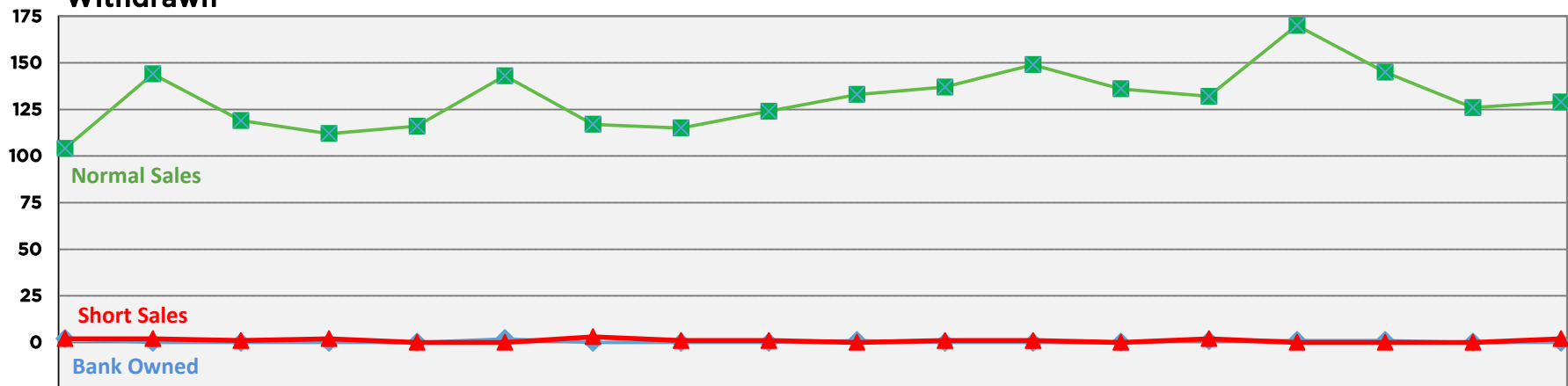
Single Family Homes

Temporary Off Market



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| Norm | 60 | 77 | 53 | 62 | 71 | 70 | 72 | 54 | 61 | 52 | 80 | 80 | 60 | 63 | 58 | 78 | 59 | 64 |
| BO | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 1 | 0 | 1 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 |

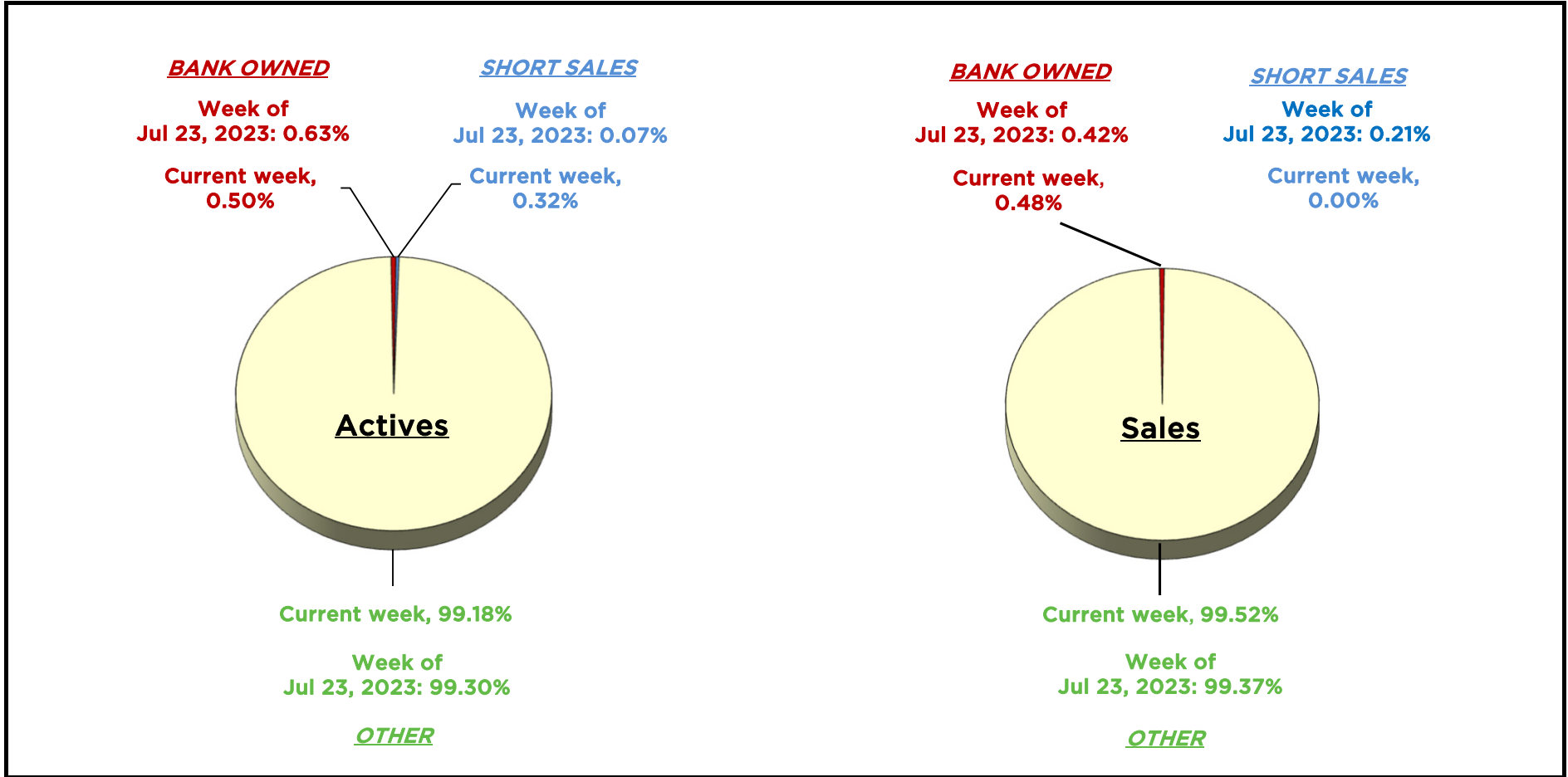
Withdrawn



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| Norm | 104 | 144 | 119 | 112 | 116 | 143 | 117 | 115 | 124 | 133 | 137 | 149 | 136 | 132 | 170 | 145 | 126 | 129 |
| BO | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 |
| SS | 2 | 2 | 1 | 2 | 0 | 0 | 3 | 1 | 1 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 2 |



Single Family Homes



Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

There are 56 Single Family Homes available for the Median Price of \$430,000 (± \$500)

| <u>County / City</u> | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|---------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Seminole County | | 7 | \$429,886 | 3.7 | 2.0 | 1,762 | \$243.94 |
| Casselberry | 32707 | 1 | \$429,900 | 4.0 | 2.0 | 1,705 | \$252.14 |
| Winter Springs / Tuskawilla | 32708 | 1 | \$429,900 | 4.0 | 2.0 | 1,596 | \$269.36 |
| Altamonte Springs / Forest City | 32714 | 1 | \$429,500 | 4.0 | 2.0 | 1,849 | \$232.29 |
| Lake Mary / Heathrow | 32746 | 1 | \$430,000 | 3.0 | 2.0 | 1,650 | \$260.61 |
| Sanford / Lake Forest | 32771 | 1 | \$430,000 | 4.0 | 2.0 | 2,321 | \$185.26 |
| Winter Park | 32792 | 2 | \$429,950 | 3.5 | 2.0 | 1,608 | \$267.47 |

| <u>County / City</u> | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|--------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Orange County | | 16 | \$429,931 | 3.5 | 2.1 | 1,704 | \$252.34 |
| Apopka (North) | 32712 | 1 | \$430,000 | 3.0 | 2.0 | 2,039 | \$210.89 |
| Colonialtown | 32803 | 1 | \$430,000 | 4.0 | 2.0 | 1,200 | \$358.33 |
| Azalea Park | 32807 | 1 | \$430,000 | 3.0 | 2.0 | 1,548 | \$277.78 |
| Belle Isle / Pine Castle | 32809 | 1 | \$430,000 | 4.0 | 2.0 | 1,567 | \$274.41 |
| Union Park | 32817 | 3 | \$429,933 | 3.0 | 2.0 | 1,609 | \$267.15 |
| Ventura | 32822 | 1 | \$429,500 | 3.0 | 2.0 | 1,512 | \$284.06 |
| Taft | 32824 | 1 | \$429,900 | 3.0 | 2.0 | 1,575 | \$272.95 |
| Rio Pinar / Union Park | 32825 | 2 | \$429,950 | 4.0 | 2.0 | 1,956 | \$219.81 |
| Research Park | 32826 | 1 | \$429,900 | 3.0 | 2.0 | 1,877 | \$229.04 |
| Waterford Lakes | 32828 | 1 | \$430,000 | 4.0 | 2.0 | 1,866 | \$230.44 |
| Metro West / Orlo Vista | 32835 | 2 | \$429,995 | 4.5 | 2.5 | 2,030 | \$211.87 |
| Winter Garden / Oakland | 34787 | 1 | \$429,900 | 3.0 | 2.0 | 1,277 | \$336.65 |

| <u>County / City</u> | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|----------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Osceola County | | 17 | \$429,965 | 3.8 | 2.3 | 2,037 | \$211.10 |
| Kissimmee (Central) | 34741 | 1 | \$430,000 | 3.0 | 2.0 | 1,835 | \$234.33 |
| Kissimmee (East) | 34744 | 2 | \$430,000 | 3.5 | 2.5 | 2,076 | \$207.18 |
| Kissimmee (West) / Pleasant Hill | 34746 | 4 | \$429,950 | 3.8 | 2.3 | 2,133 | \$201.57 |
| Kissimmee / Celebration | 34747 | 1 | \$429,900 | 3.0 | 2.0 | 1,604 | \$268.02 |
| Kissimmee / Poinciana | 34758 | 1 | \$430,000 | 5.0 | 3.0 | 2,271 | \$189.34 |
| St Cloud | 34769 | 1 | \$429,900 | 3.0 | 2.0 | 1,726 | \$249.07 |
| St Cloud / Narcoossee | 34771 | 3 | \$429,933 | 4.0 | 2.0 | 1,913 | \$224.70 |
| St Cloud / Canoe Creek | 34772 | 3 | \$430,000 | 4.0 | 2.3 | 2,105 | \$204.24 |
| St Cloud / Harmony | 34773 | 1 | \$430,000 | 5.0 | 3.0 | 2,451 | \$175.44 |

Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

There are 56 Single Family Homes available for the Median Price of \$430,000 (± \$500)

| <u>County / City</u> | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|--------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Lake County | | 16 | \$429,961 | 3.4 | 2.2 | 2,127 | \$202.17 |
| Lady Lake / The Villages | 32159 | 1 | \$429,900 | 3.0 | 3.0 | 2,410 | \$178.38 |
| Eustis (West) | 32726 | 2 | \$430,000 | 2.5 | 2.0 | 1,792 | \$240.02 |
| Grand Island | 32735 | 1 | \$429,900 | 4.0 | 3.0 | 3,154 | \$136.30 |
| Mount Dora | 32757 | 3 | \$429,963 | 3.7 | 2.0 | 2,115 | \$203.32 |
| Clermont (Central) | 34711 | 2 | \$429,900 | 3.5 | 2.0 | 2,062 | \$208.54 |
| Clermont (South) | 34714 | 1 | \$430,000 | 2.0 | 2.0 | 1,816 | \$236.78 |
| Minneola | 34715 | 1 | \$429,900 | 4.0 | 2.0 | 2,386 | \$180.18 |
| Groveland | 34736 | 4 | \$429,995 | 3.8 | 2.0 | 2,021 | \$212.82 |
| Howey in the Hills | 34737 | 1 | \$430,000 | 4.0 | 3.0 | 2,130 | \$201.88 |

Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

Condos, Townhomes, Villas

| | Total | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------|-------|--------------|------------------|------------------|------------------|----------------|-----------|
| Weekly Sales | 116 | 40 | 20 | 34 | 15 | 6 | 1 |
| Bank Owned | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Short Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 116 | 40 | 20 | 34 | 15 | 6 | 1 |
| Active Listings | 3,577 | 1,217 | 533 | 991 | 478 | 338 | 20 |
| Bank Owned | 12 | 8 | 2 | 1 | 1 | 0 | 0 |
| Short Sales | 4 | 2 | 0 | 2 | 0 | 0 | 0 |
| Other | 3,561 | 1,207 | 531 | 988 | 477 | 338 | 20 |
| Months of Inventory | 7.12 | 7.02 | 6.15 | 6.73 | 7.35 | 13.00 | 4.62 |

List Price

| | | | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Original List Price | \$341,661 | \$222,109 | \$292,100 | \$359,610 | \$455,707 | \$649,000 | \$1,950,000 |
| Average Final List Price | \$321,374 | \$191,117 | \$283,875 | \$352,401 | \$445,780 | \$632,317 | \$1,495,000 |

Sale Price

| | | | | | | | |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Price | \$313,331 | \$184,233 | \$277,575 | \$348,385 | \$436,567 | \$605,333 | \$1,400,000 |
| Median Price | \$295,000 | \$187,500 | \$283,500 | \$347,450 | \$430,000 | \$530,500 | \$1,400,000 |

Price Differences

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Original to Final List Price | -\$20,287 | -\$30,992 | -\$8,225 | -\$7,209 | -\$9,927 | -\$16,683 | -\$455,000 |
| Original List to Sale Price - \$ | -\$28,330 | -\$37,876 | -\$14,525 | -\$11,225 | -\$19,140 | -\$43,667 | -\$550,000 |
| Final List to Sale Price - \$ | -\$8,043 | -\$6,884 | -\$6,300 | -\$4,016 | -\$9,213 | -\$26,984 | -\$95,000 |
| Original List to Sale Price - % | 91.71% | 82.95% | 95.03% | 96.88% | 95.80% | 93.27% | 71.79% |
| Final List to Sale Price - % | 97.50% | 96.40% | 97.78% | 98.86% | 97.93% | 95.73% | 93.65% |

Days on the Market

| | | | | | | | |
|-------------------------------|----|-----|----|----|-----|----|-----|
| Avg Days Listing to Contract | 66 | 90 | 57 | 45 | 59 | 57 | 165 |
| Combined Avg Days to Contract | 70 | 94 | 67 | 45 | 59 | 72 | 165 |
| Avg Days Listing to Closing | 98 | 120 | 88 | 78 | 100 | 94 | 171 |
| Avg Days Contract to Close | 33 | 29 | 31 | 34 | 41 | 36 | 6 |

Beds / Baths

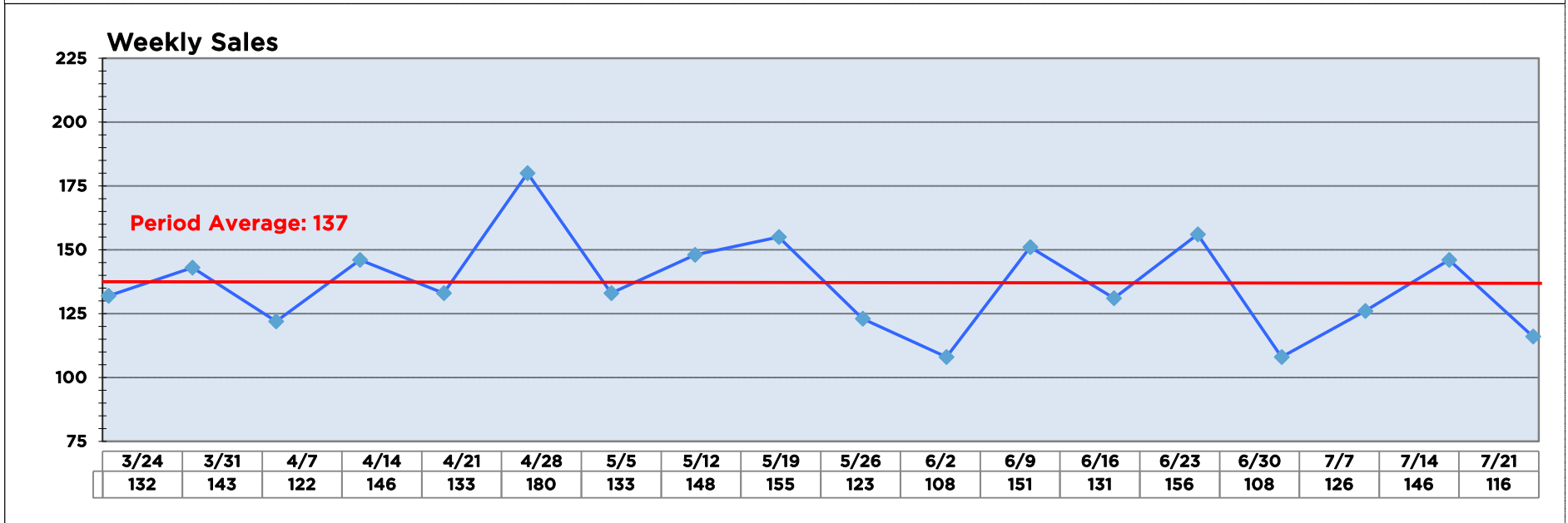
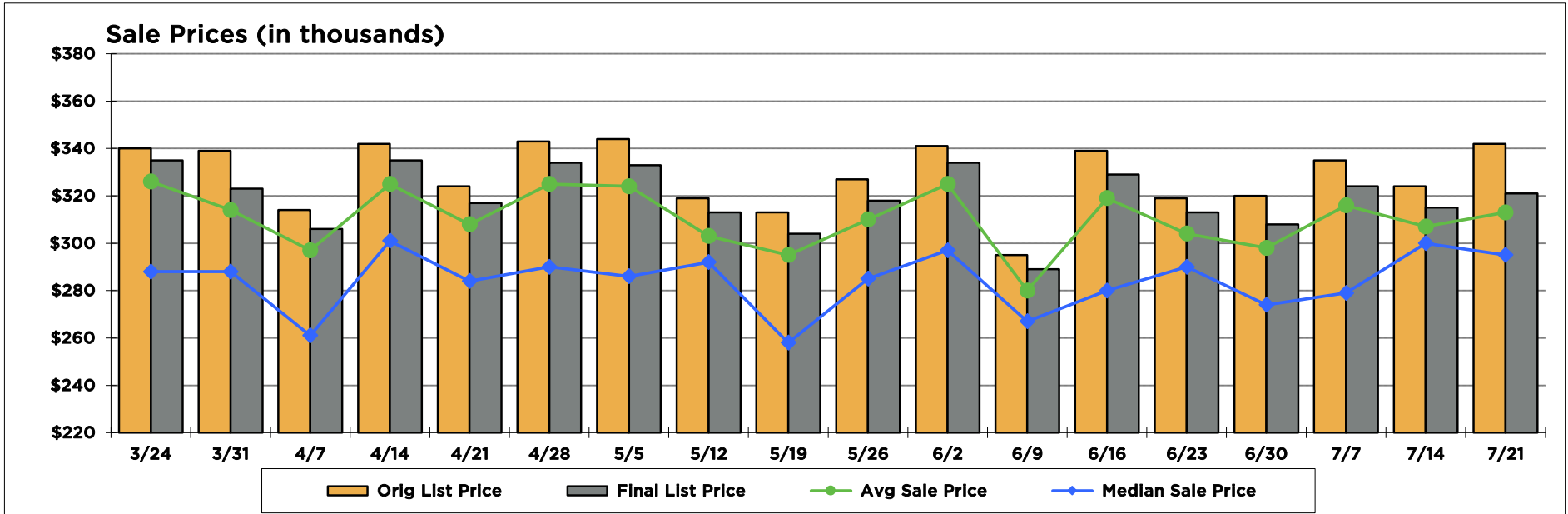
| | | | | | | | |
|--------------------|---|---|---|---|---|---|---|
| Average Bedrooms | 2 | 2 | 3 | 3 | 3 | 3 | 3 |
| Average Full Baths | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| Average Half Baths | 0 | 0 | 0 | 1 | 1 | 1 | 1 |

Square Footage

| | | | | | | | |
|---------------------|-------|-----|-------|-------|-------|-------|-------|
| Average Square Feet | 1,379 | 966 | 1,304 | 1,541 | 1,866 | 2,085 | 2,290 |
|---------------------|-------|-----|-------|-------|-------|-------|-------|



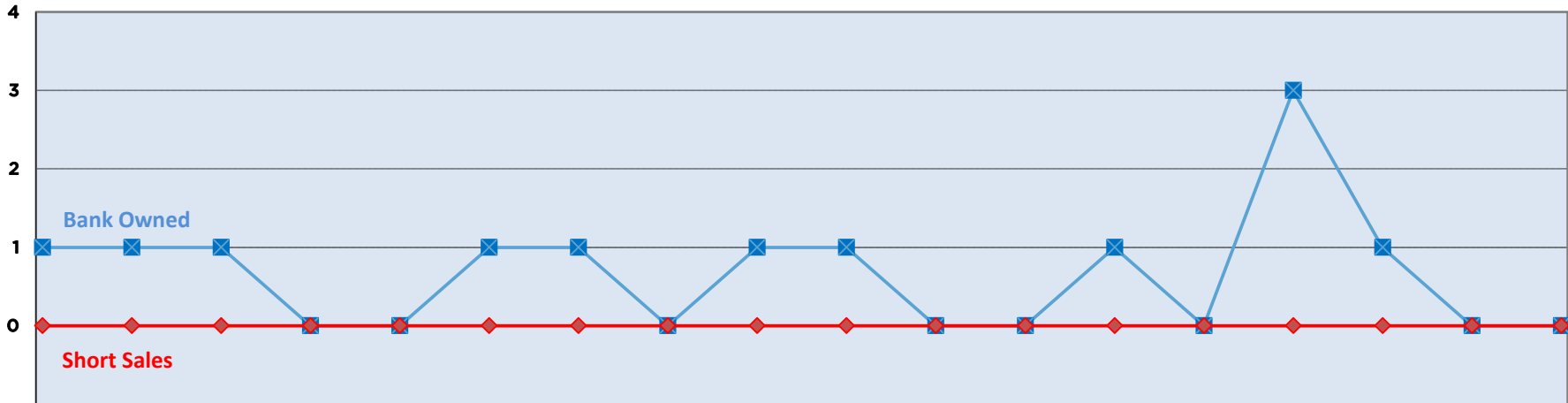
Condos, Townhomes, Villas



Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

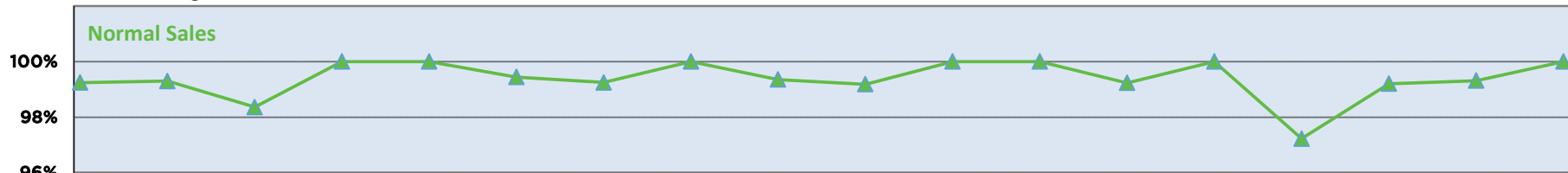
Condos, Townhomes, Villas

Foreclosure Sales

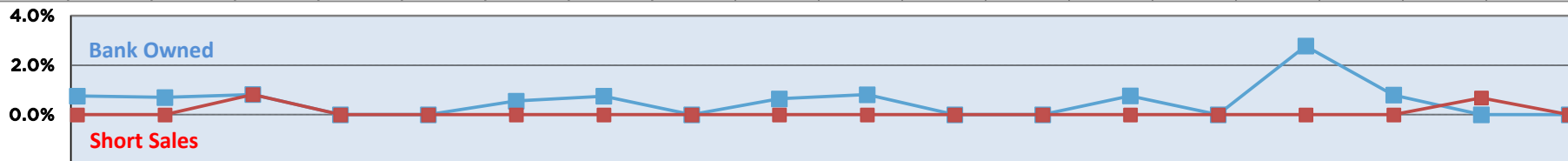


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| BO | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 3 | 1 | 0 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Percentage of Sales



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Normal | 99.24% | 99.30% | 98.36% | 100.00 | 100.00 | 99.44% | 99.25% | 100.00 | 99.35% | 99.19% | 100.00 | 100.00 | 99.24% | 100.00 | 97.22% | 99.21% | 99.32% | 100.00 |

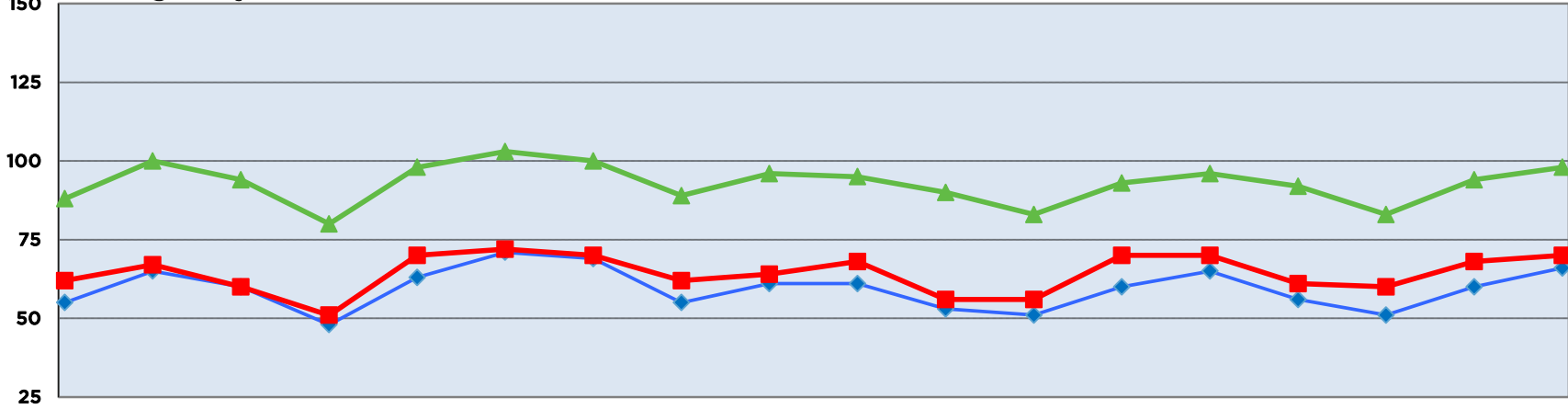


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BO | 0.76% | 0.70% | 0.82% | 0.00% | 0.00% | 0.56% | 0.75% | 0.00% | 0.65% | 0.81% | 0.00% | 0.00% | 0.76% | 0.00% | 2.78% | 0.79% | 0.00% | 0.00% |
| SS | 0.00% | 0.00% | 0.82% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.68% | 0.00% |

Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

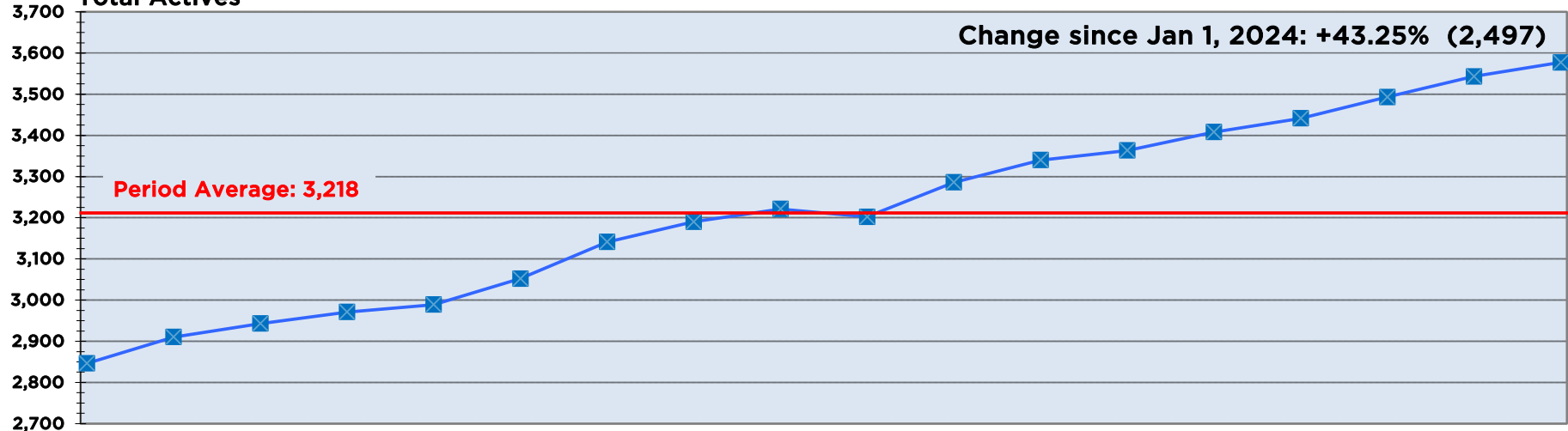
Condos, Townhomes, Villas

Average Days on Market



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----------------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| ListToContract | 55 | 65 | 60 | 48 | 63 | 71 | 69 | 55 | 61 | 61 | 53 | 51 | 60 | 65 | 56 | 51 | 60 | 66 |
| CombDaysOnMkt | 62 | 67 | 60 | 51 | 70 | 72 | 70 | 62 | 64 | 68 | 56 | 56 | 70 | 70 | 61 | 60 | 68 | 70 |
| ListToClose | 88 | 100 | 94 | 80 | 98 | 103 | 100 | 89 | 96 | 95 | 90 | 83 | 93 | 96 | 92 | 83 | 94 | 98 |

Total Actives

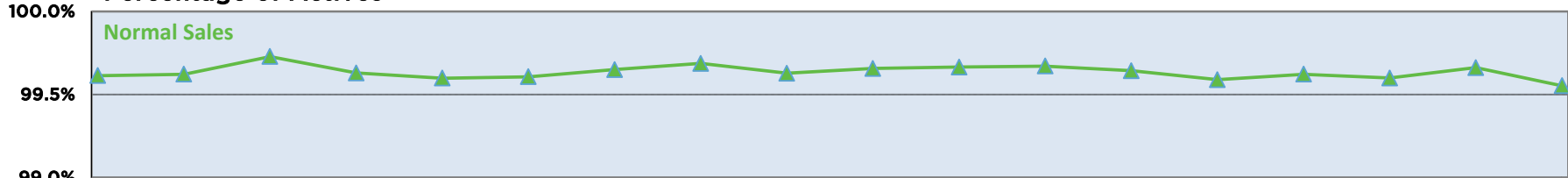


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Actives | 2,846 | 2,910 | 2,943 | 2,971 | 2,989 | 3,052 | 3,141 | 3,190 | 3,221 | 3,202 | 3,286 | 3,340 | 3,363 | 3,408 | 3,441 | 3,493 | 3,543 | 3,577 |

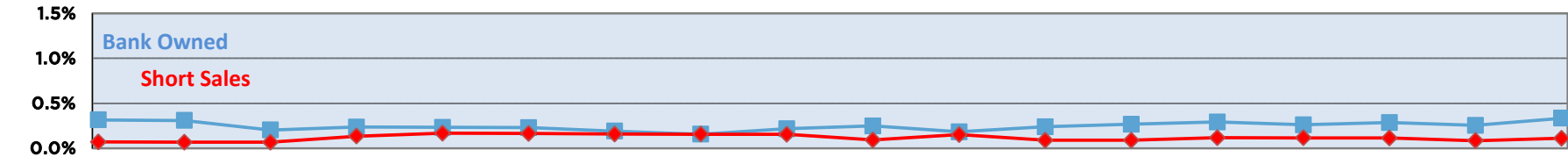


Condos, Townhomes, Villas

Percentage of Actives

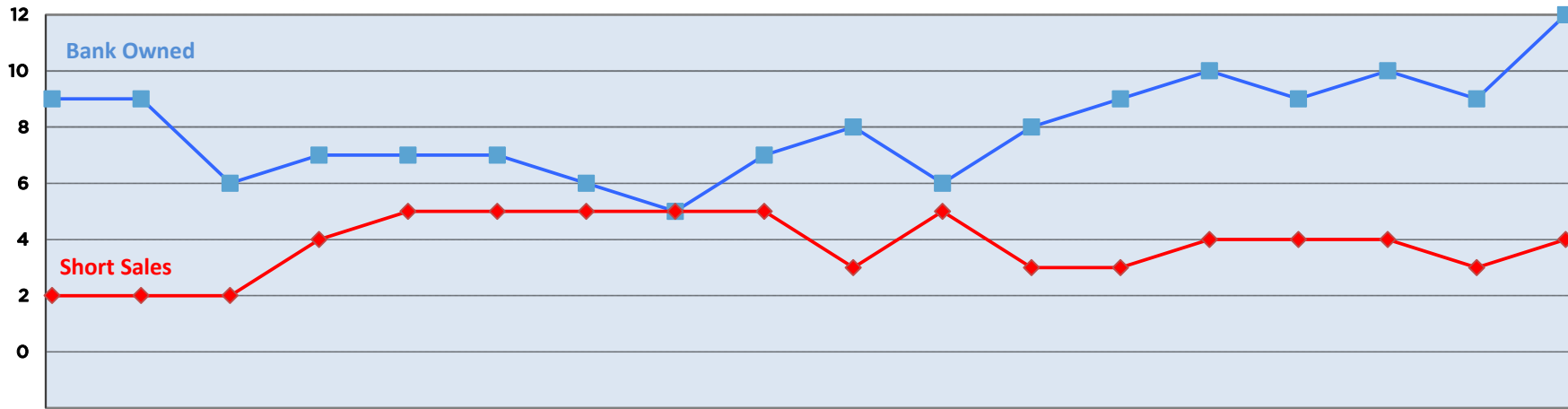


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Normal | 99.61% | 99.62% | 99.73% | 99.63% | 99.60% | 99.61% | 99.65% | 99.69% | 99.63% | 99.66% | 99.67% | 99.67% | 99.64% | 99.59% | 99.62% | 99.60% | 99.66% | 99.55% |



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BO | 0.32% | 0.31% | 0.20% | 0.24% | 0.23% | 0.23% | 0.19% | 0.16% | 0.22% | 0.25% | 0.18% | 0.24% | 0.27% | 0.29% | 0.26% | 0.29% | 0.25% | 0.34% |
| SS | 0.07% | 0.07% | 0.07% | 0.13% | 0.17% | 0.16% | 0.16% | 0.16% | 0.16% | 0.09% | 0.15% | 0.09% | 0.09% | 0.12% | 0.12% | 0.11% | 0.08% | 0.11% |

Active Foreclosures

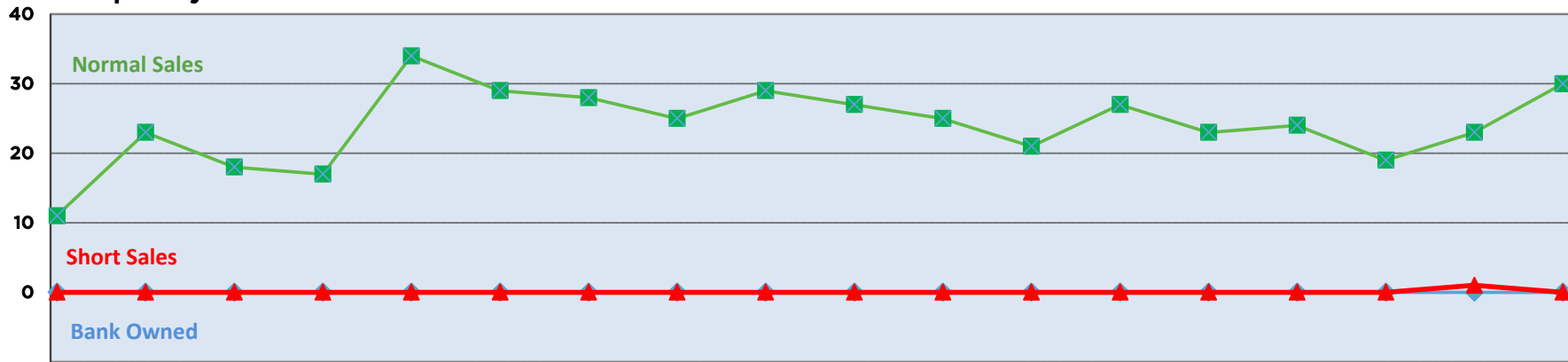


| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|----|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| BO | 9 | 9 | 6 | 7 | 7 | 7 | 6 | 5 | 7 | 8 | 6 | 8 | 9 | 10 | 9 | 10 | 9 | 12 |
| SS | 2 | 2 | 2 | 4 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 3 | 3 | 4 | 4 | 4 | 3 | 4 |

Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

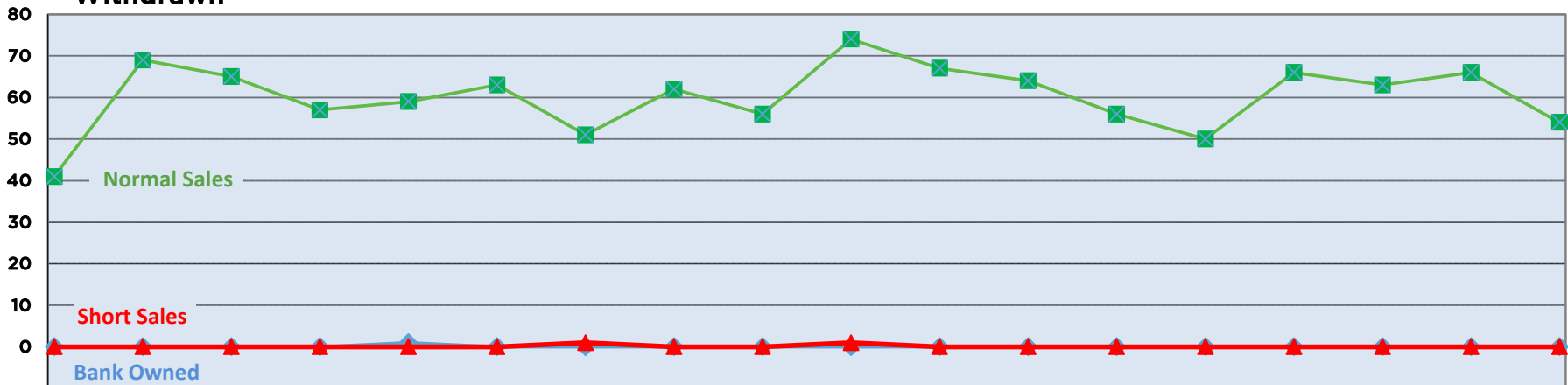
Condos, Townhomes, Villas

Temporary Off Market



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| Norm | 11 | 23 | 18 | 17 | 34 | 29 | 28 | 25 | 29 | 27 | 25 | 21 | 27 | 23 | 24 | 19 | 23 | 30 |
| BO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |

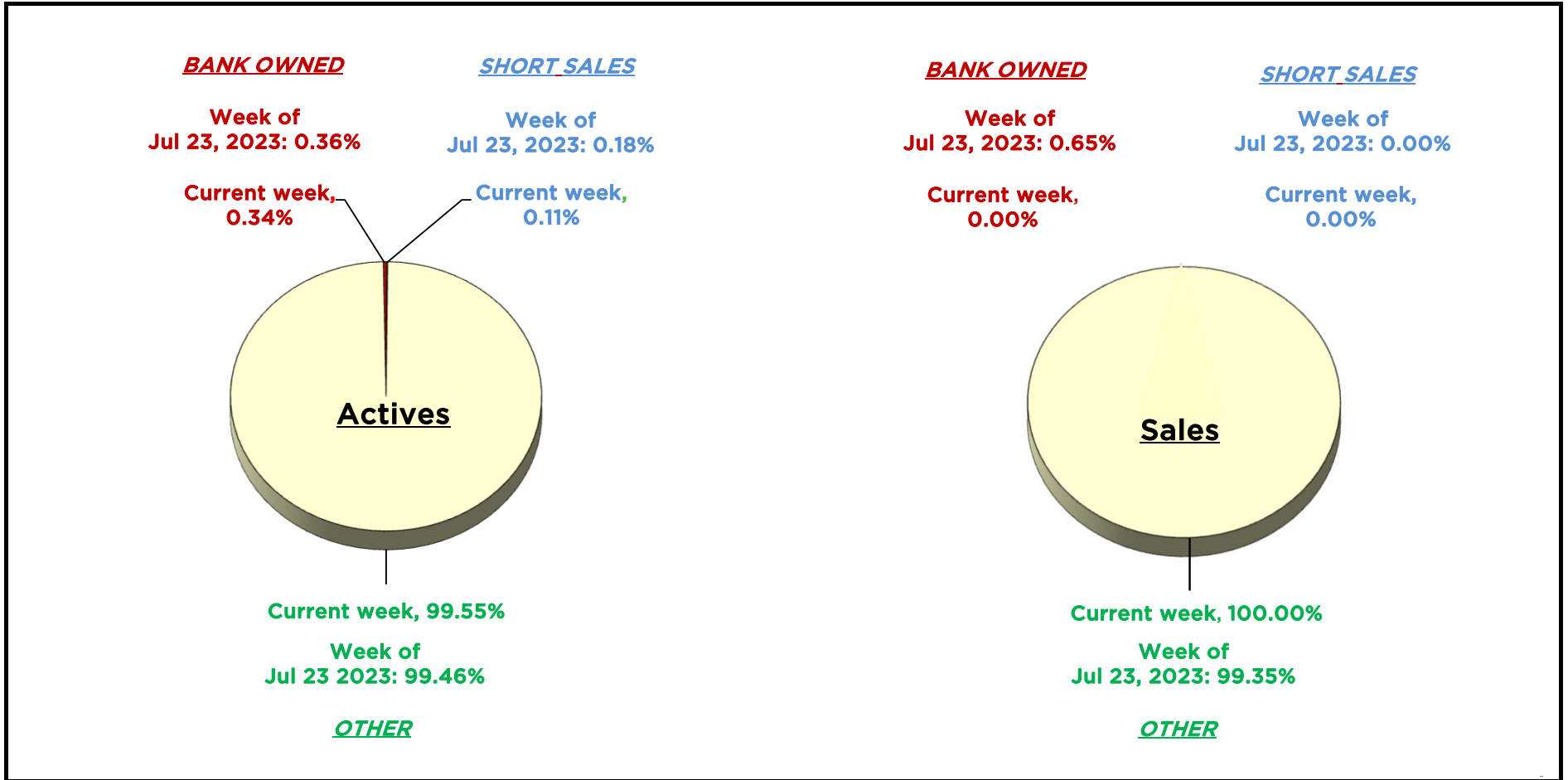
Withdrawn



| | 3/24 | 3/31 | 4/7 | 4/14 | 4/21 | 4/28 | 5/5 | 5/12 | 5/19 | 5/26 | 6/2 | 6/9 | 6/16 | 6/23 | 6/30 | 7/7 | 7/14 | 7/21 |
|------|------|------|-----|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|
| Norm | 41 | 69 | 65 | 57 | 59 | 63 | 51 | 62 | 56 | 74 | 67 | 64 | 56 | 50 | 66 | 63 | 66 | 54 |
| BO | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |



Condos, Townhomes, Villas



Monday Morning Quarterback
07/21/2024 - 07/27/2024
Lake, Orange, Osceola & Seminole Counties

There are 27 Condos, Villas, or Townhomes available for the Median Price of \$295,000 (± \$500)

| County / City | Zip Code | Available | Average List Price | Average Beds | Average Baths | Average SqFt | List \$ per SqFt |
|----------------------------------|----------|-----------|--------------------|--------------|---------------|--------------|------------------|
| Seminole County | | 3 | \$295,000 | 2.3 | 2.0 | 1,402 | \$210.36 |
| Winter Springs / Tuskawilla | 32708 | 1 | \$295,000 | 2.0 | 2.0 | 1,330 | \$221.80 |
| Fern Park/Casselberry | 32730 | 1 | \$295,000 | 2.0 | 2.0 | 1,296 | \$227.62 |
| Longwood / Wekiva Springs | 32779 | 1 | \$295,000 | 3.0 | 2.0 | 1,581 | \$186.59 |
| Orange County | | 8 | \$294,925 | 2.5 | 2.0 | 1,287 | \$229.22 |
| Apopka (North) | 32712 | 1 | \$294,900 | 3.0 | 2.0 | 1,475 | \$199.93 |
| Orlando (Downtown) | 32801 | 1 | \$295,000 | 2.0 | 2.0 | 1,070 | \$275.70 |
| Lockhart | 32810 | 1 | \$295,000 | 3.0 | 2.0 | 1,205 | \$244.81 |
| Conway | 32812 | 1 | \$295,000 | 2.0 | 2.0 | 1,192 | \$247.48 |
| Ventura | 32822 | 1 | \$295,000 | 2.0 | 2.0 | 1,200 | \$245.83 |
| Taft | 32824 | 1 | \$294,500 | 3.0 | 2.0 | 1,495 | \$196.99 |
| Waterford Lakes | 32828 | 1 | \$295,000 | 2.0 | 2.0 | 1,260 | \$234.13 |
| Hunters Creek | 32837 | 1 | \$295,000 | 3.0 | 2.0 | 1,396 | \$211.32 |
| Osceola County | | 16 | \$294,981 | 2.8 | 2.1 | 1,352 | \$218.20 |
| Davenport | 33896 | 2 | \$295,000 | 3.0 | 2.0 | 1,505 | \$196.01 |
| Kissimmee (Central) | 34741 | 1 | \$295,000 | 4.0 | 2.0 | 1,779 | \$165.82 |
| Kissimmee (East) | 34744 | 1 | \$294,900 | 3.0 | 2.0 | 1,463 | \$201.57 |
| Kissimmee (West) / Pleasant Hill | 34746 | 3 | \$295,000 | 3.0 | 2.3 | 1,374 | \$214.75 |
| Kissimmee / Celebration | 34747 | 8 | \$294,975 | 2.5 | 2.0 | 1,209 | \$244.06 |
| St Cloud | 34769 | 1 | \$295,000 | 3.0 | 2.0 | 1,588 | \$185.77 |