



## ***Monday Morning Quarterback Summary***

***Week of January 15, 2023 - January 21, 2023***

### **Single-family existing homes**

- Sales of single-family homes decreased to 266 during the week of Jan 15, from 267 the week prior
- The median price of single family homes decreased to \$393,500, a change of -0.4%
- The number of single-family home foreclosure transactions increased to 3 last week, from 2 the week of Jan 08
- The number of single-family home short-sale transactions remains constant at 0
- Single-family inventory decreased by 22, and now sits at 4,554

### **Condos, townhomes, and villas**

- Sales of condos, townhomes, and villas decreased to 81 during the week of Jan 15, from 95 the week prior
- The median price of condos, townhomes, and villas increased to \$265,000, a change of 6.0%
- The number of condo, townhome, and villa foreclosure transactions decreased to 0 last week, from 3 the week of Jan 08
- The number of condo, townhome and villa short-sale transactions remains constant at 0
- Condo inventory increased by 3, and now sits at 1,560

***Detailed charts and graphs begin on page 2 of this report.***

**Monday Morning Quarterback**  
01/15/2023 - 01/21/2023  
Lake, Orange, Osceola & Seminole Counties

**Single Family Homes**

|                            | Total        | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------|--------------|--------------|------------------|------------------|------------------|----------------|-----------|
| <b>Weekly Sales</b>        | <b>266</b>   | 29           | 28               | 77               | 56               | 63             | 13        |
| Bank Owned                 | 3            | 1            | 0                | 0                | 1                | 1              | 0         |
| Short Sales                | 0            | 0            | 0                | 0                | 0                | 0              | 0         |
| Other                      | 263          | 28           | 28               | 77               | 55               | 62             | 13        |
| <b>Active Listings</b>     | <b>4,554</b> | 299          | 333              | 1,079            | 961              | 1,446          | 436       |
| Bank Owned                 | 30           | 12           | 0                | 7                | 8                | 3              | 0         |
| Short Sales                | 9            | 2            | 1                | 3                | 3                | 0              | 0         |
| Other                      | 4,515        | 285          | 332              | 1,069            | 950              | 1,443          | 436       |
| <b>Months of Inventory</b> | <b>3.95</b>  | 2.38         | 2.74             | 3.23             | 3.96             | 5.30           | 7.74      |

**List Price**

|                             |           |           |           |           |           |           |             |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Original List Price | \$538,286 | \$196,448 | \$290,753 | \$369,709 | \$479,157 | \$703,119 | \$2,288,385 |
| Average Final List Price    | \$518,203 | \$187,755 | \$279,228 | \$356,578 | \$459,791 | \$676,933 | \$2,209,769 |

**Sale Price**

|               |           |           |           |           |           |           |             |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Average Price | \$498,539 | \$177,098 | \$271,850 | \$346,813 | \$448,416 | \$656,013 | \$2,055,308 |
| Median Price  | \$393,500 | \$180,000 | \$270,250 | \$353,000 | \$450,000 | \$650,000 | \$1,400,000 |

**Price Differences**

|   |                  |           |           |           |           |           |            |
|---|------------------|-----------|-----------|-----------|-----------|-----------|------------|
| <b>Original to Final List Price</b>     | <b>-\$20,083</b> | -\$8,693  | -\$11,525 | -\$13,131 | -\$19,366 | -\$26,186 | -\$78,616  |
| <b>Original List to Sale Price - \$</b> | <b>-\$39,747</b> | -\$19,350 | -\$18,903 | -\$22,896 | -\$30,741 | -\$47,106 | -\$233,077 |
| <b>Final List to Sale Price - \$</b>    | <b>-\$19,664</b> | -\$10,657 | -\$7,378  | -\$9,765  | -\$11,375 | -\$20,920 | -\$154,461 |
| <b>Original List to Sale Price - %</b>  | <b>92.62%</b>    | 90.15%    | 93.50%    | 93.81%    | 93.58%    | 93.30%    | 89.81%     |
| <b>Final List to Sale Price - %</b>     | <b>96.21%</b>    | 94.32%    | 97.36%    | 97.26%    | 97.53%    | 96.91%    | 93.01%     |

**Days on the Market**

|                               |    |    |    |    |    |    |    |
|-------------------------------|----|----|----|----|----|----|----|
| Avg Days Listing to Contract  | 57 | 57 | 54 | 53 | 60 | 63 | 52 |
| Combined Avg Days to Contract | 59 | 61 | 54 | 55 | 62 | 65 | 52 |
| Avg Days Listing to Closing   | 92 | 90 | 92 | 86 | 96 | 98 | 92 |
| Avg Days Contract to Close    | 34 | 32 | 37 | 32 | 35 | 34 | 38 |

**Beds / Baths**

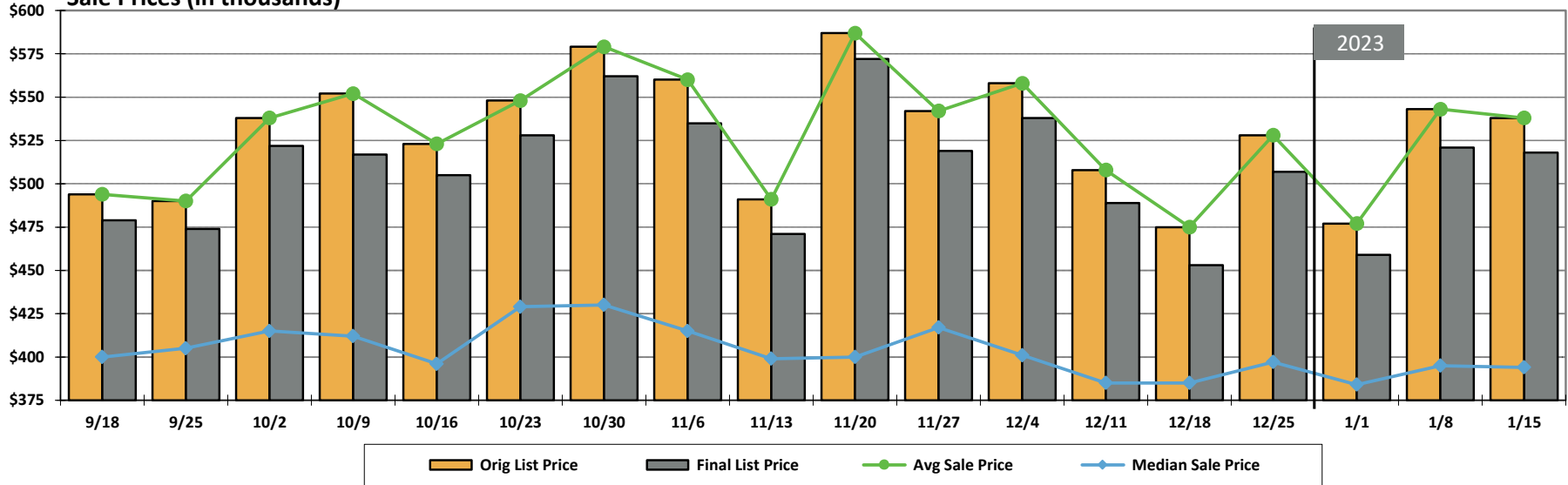
|                    |   |   |   |   |   |   |   |
|--------------------|---|---|---|---|---|---|---|
| Average Bedrooms   | 4 | 3 | 3 | 3 | 4 | 4 | 5 |
| Average Full Baths | 2 | 2 | 2 | 2 | 2 | 3 | 4 |
| Average Half Baths | 0 | 0 | 0 | 0 | 0 | 0 | 1 |

**Square Footage**

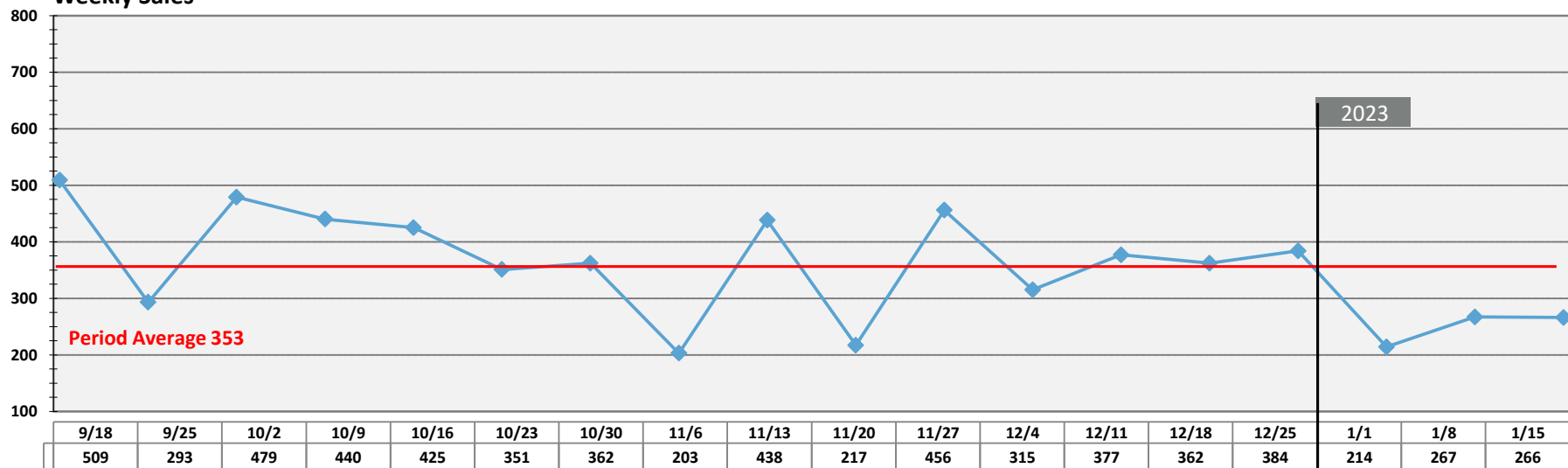
|                     |       |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|-------|
| Average Square Feet | 2,142 | 1,190 | 1,360 | 1,617 | 2,102 | 3,019 | 4,984 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|

**Single Family Homes**

**Sale Prices (in thousands)**



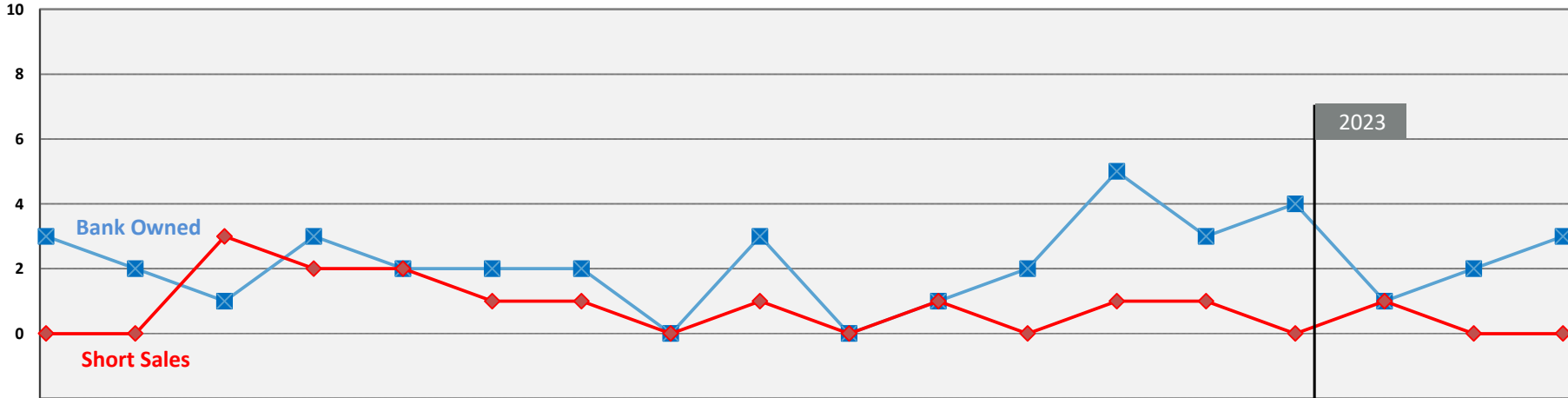
**Weekly Sales**





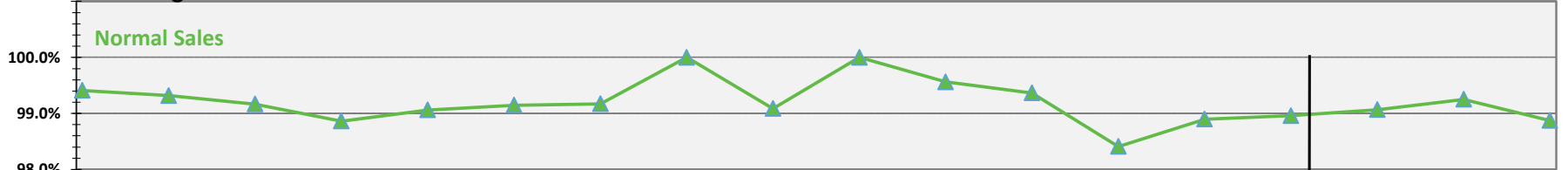
**Single Family Homes**

**Foreclosure Sales**

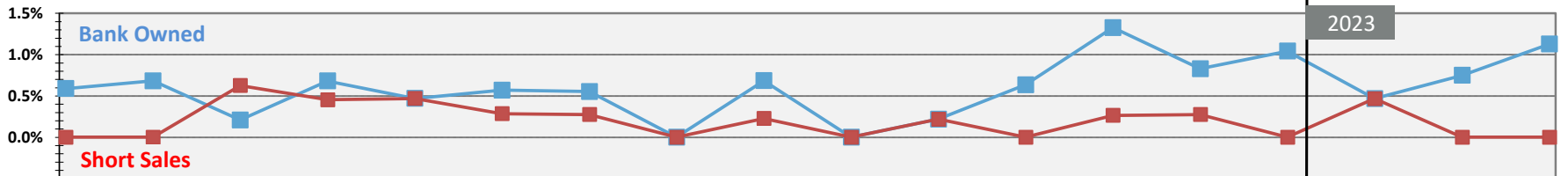


|    | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|----|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| BO | 3    | 2    | 1    | 3    | 2     | 2     | 2     | 0    | 3     | 0     | 1     | 2    | 5     | 3     | 4     | 1   | 2   | 3    |
| SS | 0    | 0    | 3    | 2    | 2     | 1     | 1     | 0    | 1     | 0     | 1     | 0    | 1     | 1     | 0     | 1   | 0   | 0    |

**Percentage of Sales**



|              | 9/18  | 9/25  | 10/2  | 10/9  | 10/16 | 10/23 | 10/30 | 11/6   | 11/13 | 11/20  | 11/27 | 12/4  | 12/11 | 12/18 | 12/25 | 1/1   | 1/8   | 1/15  |
|--------------|-------|-------|-------|-------|-------|-------|-------|--------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Normal Sales | 99.4% | 99.3% | 99.2% | 98.9% | 99.1% | 99.1% | 99.2% | 100.0% | 99.1% | 100.0% | 99.6% | 99.4% | 98.4% | 98.9% | 99.0% | 99.1% | 99.3% | 98.9% |

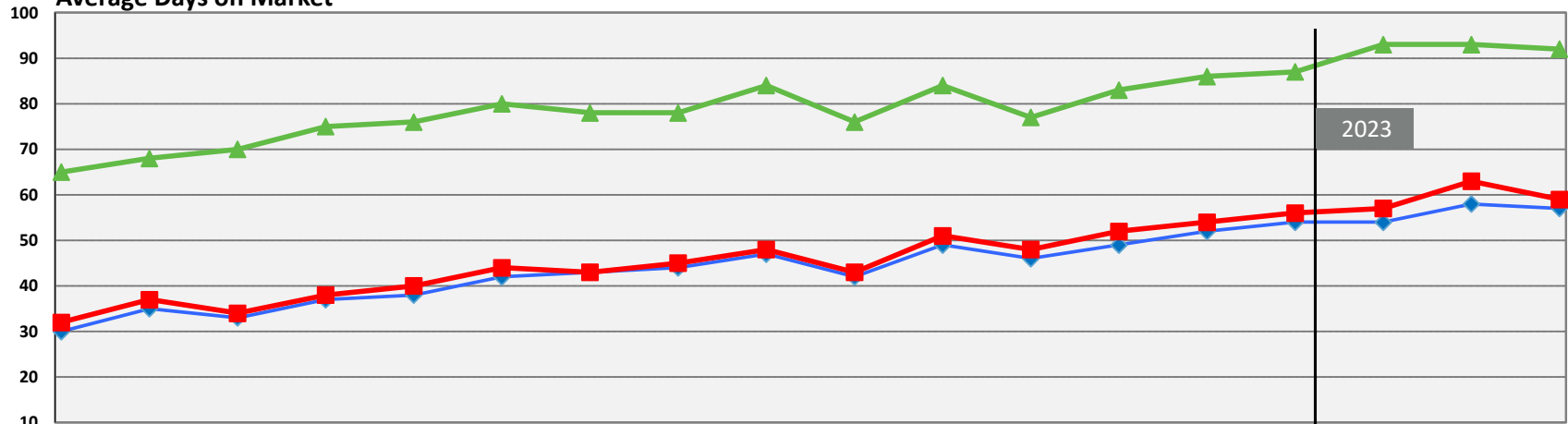


|    | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1  | 1/8  | 1/15 |
|----|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|------|------|------|
| BO | 0.6% | 0.7% | 0.2% | 0.7% | 0.5%  | 0.6%  | 0.6%  | 0.0% | 0.7%  | 0.0%  | 0.2%  | 0.6% | 1.3%  | 0.8%  | 1.0%  | 0.5% | 0.7% | 1.1% |
| SS | 0.0% | 0.0% | 0.6% | 0.5% | 0.5%  | 0.3%  | 0.3%  | 0.0% | 0.2%  | 0.0%  | 0.2%  | 0.0% | 0.3%  | 0.3%  | 0.0%  | 0.5% | 0.0% | 0.0% |



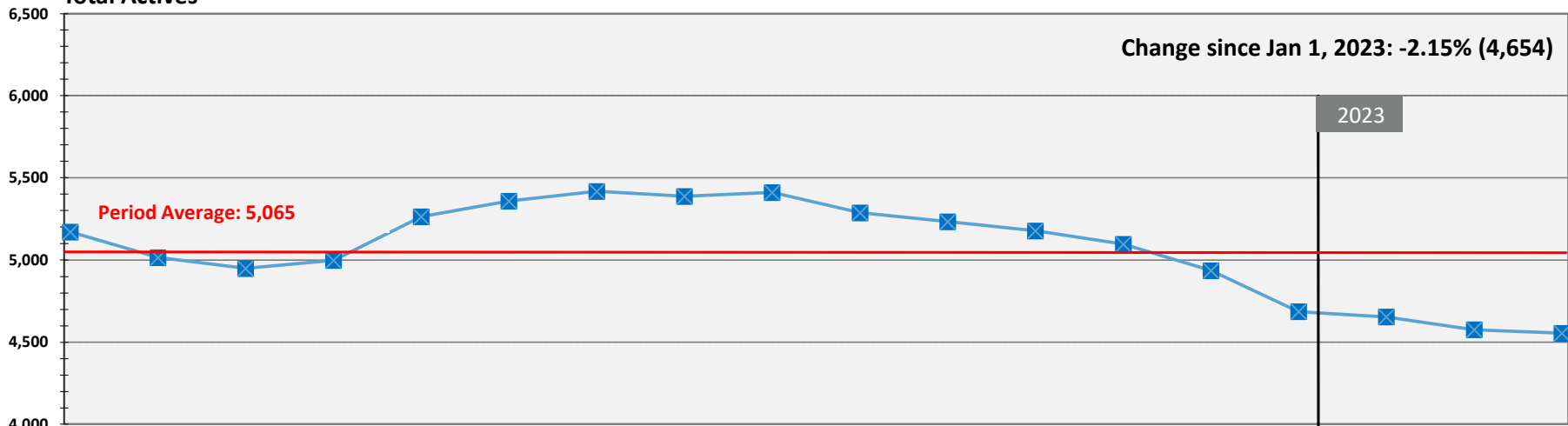
**Single Family Homes**

**Average Days on Market**



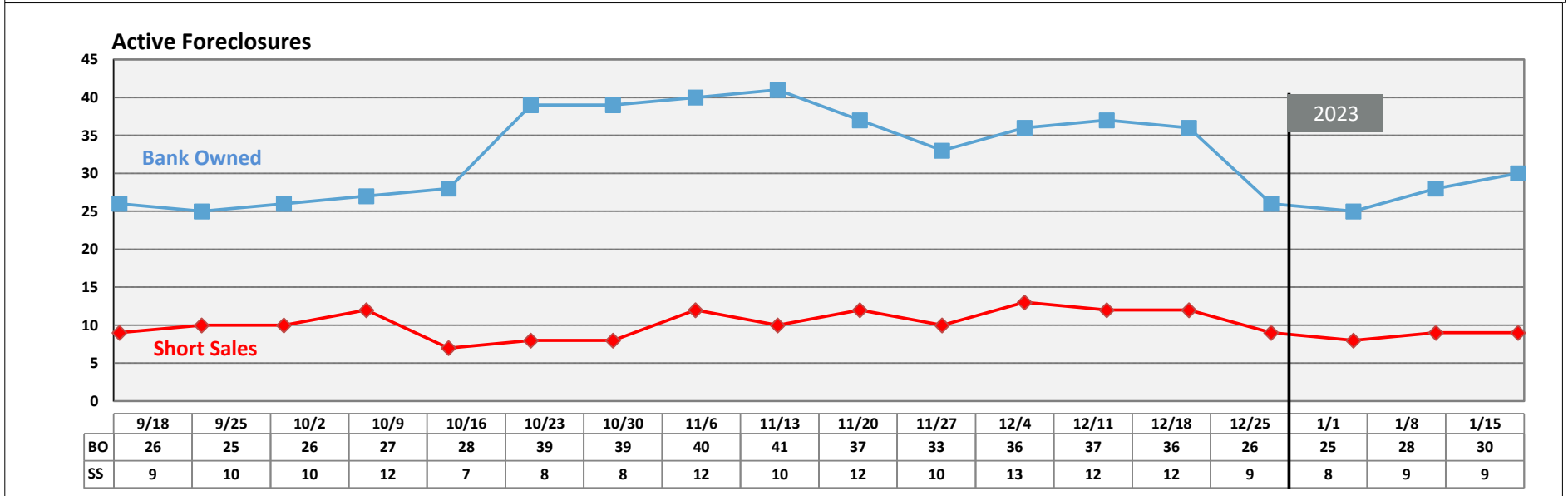
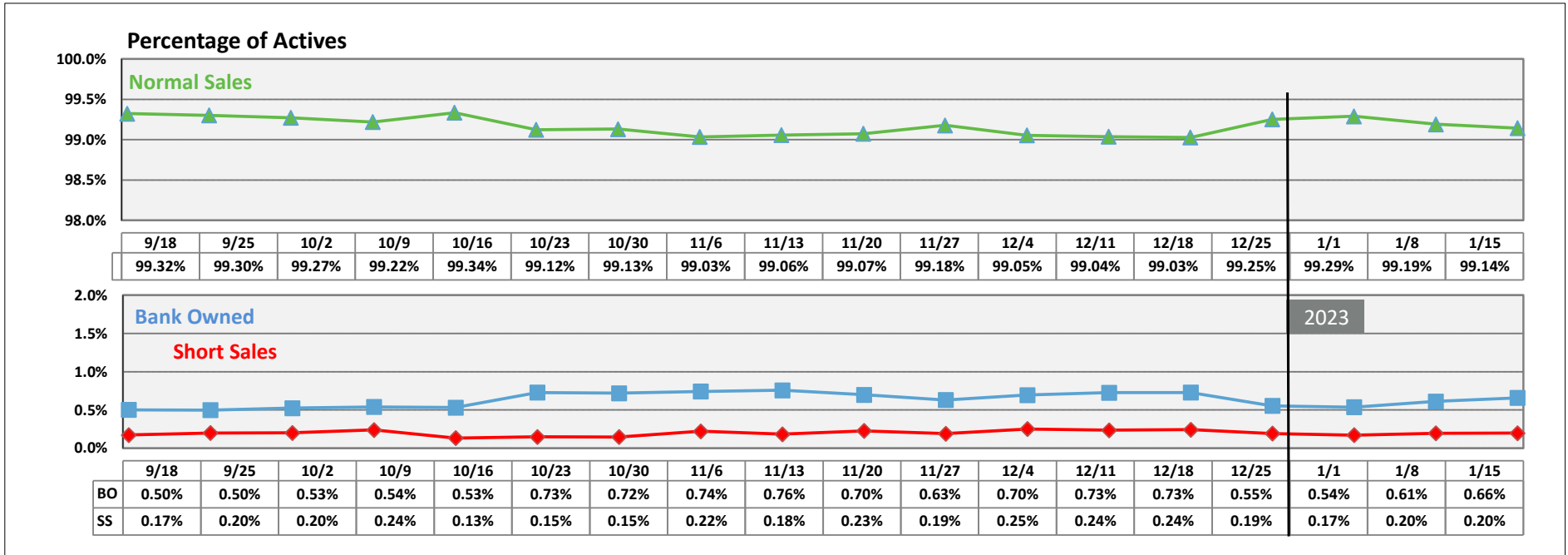
|                | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|----------------|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| ListToContract | 30   | 35   | 33   | 37   | 38    | 42    | 43    | 44   | 47    | 42    | 49    | 46   | 49    | 52    | 54    | 54  | 58  | 57   |
| CombDaysOnMkt  | 32   | 37   | 34   | 38   | 40    | 44    | 43    | 45   | 48    | 43    | 51    | 48   | 52    | 54    | 56    | 57  | 63  | 59   |
| ListToClose    | 65   | 68   | 70   | 75   | 76    | 80    | 78    | 78   | 84    | 76    | 84    | 77   | 83    | 86    | 87    | 93  | 93  | 92   |

**Total Actives**



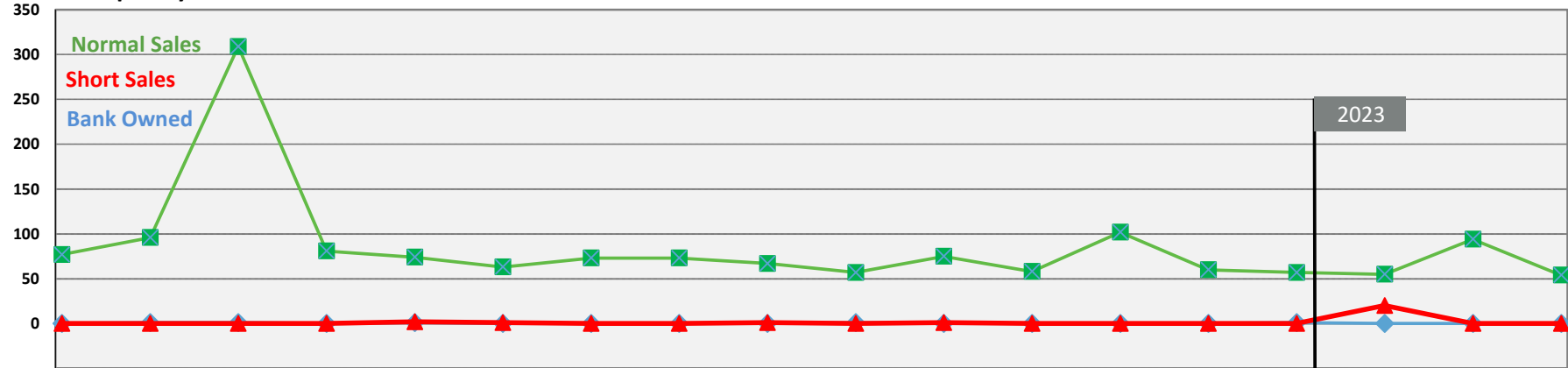
|               | 9/18  | 9/25  | 10/2  | 10/9  | 10/16 | 10/23 | 10/30 | 11/6  | 11/13 | 11/20 | 11/27 | 12/4  | 12/11 | 12/18 | 12/25 | 1/1   | 1/8   | 1/15  |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Actives | 5,171 | 5,014 | 4,948 | 4,998 | 5,264 | 5,358 | 5,418 | 5,388 | 5,411 | 5,287 | 5,233 | 5,177 | 5,095 | 4,935 | 4,686 | 4,654 | 4,576 | 4,554 |

**Single Family Homes**



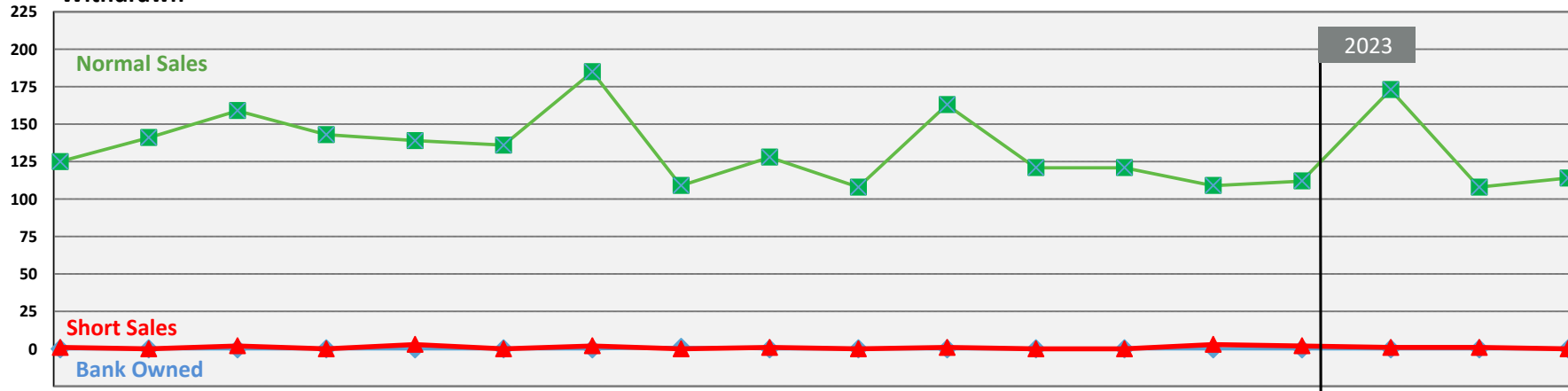
**Single Family Homes**

**Temporary Off Market**



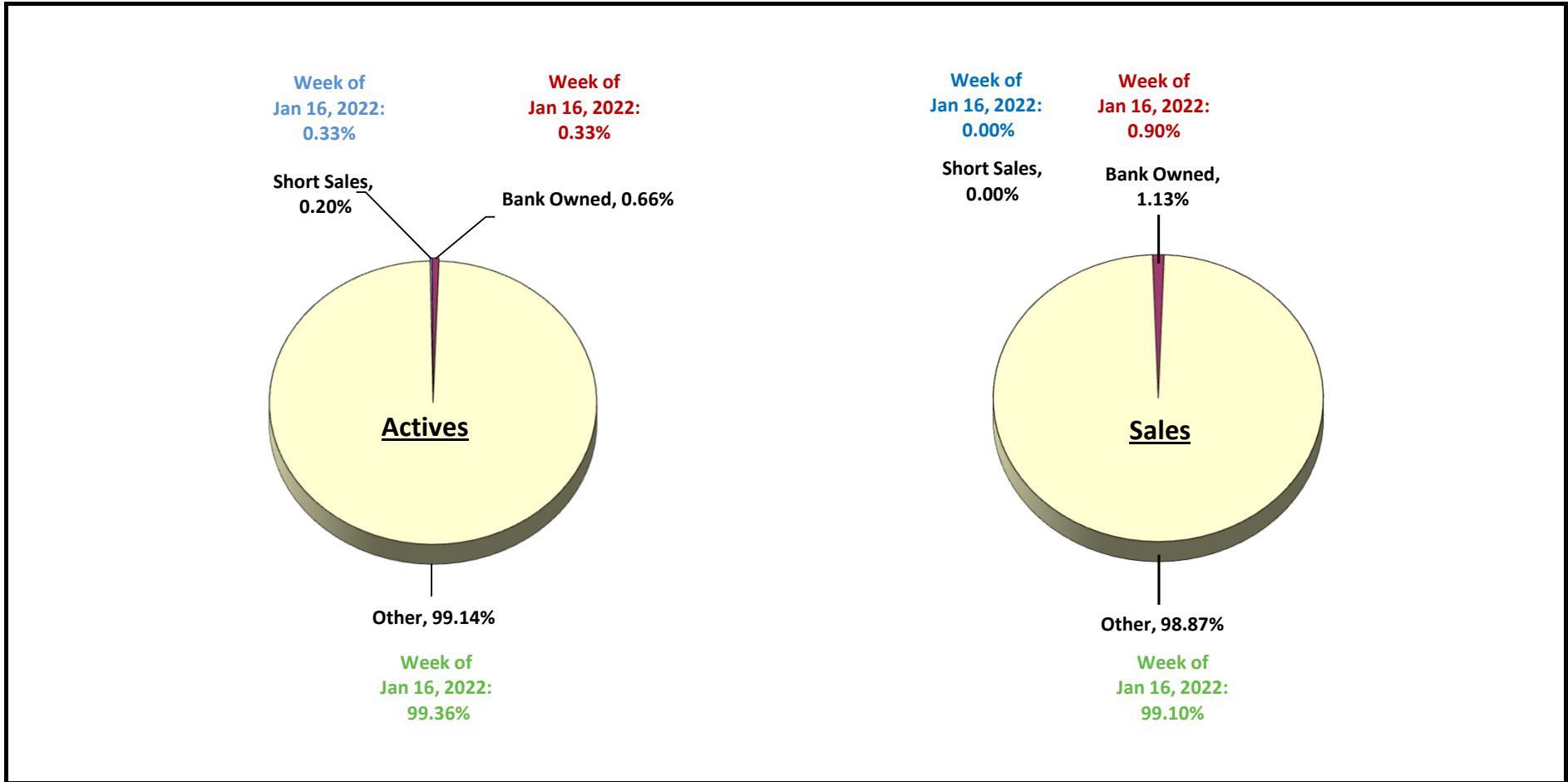
|      | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|------|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| Norm | 77   | 96   | 309  | 81   | 74    | 63    | 73    | 73   | 67    | 57    | 75    | 58   | 102   | 60    | 57    | 55  | 94  | 54   |
| BO   | 0    | 1    | 1    | 0    | 1     | 0     | 0     | 0    | 0     | 1     | 0     | 0    | 0     | 0     | 1     | 0   | 0   | 0    |
| SS   | 0    | 0    | 0    | 0    | 2     | 1     | 0     | 0    | 1     | 0     | 1     | 0    | 0     | 0     | 0     | 20  | 0   | 0    |

**Withdrawn**



|      | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|------|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| Norm | 125  | 141  | 159  | 143  | 139   | 136   | 185   | 109  | 128   | 108   | 163   | 121  | 121   | 109   | 112   | 173 | 108 | 114  |
| BO   | 0    | 0    | 0    | 0    | 0     | 0     | 0     | 1    | 0     | 0     | 0     | 0    | 0     | 0     | 0     | 0   | 0   | 0    |
| SS   | 1    | 0    | 2    | 0    | 3     | 0     | 2     | 0    | 1     | 0     | 1     | 0    | 0     | 3     | 2     | 1   | 1   | 0    |

**Single Family Homes**





**Monday Morning Quarterback**  
 01/15/2023 - 01/21/2023  
 Lake, Orange, Osceola & Seminole Counties

**There is 1 Single Family Home available for the Median Price of \$393,500 (± \$500)**

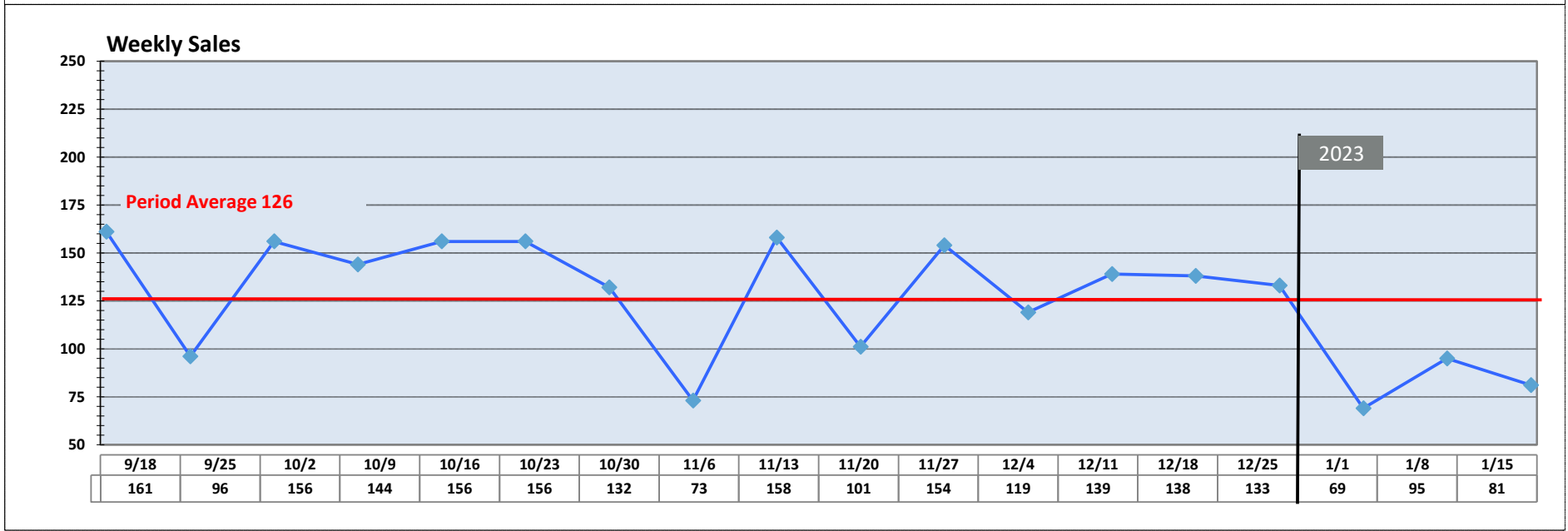
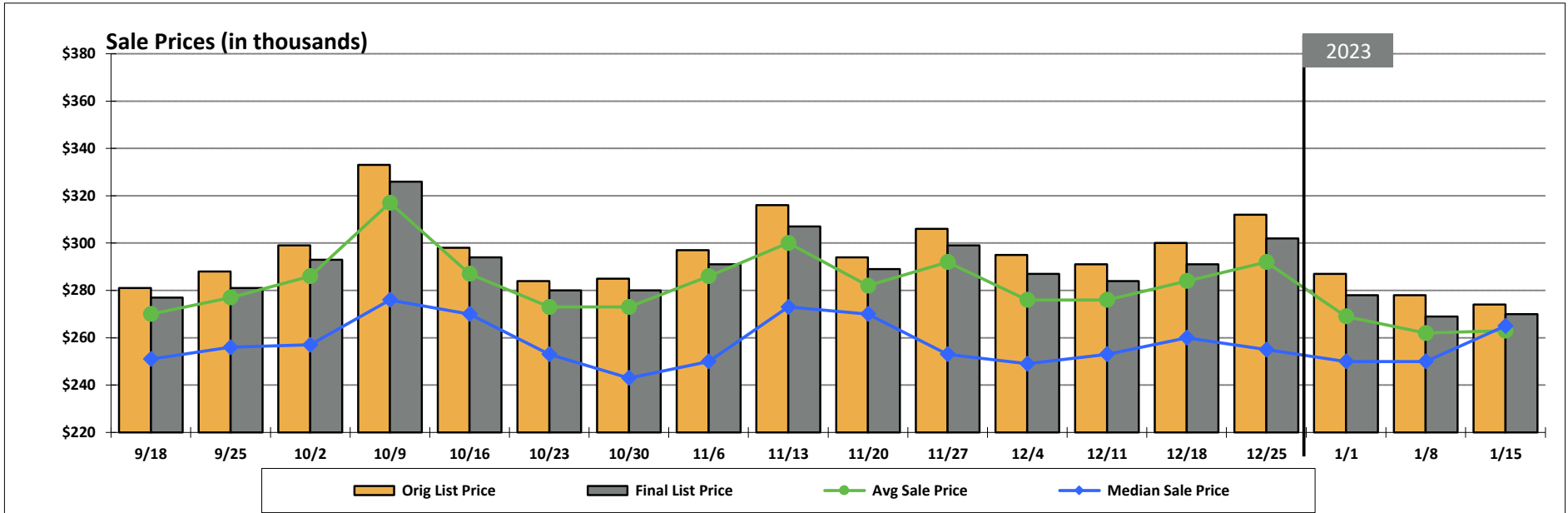
| <u>County / City</u>             | <b>Zip Code</b> | <b>Available</b> | <b>Average List Price</b> | <b>Average Beds</b> | <b>Average Baths</b> | <b>Average SqFt</b> | <b>List \$ per SqFt</b> |
|----------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| <b>Osceola County</b>            |                 | <b>1</b>         | <b>\$393,999</b>          | <b>4.0</b>          | <b>2.0</b>           | <b>1,830</b>        | <b>\$215.30</b>         |
| Kissimmee (West) / Pleasant Hill | 34746           | 1                | \$393,999                 | 4.0                 | 2.0                  | 1,830               | \$215.30                |

**Monday Morning Quarterback**  
01/15/2023 - 01/21/2023  
Lake, Orange, Osceola & Seminole Counties

**Condos, Townhomes, Villas**

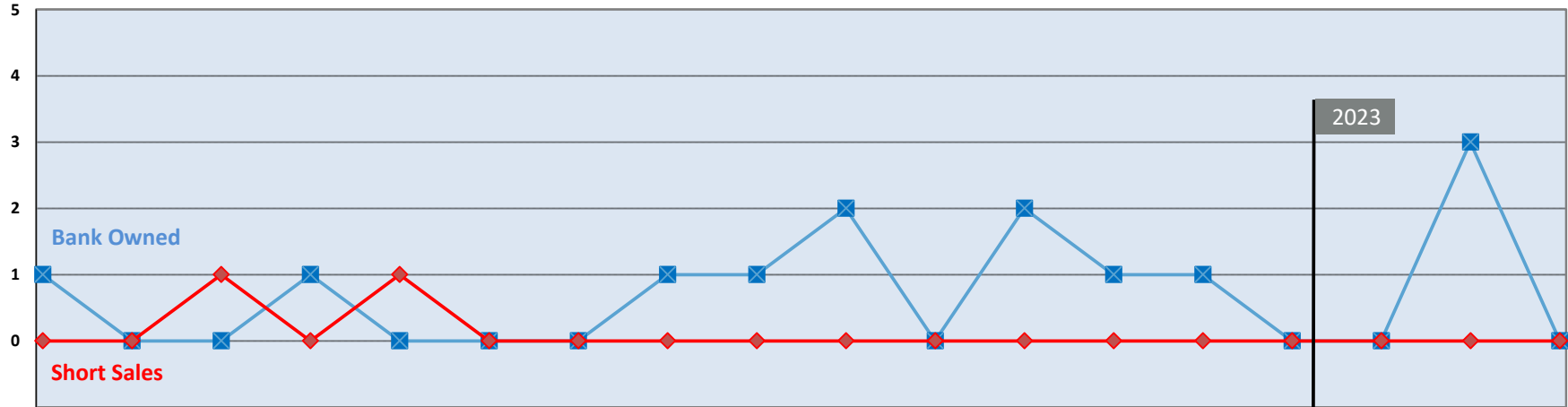
|                                  | Total        | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------------|--------------|--------------|------------------|------------------|------------------|----------------|-----------|
| <b>Weekly Sales</b>              | <b>81</b>    | 36           | 16               | 22               | 5                | 2              | 0         |
| Bank Owned                       | 0            | 0            | 0                | 0                | 0                | 0              | 0         |
| Short Sales                      | 0            | 0            | 0                | 0                | 0                | 0              | 0         |
| Other                            | 81           | 36           | 16               | 22               | 5                | 2              | 0         |
| <b>Active Listings</b>           | <b>1,560</b> | 488          | 252              | 411              | 208              | 194            | 7         |
| Bank Owned                       | 10           | 7            | 3                | 0                | 0                | 0              | 0         |
| Short Sales                      | 1            | 1            | 0                | 0                | 0                | 0              | 0         |
| Other                            | 1,549        | 480          | 249              | 411              | 208              | 194            | 7         |
| <b>Months of Inventory</b>       | <b>4.44</b>  | 3.13         | 3.63             | 4.31             | 9.60             | 22.39          | 0.00      |
| <b><u>List Price</u></b>         |              |              |                  |                  |                  |                |           |
| Average Original List Price      | \$274,264    | \$182,554    | \$283,561        | \$354,504        | \$478,480        | \$457,500      | \$0       |
| Average Final List Price         | \$269,969    | \$177,829    | \$280,436        | \$343,036        | \$463,380        | \$557,500      | \$0       |
| <b><u>Sale Price</u></b>         |              |              |                  |                  |                  |                |           |
| Average Price                    | \$263,040    | \$173,186    | \$272,816        | \$335,932        | \$443,600        | \$549,000      | \$0       |
| Median Price                     | \$265,000    | \$169,250    | \$272,500        | \$326,250        | \$440,000        | \$549,000      | \$0       |
| <b><u>Price Differences</u></b>  |              |              |                  |                  |                  |                |           |
| Original to Final List Price     | -\$4,295     | -\$4,725     | -\$3,125         | -\$11,468        | -\$15,100        | \$100,000      | \$0       |
| Original List to Sale Price - \$ | -\$11,224    | -\$9,368     | -\$10,745        | -\$18,572        | -\$34,880        | \$91,500       | \$0       |
| Final List to Sale Price - \$    | -\$6,929     | -\$4,643     | -\$7,620         | -\$7,104         | -\$19,780        | -\$8,500       | \$0       |
| Original List to Sale Price - %  | 95.91%       | 94.87%       | 96.21%           | 94.76%           | 92.71%           | 120.00%        | 0.00%     |
| Final List to Sale Price - %     | 97.43%       | 97.39%       | 97.28%           | 97.93%           | 95.73%           | 98.48%         | 0.00%     |
| <b><u>Days on the Market</u></b> |              |              |                  |                  |                  |                |           |
| Avg Days Listing to Contract     | 47           | 39           | 43               | 59               | 70               | 22             | 0         |
| Combined Avg Days to Contract    | 47           | 39           | 43               | 59               | 76               | 22             | 0         |
| Avg Days Listing to Closing      | 82           | 76           | 78               | 93               | 100              | 74             | 0         |
| Avg Days Contract to Close       | 35           | 37           | 34               | 33               | 29               | 50             | 0         |
| <b><u>Beds / Baths</u></b>       |              |              |                  |                  |                  |                |           |
| Average Bedrooms                 | 2            | 2            | 2                | 3                | 4                | 4              | 0         |
| Average Full Baths               | 2            | 2            | 2                | 2                | 3                | 3              | 0         |
| Average Half Baths               | 0            | 0            | 0                | 1                | 0                | 0              | 0         |
| <b><u>Square Footage</u></b>     |              |              |                  |                  |                  |                |           |
| Average Square Feet              | 1,302        | 993          | 1,374            | 1,562            | 1,960            | 1,787          | 0         |

**Condos, Townhomes, Villas**



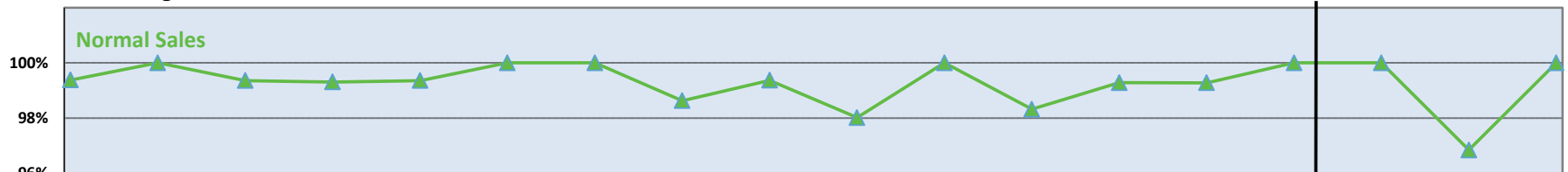
**Condos, Townhomes, Villas**

**Foreclosure Sales**



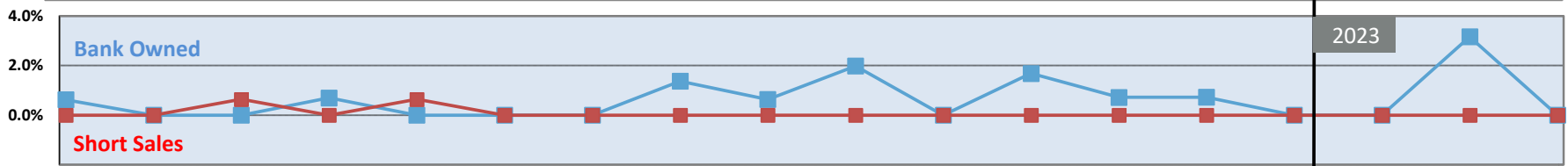
|    | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|----|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| BO | 1    | 0    | 0    | 1    | 0     | 0     | 0     | 1    | 1     | 2     | 0     | 2    | 1     | 1     | 0     | 0   | 3   | 0    |
| SS | 0    | 0    | 1    | 0    | 1     | 0     | 0     | 0    | 0     | 0     | 0     | 0    | 0     | 0     | 0     | 0   | 0   | 0    |

**Percentage of Sales**



|  | 9/18  | 9/25   | 10/2  | 10/9  | 10/16 | 10/23  | 10/30  | 11/6  | 11/13 | 11/20 | 11/27  | 12/4  | 12/11 | 12/18 | 12/25  | 1/1    | 1/8   | 1/15   |
|--|-------|--------|-------|-------|-------|--------|--------|-------|-------|-------|--------|-------|-------|-------|--------|--------|-------|--------|
|  | 99.4% | 100.0% | 99.4% | 99.3% | 99.4% | 100.0% | 100.0% | 98.6% | 99.4% | 98.0% | 100.0% | 98.3% | 99.3% | 99.3% | 100.0% | 100.0% | 96.8% | 100.0% |

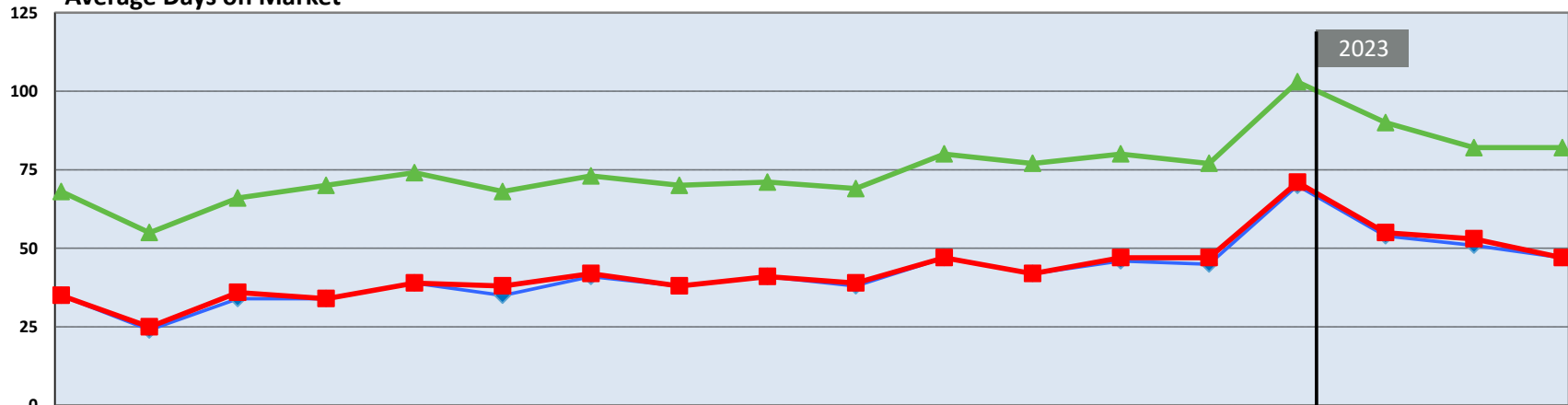
**Bank Owned**



|    | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1  | 1/8  | 1/15 |
|----|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|------|------|------|
| BO | 0.6% | 0.0% | 0.0% | 0.7% | 0.0%  | 0.0%  | 0.0%  | 1.4% | 0.6%  | 2.0%  | 0.0%  | 1.7% | 0.7%  | 0.7%  | 0.0%  | 0.0% | 3.2% | 0.0% |
| SS | 0.0% | 0.0% | 0.6% | 0.0% | 0.6%  | 0.0%  | 0.0%  | 0.0% | 0.0%  | 0.0%  | 0.0%  | 0.0% | 0.0%  | 0.0%  | 0.0%  | 0.0% | 0.0% | 0.0% |

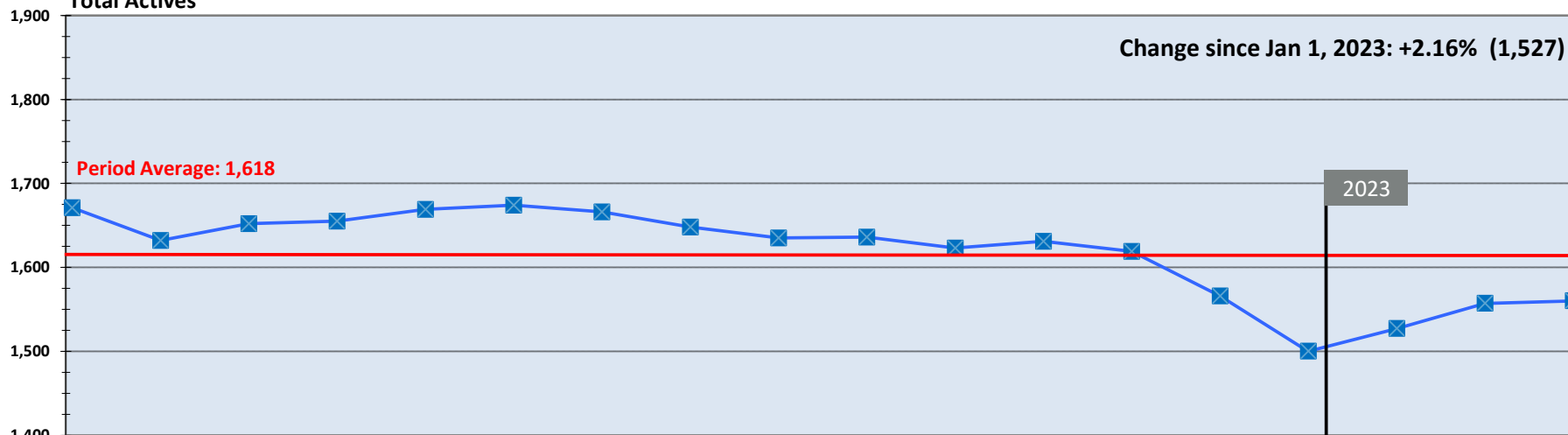
**Condos, Townhomes, Villas**

**Average Days on Market**



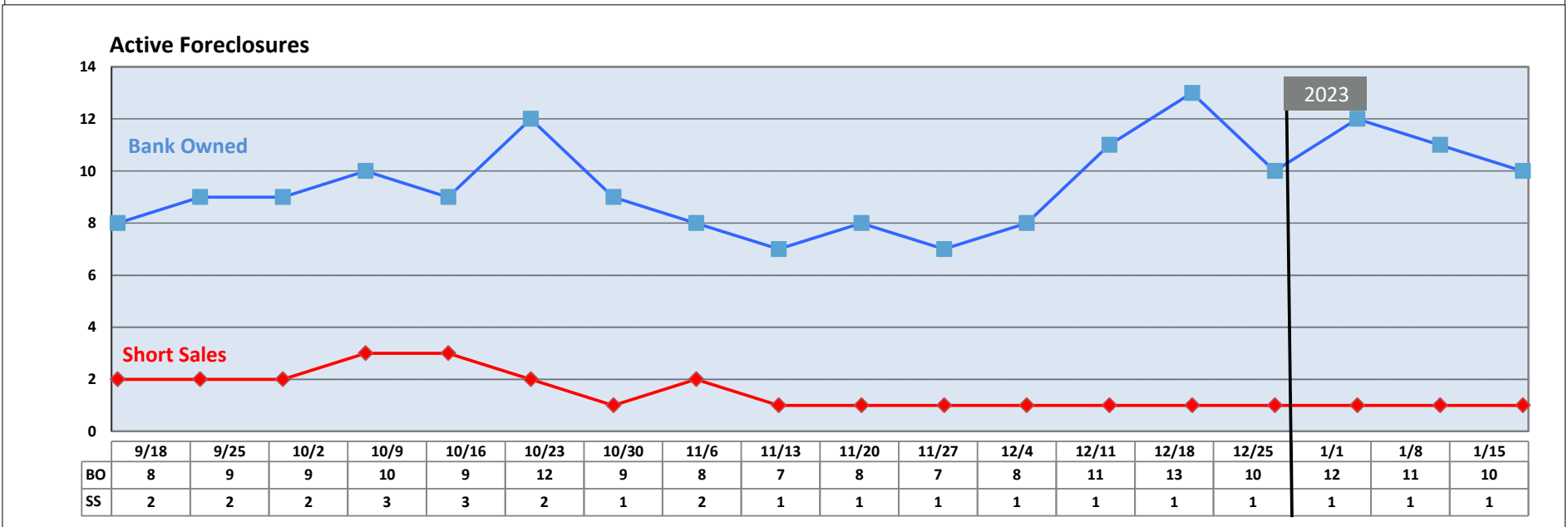
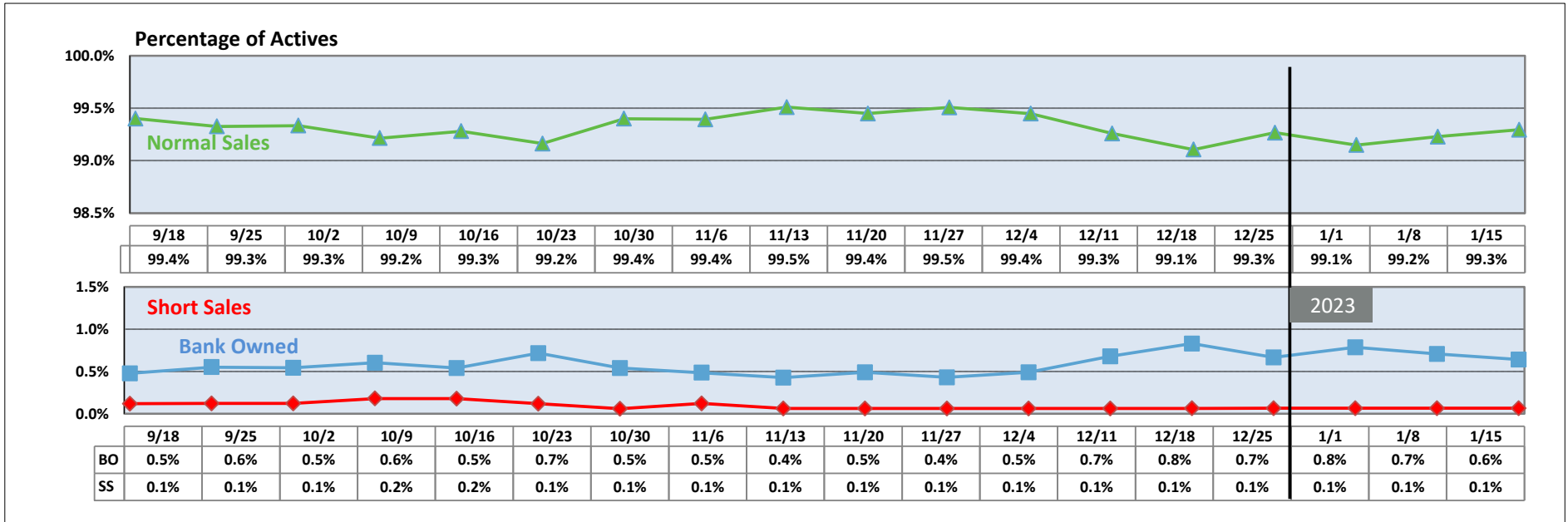
|                | 9/18 | 9/25 | 10/2 | 10/9 | 10/16 | 10/23 | 10/30 | 11/6 | 11/13 | 11/20 | 11/27 | 12/4 | 12/11 | 12/18 | 12/25 | 1/1 | 1/8 | 1/15 |
|----------------|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|-------|-------|-------|-----|-----|------|
| ListToContract | 35   | 24   | 34   | 34   | 39    | 35    | 41    | 38   | 41    | 38    | 47    | 42   | 46    | 45    | 70    | 54  | 51  | 47   |
| CombDaysOnMkt  | 35   | 25   | 36   | 34   | 39    | 38    | 42    | 38   | 41    | 39    | 47    | 42   | 47    | 47    | 71    | 55  | 53  | 47   |
| ListToClose    | 68   | 55   | 66   | 70   | 74    | 68    | 73    | 70   | 71    | 69    | 80    | 77   | 80    | 77    | 103   | 90  | 82  | 82   |

**Total Actives**



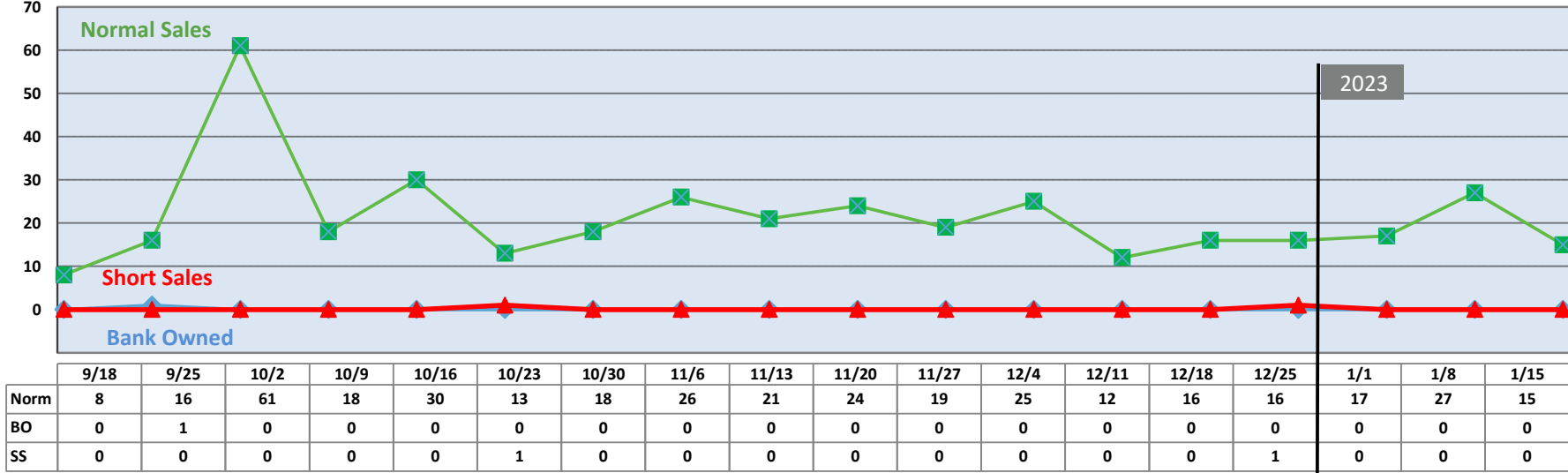
|               | 9/18  | 9/25  | 10/2  | 10/9  | 10/16 | 10/23 | 10/30 | 11/6  | 11/13 | 11/20 | 11/27 | 12/4  | 12/11 | 12/18 | 12/25 | 1/1   | 1/8   | 1/15  |
|---------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Actives | 1,671 | 1,632 | 1,652 | 1,655 | 1,669 | 1,674 | 1,666 | 1,648 | 1,635 | 1,636 | 1,623 | 1,631 | 1,619 | 1,566 | 1,500 | 1,527 | 1,557 | 1,560 |

**Condos, Townhomes, Villas**

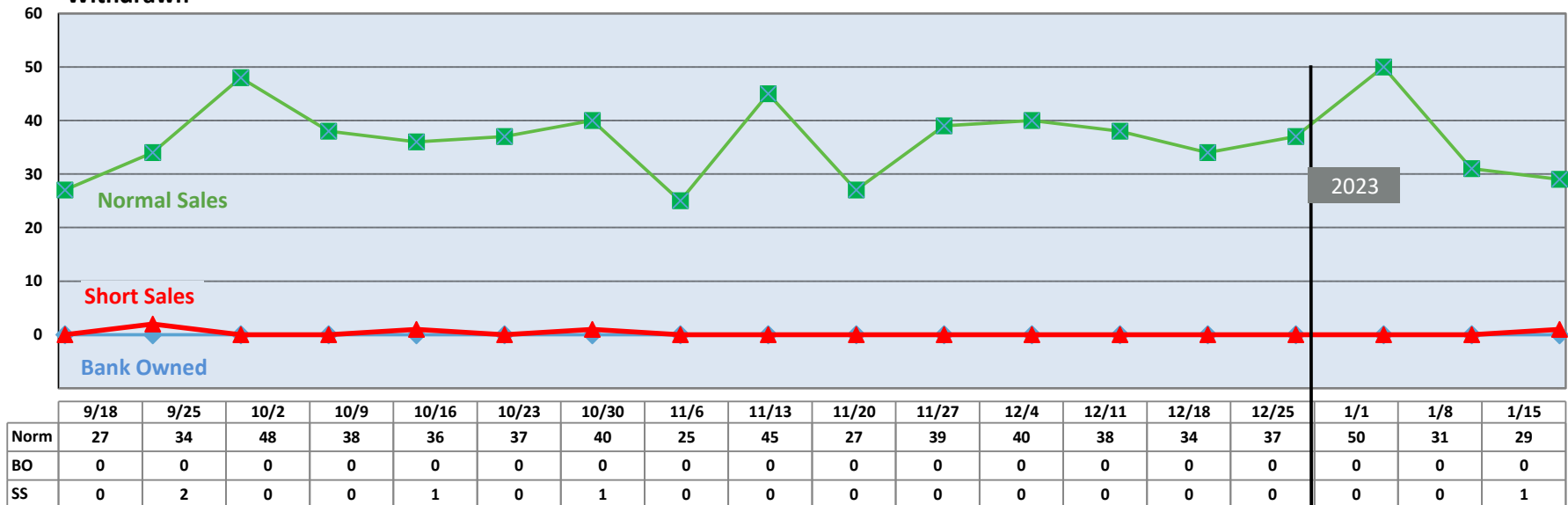


**Condos, Townhomes, Villas**

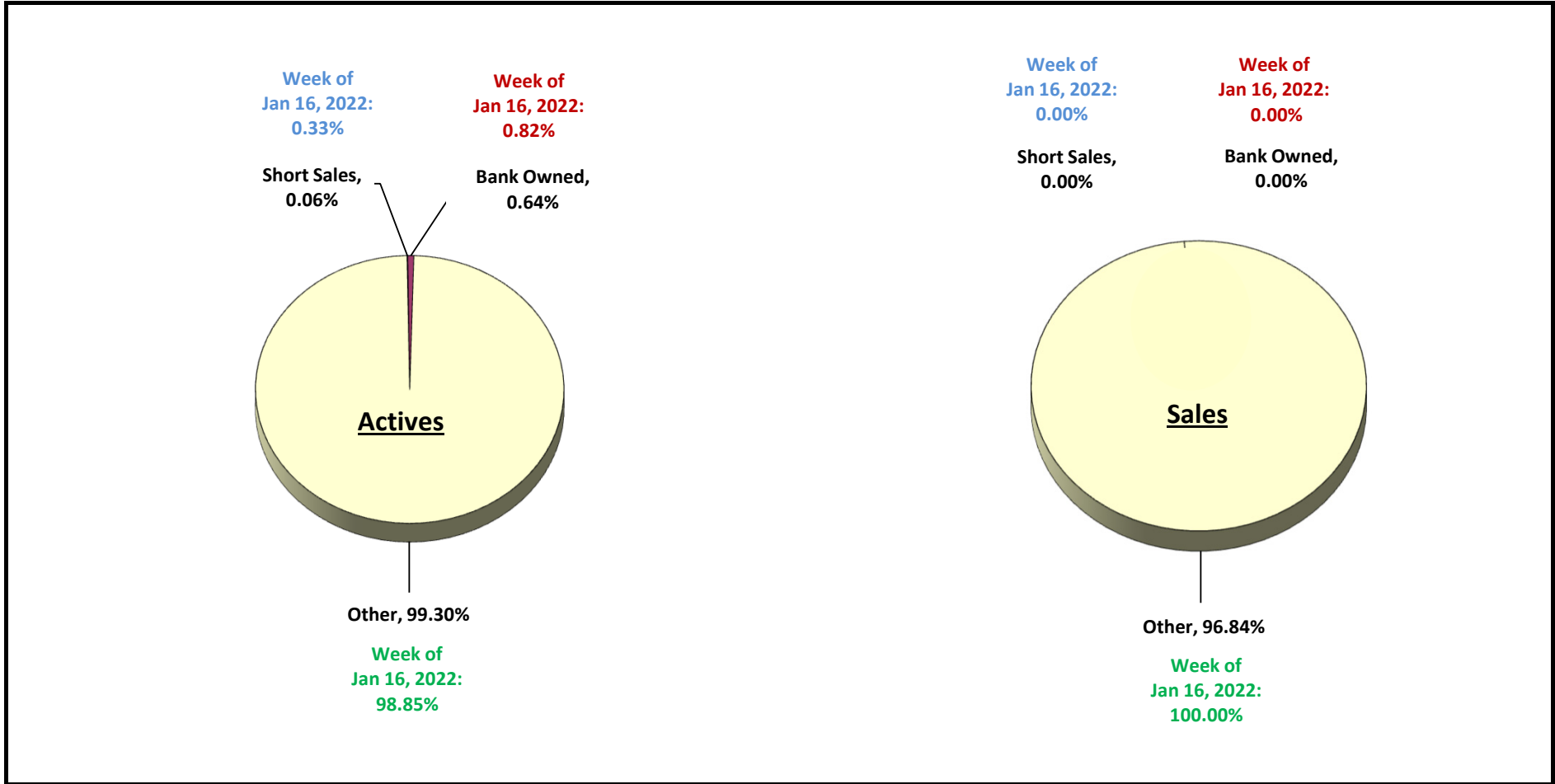
**Temporary Off Market**



**Withdrawn**



**Condos, Townhomes, Villas**



**Monday Morning Quarterback**  
01/15/2023 - 01/21/2023  
Lake, Orange, Osceola & Seminole Counties

**There are 20 Condos, Villas, or Townhomes available for the Median Price of \$265,000 ( ± \$500 )**

| <u>County / City</u>             | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|----------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| <b>Seminole County</b>           |                 | <b>3</b>         | <b>\$265,000</b>          | <b>2.0</b>          | <b>2.0</b>           | <b>1,233</b>        | <b>\$214.92</b>         |
| Lake Mary / Heathrow             | 32746           | 2                | \$265,000                 | 2.0                 | 2.0                  | 1,290               | \$205.43                |
| Sanford / Lake Forest            | 32771           | 1                | \$265,000                 | 2.0                 | 2.0                  | 1,119               | \$236.82                |
| <b>Orange County</b>             |                 | <b>11</b>        | <b>\$265,036</b>          | <b>2.3</b>          | <b>2.0</b>           | <b>1,146</b>        | <b>\$231.27</b>         |
| Apopka (North)                   | 32712           | 1                | \$264,900                 | 3.0                 | 2.0                  | 1,225               | \$216.24                |
| Azalea Park                      | 32807           | 2                | \$265,000                 | 2.0                 | 2.0                  | 945                 | \$280.42                |
| Belle Isle / Pine Castle         | 32809           | 1                | \$265,000                 | 3.0                 | 2.0                  | 1,341               | \$197.61                |
| Williamsburg / Lake Bryan        | 32821           | 2                | \$265,000                 | 2.0                 | 2.0                  | 1,060               | \$250.00                |
| Hunters Creek                    | 32837           | 2                | \$265,000                 | 2.5                 | 2.0                  | 1,148               | \$230.84                |
| Pine Castle / Edgewood           | 32839           | 2                | \$265,250                 | 2.0                 | 2.0                  | 1,250               | \$212.20                |
| Ocoee                            | 34761           | 1                | \$265,000                 | 2.0                 | 2.0                  | 1,234               | \$214.75                |
| <b>Osceola County</b>            |                 | <b>4</b>         | <b>\$265,000</b>          | <b>3.0</b>          | <b>2.0</b>           | <b>1,300</b>        | <b>\$203.81</b>         |
| Kissimmee (West) / Pleasant Hill | 34746           | 4                | \$265,000                 | 3.0                 | 2.0                  | 1,300               | \$203.81                |
| <b>Lake County</b>               |                 | <b>2</b>         | <b>\$264,950</b>          | <b>2.0</b>          | <b>2.0</b>           | <b>1,141</b>        | <b>\$232.21</b>         |
| Tavares / Mt Plymouth            | 32778           | 1                | \$265,000                 | 2.0                 | 2.0                  | 960                 | \$276.04                |
| Leesburg (West)                  | 34748           | 1                | \$264,900                 | 2.0                 | 2.0                  | 1,322               | \$200.38                |