



Monday Morning Quarterback Summary

Week of July 17, 2022 - July 23, 2022

Single-family existing homes

- Sales of single-family homes decreased to 470 during the week of Jul 17, from 558 the week prior
- The median price of single family homes decreased to \$420,000, a change of -1.4%
- The number of single-family home foreclosure transactions increased to 2 last week, from 1 the week of Jul 10
- The number of single-family home short-sale transactions remains constant at 0
- Single-family inventory increased by 41, and now sits at 4,711

Condos, townhomes, and villas

- Sales of condos, townhomes, and villas increased to 177 during the week of Jul 17, from 171 the week prior
- The median price of condos, townhomes, and villas remains constant at \$260,000
- The number of condo, townhome, and villa foreclosure transactions decreased to 0 last week, from 1 the week of Jul 10
- The number of condo, townhome and villa short-sale transactions remains constant at 0
- Condo inventory increased by 30, and now sits at 1,427

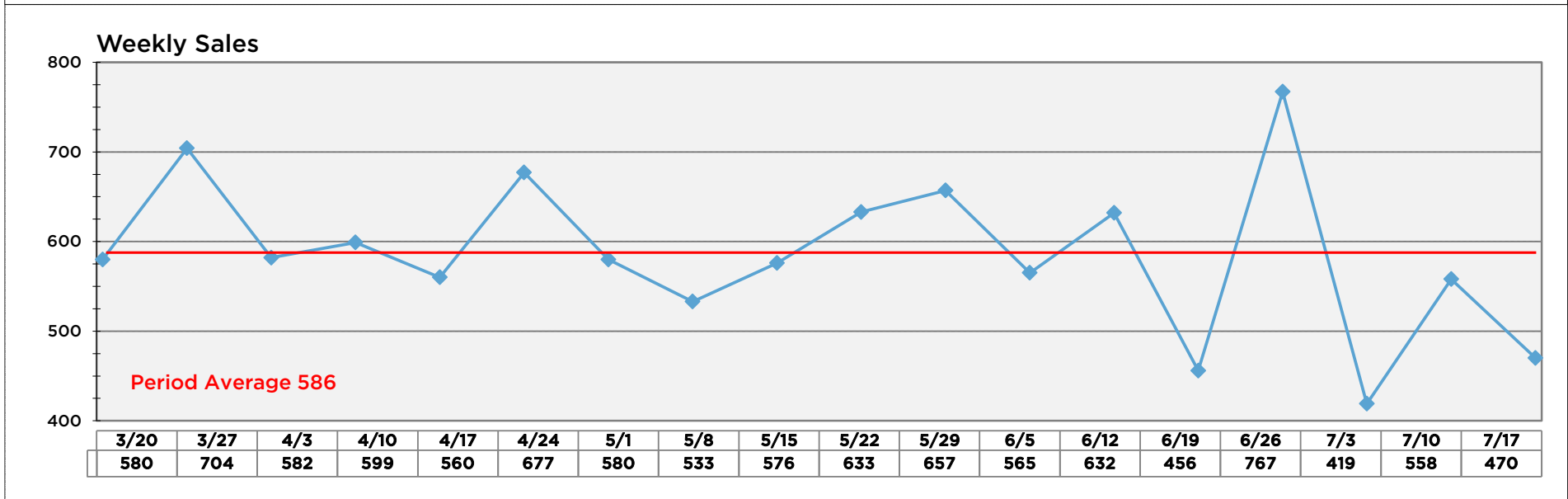
Detailed charts and graphs begin on page 2 of this report.

Monday Morning Quarterback
07/17/2022 - 07/23/2022
Lake, Orange, Osceola & Seminole Counties

Single Family Homes

| | Total | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------------|--------------|--------------|------------------|------------------|------------------|----------------|-------------|
| Weekly Sales | 470 | 48 | 30 | 128 | 106 | 138 | 20 |
| Bank Owned | 2 | 1 | 1 | 0 | 0 | 0 | 0 |
| Short Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 468 | 47 | 29 | 128 | 106 | 138 | 20 |
| Active Listings | 4,711 | 283 | 250 | 819 | 1,101 | 1,723 | 535 |
| Bank Owned | 17 | 7 | 3 | 4 | 1 | 2 | 0 |
| Short Sales | 8 | 2 | 1 | 2 | 3 | 0 | 0 |
| Other | 4,686 | 274 | 246 | 813 | 1,097 | 1,721 | 535 |
| Months of Inventory | 2.31 | 1.36 | 1.92 | 1.48 | 2.40 | 2.88 | 6.17 |
| <i>List Price</i> | | | | | | | |
| Average Original List Price | \$495,585 | \$207,833 | \$287,425 | \$358,425 | \$444,271 | \$660,661 | \$1,509,178 |
| Average Final List Price | \$489,245 | \$201,744 | \$280,675 | \$355,213 | \$441,532 | \$651,325 | \$1,484,445 |
| <i>Sale Price</i> | | | | | | | |
| Average Price | \$486,661 | \$189,915 | \$274,828 | \$355,573 | \$441,744 | \$648,575 | \$1,476,416 |
| Median Price | \$420,000 | \$204,950 | \$274,500 | \$360,000 | \$440,000 | \$621,500 | \$1,305,000 |
| <i>Price Differences</i> | | | | | | | |
| Original to Final List Price | -\$6,340 | -\$6,089 | -\$6,750 | -\$3,212 | -\$2,739 | -\$9,336 | -\$24,733 |
| Original List to Sale Price - \$ | -\$8,924 | -\$17,918 | -\$12,597 | -\$2,852 | -\$2,527 | -\$12,086 | -\$32,762 |
| Final List to Sale Price - \$ | -\$2,584 | -\$11,829 | -\$5,847 | \$360 | \$212 | -\$2,750 | -\$8,029 |
| Original List to Sale Price - % | 98.20% | 91.38% | 95.62% | 99.20% | 99.43% | 98.17% | 97.83% |
| Final List to Sale Price - % | 99.47% | 94.14% | 97.92% | 100.10% | 100.05% | 99.58% | 99.46% |
| <i>Days on the Market</i> | | | | | | | |
| Avg Days Listing to Contract | 23 | 32 | 39 | 17 | 17 | 28 | 20 |
| Combined Avg Days to Contract | 24 | 32 | 39 | 17 | 17 | 28 | 22 |
| Avg Days Listing to Closing | 57 | 58 | 71 | 49 | 50 | 65 | 59 |
| Avg Days Contract to Close | 34 | 27 | 32 | 33 | 33 | 37 | 40 |
| <i>Beds / Baths</i> | | | | | | | |
| Average Bedrooms | 4 | 3 | 3 | 3 | 4 | 4 | 5 |
| Average Full Baths | 2 | 2 | 2 | 2 | 2 | 3 | 4 |
| Average Half Baths | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| <i>Square Footage</i> | | | | | | | |
| Average Square Feet | 2,070 | 1,195 | 1,329 | 1,584 | 2,026 | 2,698 | 4,287 |

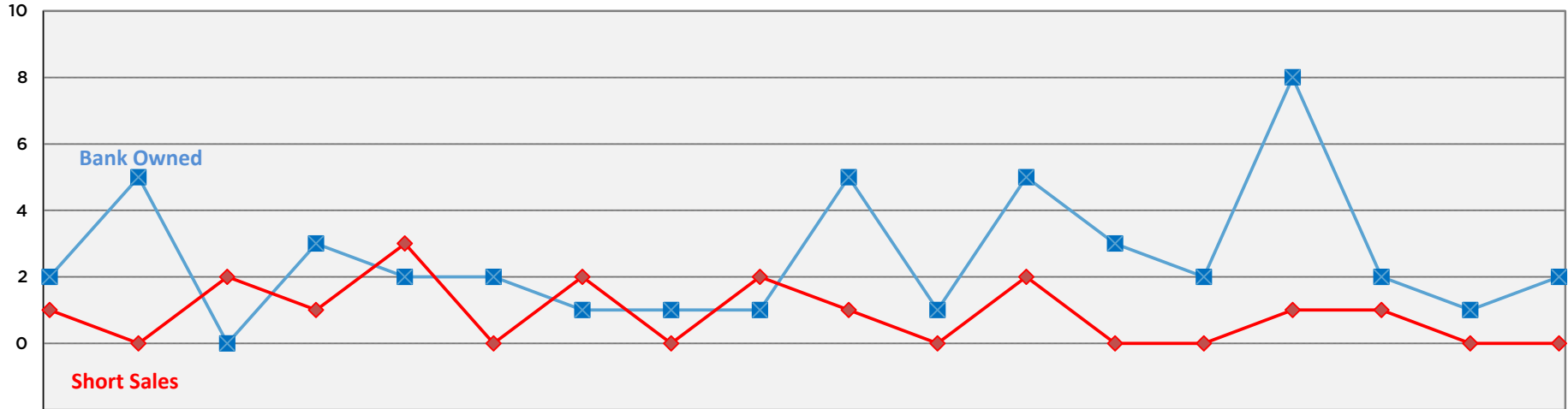
Single Family Homes





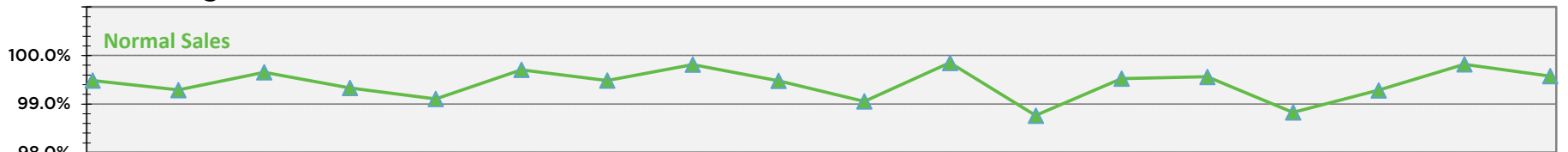
Single Family Homes

Foreclosure Sales

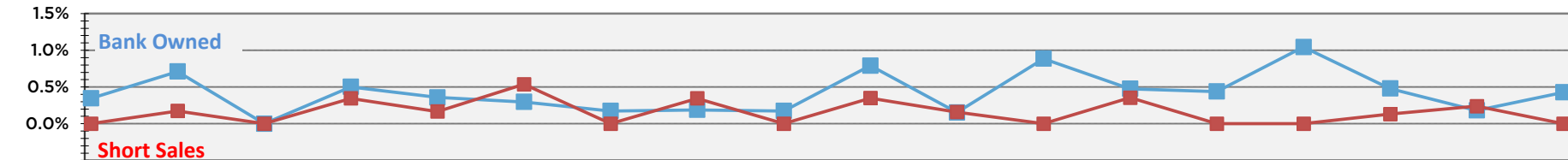


| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|----|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| BO | 2 | 5 | 0 | 3 | 2 | 2 | 1 | 1 | 1 | 5 | 1 | 5 | 3 | 2 | 8 | 2 | 1 | 2 |
| SS | 1 | 0 | 2 | 1 | 3 | 0 | 2 | 0 | 2 | 1 | 0 | 2 | 0 | 0 | 1 | 1 | 0 | 0 |

Percentage of Sales



| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Normal Sales | 99.5% | 99.3% | 99.7% | 99.3% | 99.1% | 99.7% | 99.5% | 99.8% | 99.5% | 99.1% | 99.8% | 98.8% | 99.5% | 99.6% | 98.8% | 99.3% | 99.8% | 99.6% |

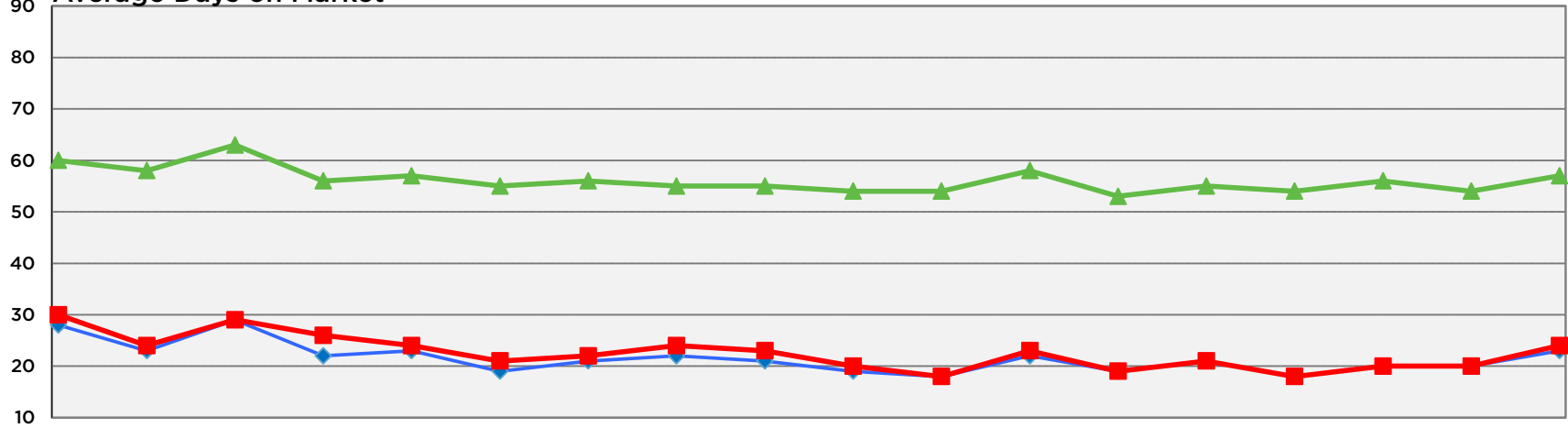


| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|----|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| BO | 0.3% | 0.7% | 0.0% | 0.5% | 0.4% | 0.3% | 0.2% | 0.2% | 0.2% | 0.8% | 0.2% | 0.9% | 0.5% | 0.4% | 1.0% | 0.5% | 0.2% | 0.4% |
| SS | 0.0% | 0.2% | 0.0% | 0.3% | 0.2% | 0.5% | 0.0% | 0.3% | 0.0% | 0.3% | 0.2% | 0.0% | 0.4% | 0.0% | 0.0% | 0.1% | 0.2% | 0.0% |



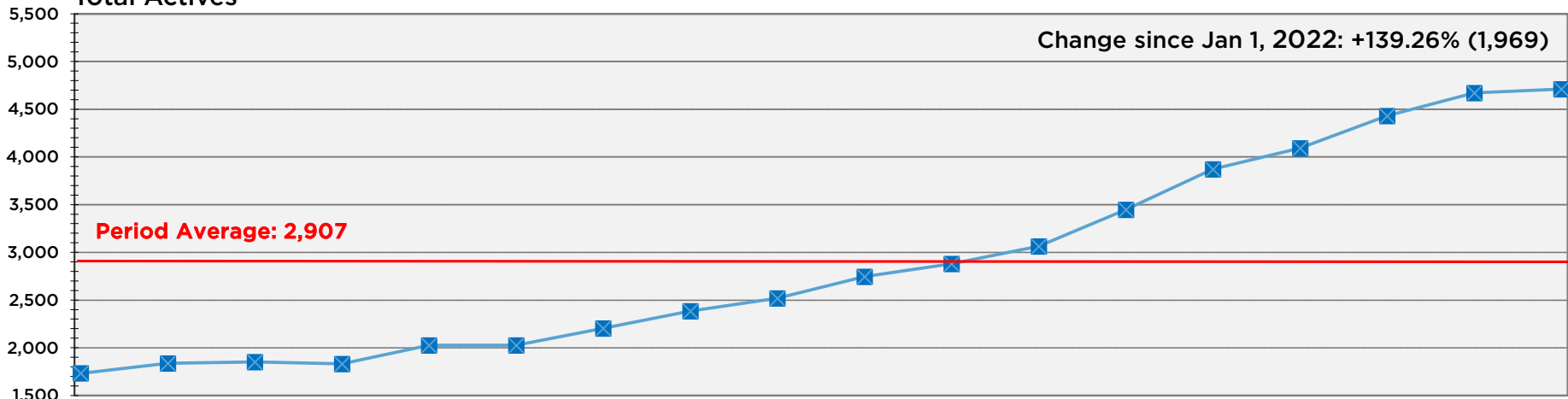
Single Family Homes

Average Days on Market



| | | | | | | | | | | | | | | | | | | |
|----------------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| ListToContract | 28 | 23 | 29 | 22 | 23 | 19 | 21 | 22 | 21 | 19 | 18 | 22 | 19 | 21 | 18 | 20 | 20 | 23 |
| CombDaysOnMkt | 30 | 24 | 29 | 26 | 24 | 21 | 22 | 24 | 23 | 20 | 18 | 23 | 19 | 21 | 18 | 20 | 20 | 24 |
| ListToClose | 60 | 58 | 63 | 56 | 57 | 55 | 56 | 55 | 55 | 54 | 54 | 58 | 53 | 55 | 54 | 56 | 54 | 57 |

Total Actives

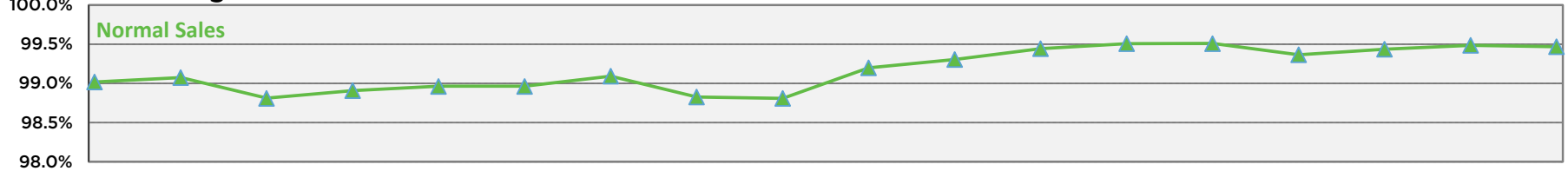


| | | | | | | | | | | | | | | | | | |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
| 1,733 | 1,837 | 1,851 | 1,832 | 2,027 | 2,026 | 2,203 | 2,385 | 2,518 | 2,745 | 2,880 | 3,064 | 3,448 | 3,870 | 4,093 | 4,431 | 4,670 | 4,711 |

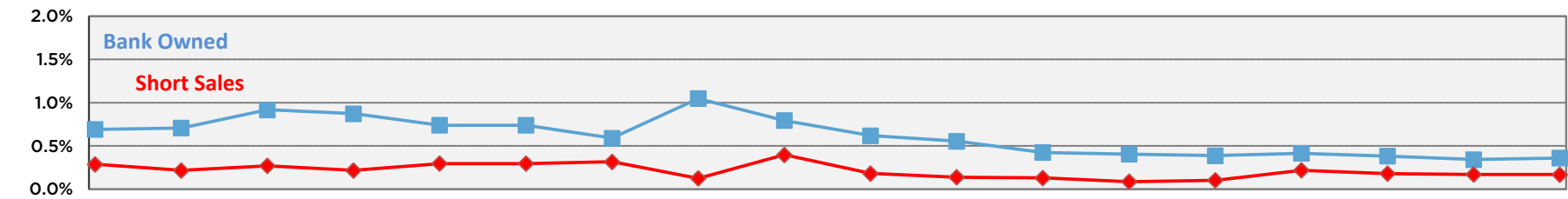


Single Family Homes

Percentage of Actives

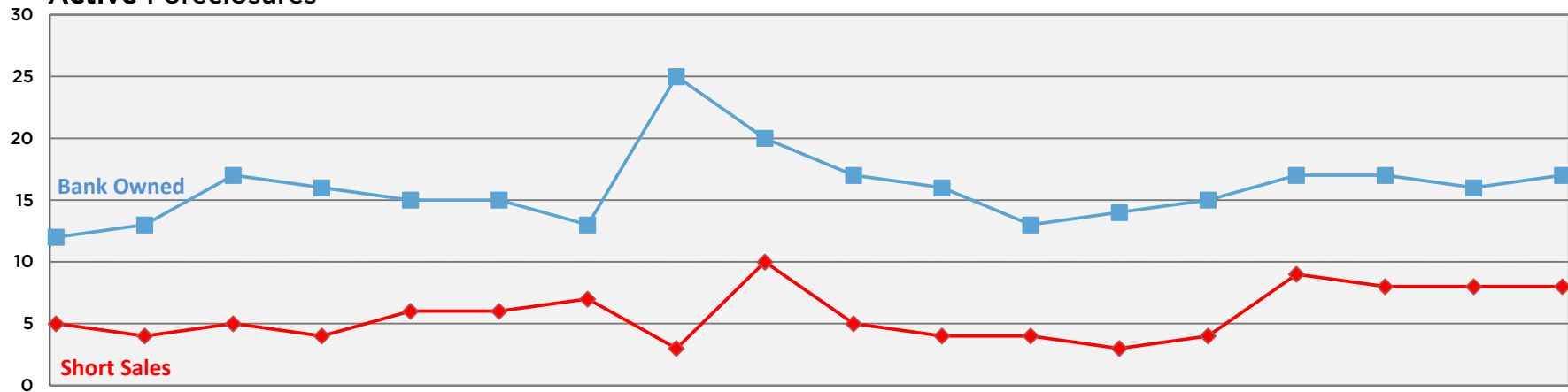


| | | | | | | | | | | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
| | 99.02% | 99.07% | 98.81% | 98.91% | 98.96% | 98.96% | 99.09% | 98.83% | 98.81% | 99.20% | 99.31% | 99.45% | 99.51% | 99.51% | 99.36% | 99.44% | 99.49% | 99.47% |



| | | | | | | | | | | | | | | | | | | |
|----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| BO | 0.69% | 0.71% | 0.92% | 0.87% | 0.74% | 0.74% | 0.59% | 1.05% | 0.79% | 0.62% | 0.56% | 0.42% | 0.41% | 0.39% | 0.42% | 0.38% | 0.34% | 0.36% |
| SS | 0.29% | 0.22% | 0.27% | 0.22% | 0.30% | 0.30% | 0.32% | 0.13% | 0.40% | 0.18% | 0.14% | 0.13% | 0.09% | 0.10% | 0.22% | 0.18% | 0.17% | 0.17% |

Active Foreclosures

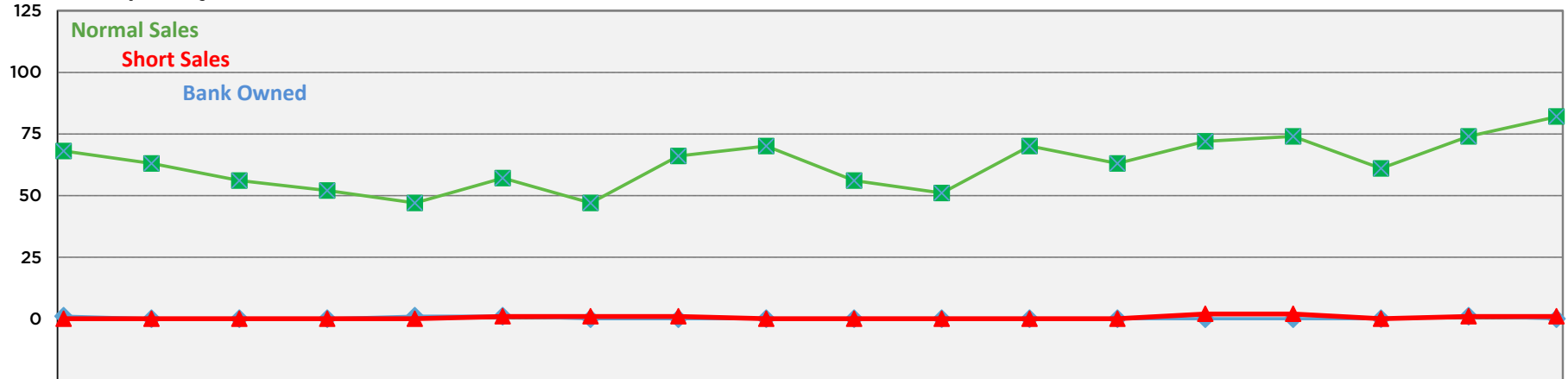


| | | | | | | | | | | | | | | | | | | |
|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| BO | 12 | 13 | 17 | 16 | 15 | 15 | 13 | 25 | 20 | 17 | 16 | 13 | 14 | 15 | 17 | 17 | 16 | 17 |
| SS | 5 | 4 | 5 | 4 | 6 | 6 | 7 | 3 | 10 | 5 | 4 | 4 | 3 | 4 | 9 | 8 | 8 | 8 |



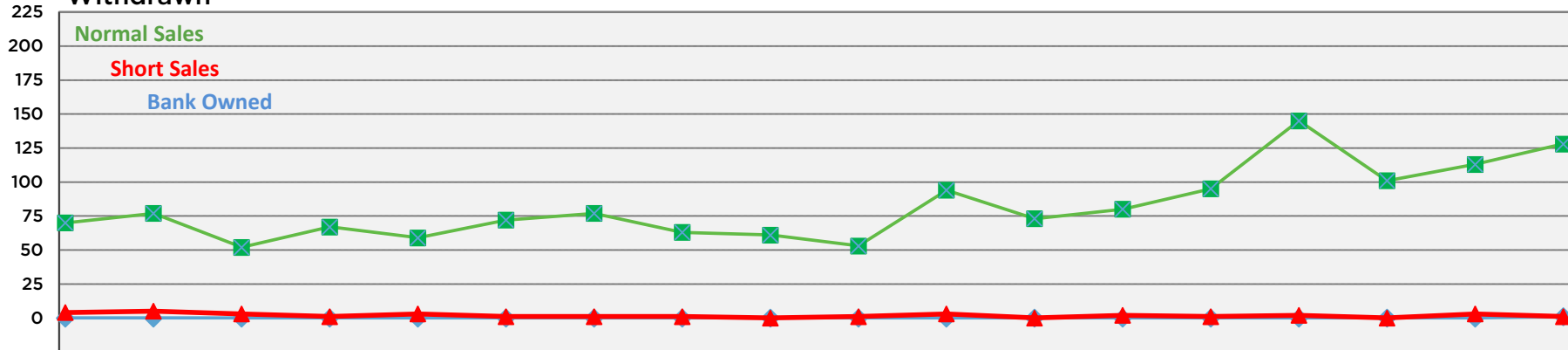
Single Family Homes

Temporary Off Market



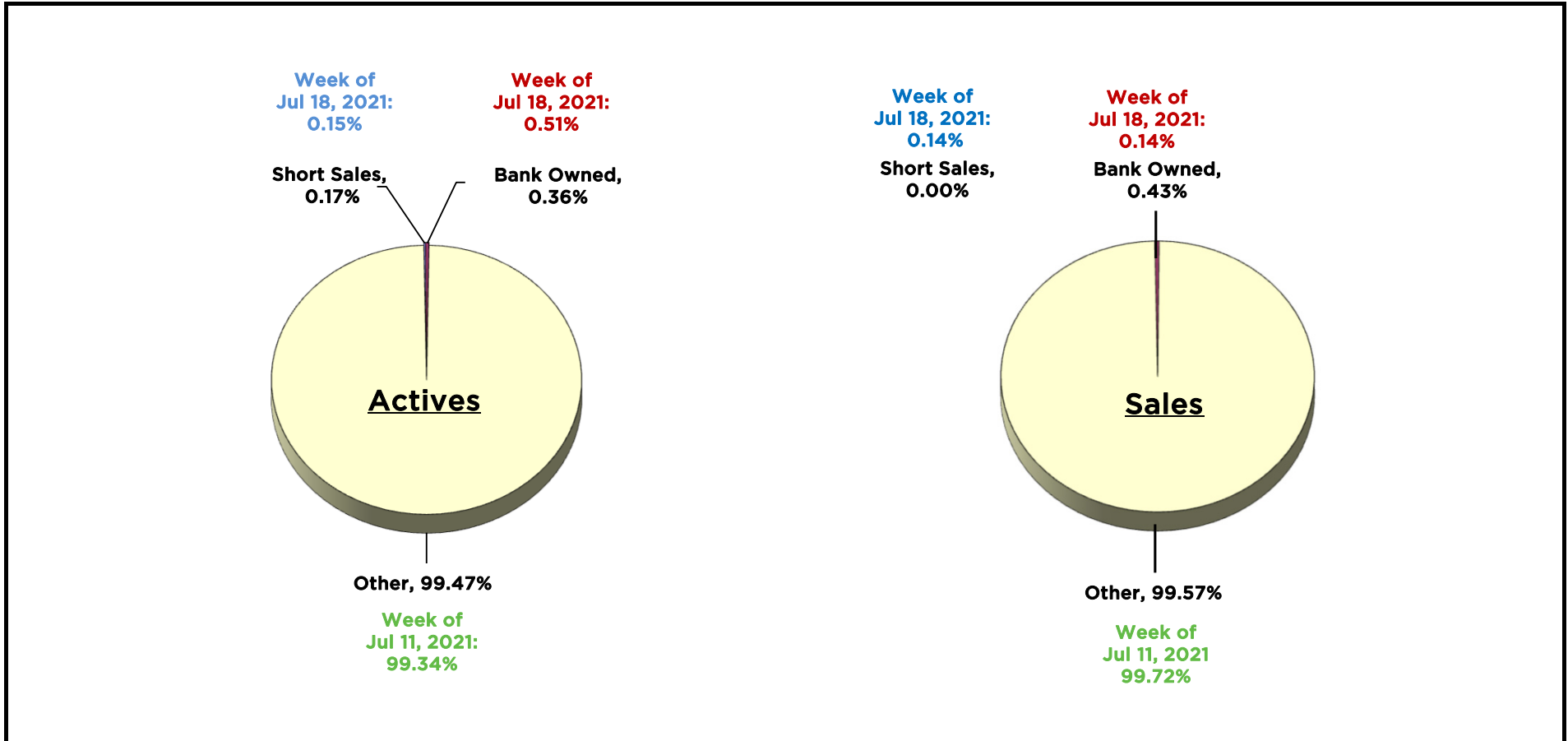
| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| Norm | 68 | 63 | 56 | 52 | 47 | 57 | 47 | 66 | 70 | 56 | 51 | 70 | 63 | 72 | 74 | 61 | 74 | 82 |
| BO | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 0 | 1 | 1 |

Withdrawn



| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| Norm | 70 | 77 | 52 | 67 | 59 | 72 | 77 | 63 | 61 | 53 | 94 | 73 | 80 | 95 | 145 | 101 | 113 | 128 |
| BO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| SS | 4 | 5 | 3 | 1 | 3 | 1 | 1 | 1 | 0 | 1 | 3 | 0 | 2 | 1 | 2 | 0 | 3 | 1 |

Single Family Homes



Monday Morning Quarterback
07/17/2022 - 07/23/2022
Lake, Orange, Osceola & Seminole Counties

Where are the 44 Single Family Homes available for the Median Price of \$420,000? (± \$500)

| <u>County / City</u> | <u>Zip Code</u> | <u>Available</u> | <u>Average List Price</u> | <u>Average Beds</u> | <u>Average Baths</u> | <u>Average SqFt</u> | <u>List \$ per SqFt</u> |
|----------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Seminole County | | 5 | \$419,980 | 3.6 | 2.0 | 1,782 | \$235.73 |
| Lake Mary / Heathrow | 32746 | 2 | \$420,000 | 3.0 | 2.0 | 1,688 | \$248.82 |
| Oviedo | 32765 | 2 | \$420,000 | 4.0 | 2.0 | 1,695 | \$247.79 |
| Sanford (South) | 32773 | 1 | \$419,900 | 4.0 | 2.0 | 2,142 | \$196.03 |
| Orange County | | 14 | \$419,921 | 3.4 | 2.1 | 1,830 | \$229.42 |
| Colonia town | 32803 | 2 | \$419,700 | 3.0 | 2.0 | 1,475 | \$284.54 |
| Conway | 32812 | 2 | \$420,000 | 3.0 | 2.0 | 1,637 | \$256.57 |
| Union Park | 32817 | 1 | \$420,000 | 3.0 | 2.0 | 1,569 | \$267.69 |
| Bithlo | 32820 | 1 | \$420,000 | 3.0 | 2.0 | 2,215 | \$189.62 |
| Williamsburg / Lake Bryan | 32821 | 1 | \$419,900 | 3.0 | 2.0 | 2,097 | \$200.24 |
| Ventura | 32822 | 1 | \$420,000 | 3.0 | 2.0 | 1,591 | \$263.98 |
| Taft | 32824 | 3 | \$419,900 | 4.0 | 2.0 | 1,892 | \$221.93 |
| Rio Pinar / Union Park | 32825 | 1 | \$419,900 | 3.0 | 2.0 | 1,786 | \$235.11 |
| Research Park | 32826 | 1 | \$420,000 | 4.0 | 2.0 | 2,334 | \$179.95 |
| Union Park / Chickasaw | 32829 | 1 | \$420,000 | 4.0 | 3.0 | 2,133 | \$196.91 |
| Osceola County | | 13 | \$419,985 | 3.9 | 2.4 | 2,018 | \$208.17 |
| Kissimmee / Buena Ventura Lakes | 34743 | 1 | \$419,999 | 4.0 | 2.0 | 1,916 | \$219.21 |
| Kissimmee (East) | 34744 | 1 | \$420,000 | 4.0 | 2.0 | 1,784 | \$235.43 |
| Kissimmee (West) / Pleasant Hill | 34746 | 4 | \$419,975 | 4.0 | 3.0 | 2,225 | \$188.75 |
| Kissimmee / Poinciana | 34758 | 2 | \$420,000 | 4.0 | 3.0 | 2,056 | \$204.28 |
| St Cloud / Narcoossee | 34771 | 1 | \$420,000 | 3.0 | 1.0 | 1,120 | \$375.00 |
| St Cloud / Canoe Creek | 34772 | 4 | \$419,975 | 4.0 | 2.0 | 2,099 | \$200.08 |
| Lake County | | 12 | \$419,975 | 3.3 | 2.3 | 1,900 | \$221.02 |
| Eustis (West) | 32726 | 1 | \$420,000 | 4.0 | 3.0 | 2,452 | \$171.29 |
| Grand Island | 32735 | 2 | \$419,950 | 4.0 | 3.0 | 2,016 | \$208.31 |
| Eustis (East) | 32736 | 1 | \$420,000 | 3.0 | 2.0 | 1,729 | \$242.91 |
| Clermont (Central) | 34711 | 4 | \$420,000 | 3.0 | 2.0 | 1,848 | \$227.27 |
| Minneola | 34715 | 1 | \$420,000 | 4.0 | 2.0 | 1,888 | \$222.46 |
| Groveland | 34736 | 1 | \$420,000 | 3.0 | 2.0 | 1,707 | \$246.05 |
| Howey in the Hills | 34737 | 1 | \$419,900 | 3.0 | 2.0 | 1,372 | \$306.05 |
| Leesburg (West) | 34748 | 1 | \$419,900 | 3.0 | 2.0 | 2,230 | \$188.30 |

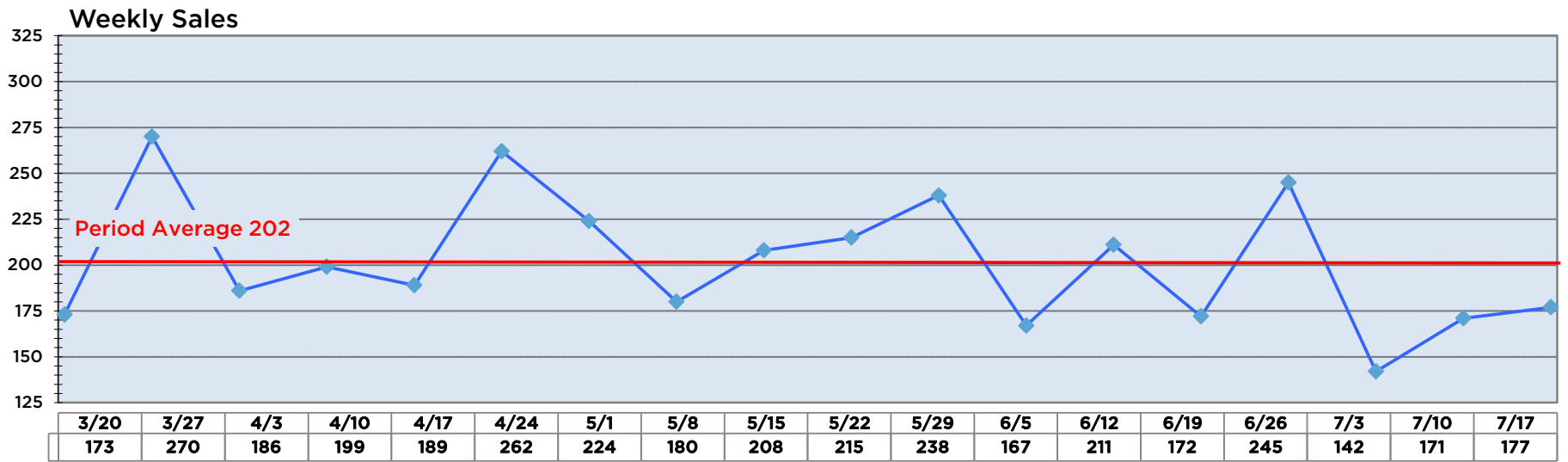
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07/17/2022 - 07/23/2022
Lake, Orange, Osceola & Seminole Counties

Condos, Townhomes, Villas

| | Total | Under \$250k | \$250K to \$300K | \$300K to \$400K | \$400K to \$500K | \$500K to \$1M | Over \$1M |
|----------------------------------|--------------|--------------|------------------|------------------|------------------|----------------|-------------|
| Weekly Sales | 177 | 74 | 36 | 44 | 16 | 7 | 0 |
| Bank Owned | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Short Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 177 | 74 | 36 | 44 | 16 | 7 | 0 |
| Active Listings | 1,427 | 454 | 204 | 397 | 197 | 163 | 12 |
| Bank Owned | 3 | 2 | 1 | 0 | 0 | 0 | 0 |
| Short Sales | 2 | 1 | 1 | 0 | 0 | 0 | 0 |
| Other | 1,422 | 451 | 202 | 397 | 197 | 163 | 12 |
| Months of Inventory | 1.86 | 1.42 | 1.31 | 2.08 | 2.84 | 5.37 | 0.00 |
| <i>List Price</i> | | | | | | | |
| Average Original List Price | \$280,707 | \$189,083 | \$269,017 | \$340,491 | \$431,681 | \$588,557 | \$0 |
| Average Final List Price | \$278,909 | \$187,564 | \$266,942 | \$338,963 | \$431,056 | \$580,843 | \$0 |
| <i>Sale Price</i> | | | | | | | |
| Average Price | \$277,737 | \$184,369 | \$268,858 | \$337,677 | \$432,406 | \$580,143 | \$0 |
| Median Price | \$260,000 | \$192,250 | \$270,000 | \$330,750 | \$425,000 | \$566,000 | \$0 |
| <i>Price Differences</i> | | | | | | | |
| Original to Final List Price | -\$1,798 | -\$1,519 | -\$2,075 | -\$1,528 | -\$625 | -\$7,714 | \$0 |
| Original List to Sale Price - \$ | -\$2,970 | -\$4,714 | -\$159 | -\$2,814 | \$725 | -\$8,414 | \$0 |
| Final List to Sale Price - \$ | -\$1,172 | -\$3,195 | \$1,916 | -\$1,286 | \$1,350 | -\$700 | \$0 |
| Original List to Sale Price - % | 98.94% | 97.51% | 99.94% | 99.17% | 100.17% | 98.57% | 0.00% |
| Final List to Sale Price - % | 99.58% | 98.30% | 100.72% | 99.62% | 100.31% | 99.88% | 0.00% |
| <i>Days on the Market</i> | | | | | | | |
| Avg Days Listing to Contract | 21 | 23 | 15 | 22 | 12 | 42 | 0 |
| Combined Avg Days to Contract | 21 | 23 | 15 | 22 | 13 | 42 | 0 |
| Avg Days Listing to Closing | 54 | 50 | 48 | 60 | 50 | 87 | 0 |
| Avg Days Contract to Close | 33 | 28 | 33 | 38 | 39 | 45 | 0 |
| <i>Beds / Baths</i> | | | | | | | |
| Average Bedrooms | 2 | 2 | 3 | 3 | 3 | 4 | 0 |
| Average Full Baths | 2 | 2 | 2 | 2 | 3 | 3 | 0 |
| Average Half Baths | 0 | 0 | 0 | 1 | 1 | 1 | 0 |
| <i>Square Footage</i> | | | | | | | |
| Average Square Feet | 1,307 | 955 | 1,343 | 1,552 | 1,848 | 2,051 | 0 |

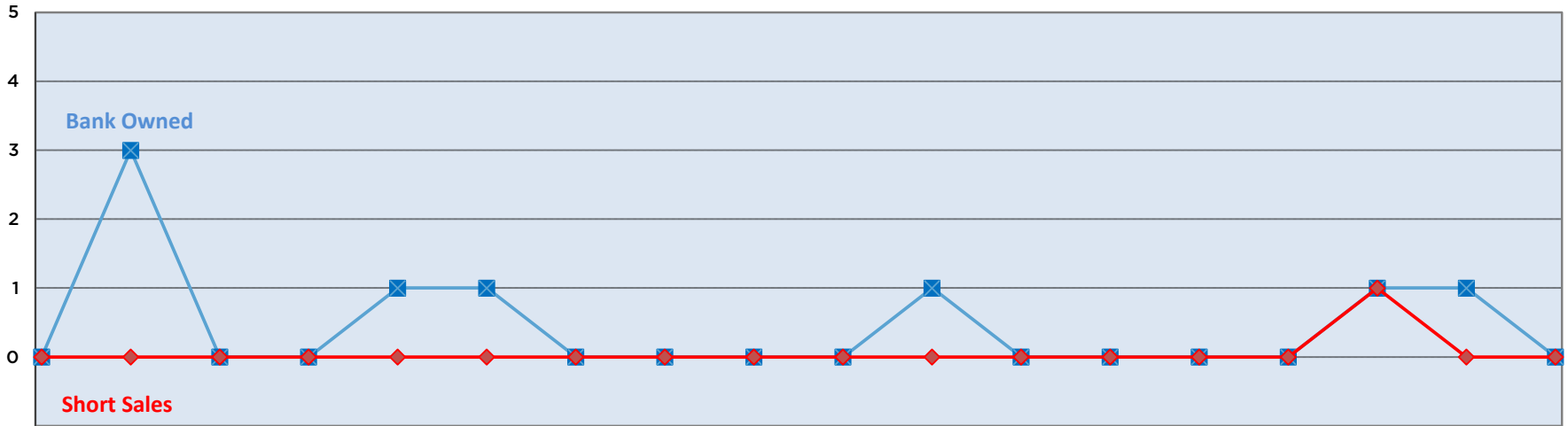


Condos, Townhomes, Villas



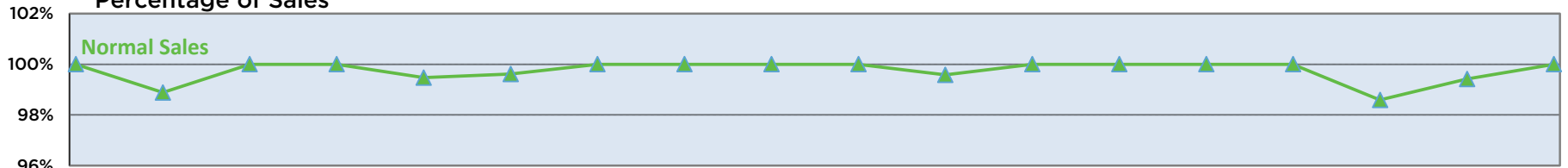
Condos, Townhomes, Villas

Foreclosure Sales

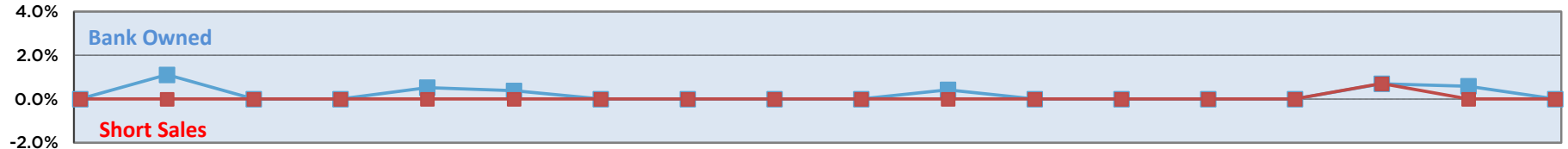


| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|----|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| BO | 0 | 3 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| SS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |

Percentage of Sales



| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|----|--------|-------|--------|--------|-------|-------|--------|--------|--------|--------|-------|--------|--------|--------|--------|-------|-------|--------|
| BO | 100.0% | 98.9% | 100.0% | 100.0% | 99.5% | 99.6% | 100.0% | 100.0% | 100.0% | 100.0% | 99.6% | 100.0% | 100.0% | 100.0% | 100.0% | 98.6% | 99.4% | 100.0% |

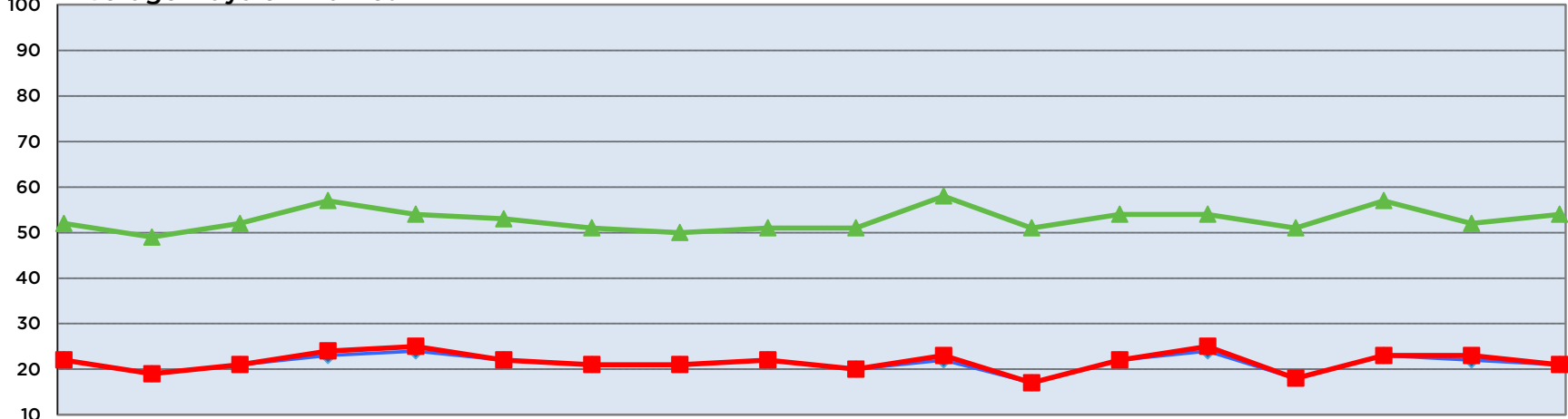


| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|----|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| BO | 0.0% | 1.1% | 0.0% | 0.0% | 0.5% | 0.4% | 0.0% | 0.0% | 0.0% | 0.0% | 0.4% | 0.0% | 0.0% | 0.0% | 0.0% | 0.7% | 0.6% | 0.0% |
| SS | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.7% | 0.0% | 0.0% |



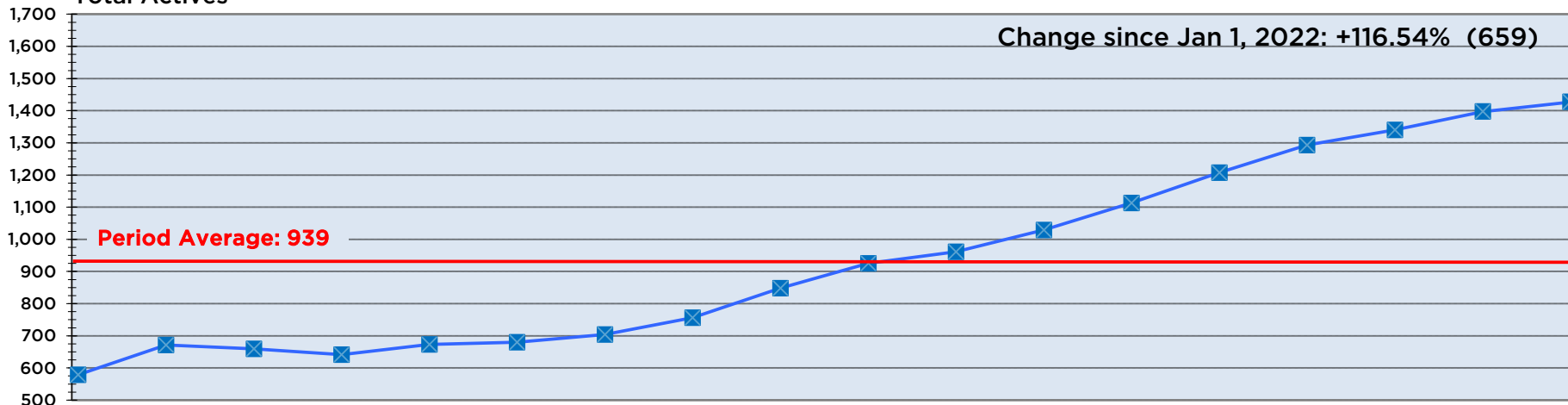
Condos, Townhomes, Villas

Average Days on Market



| | | | | | | | | | | | | | | | | | | |
|----------------|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|
| ListToContract | 22 | 19 | 21 | 23 | 24 | 22 | 21 | 21 | 22 | 20 | 22 | 17 | 22 | 24 | 18 | 23 | 22 | 21 |
| CombDaysOnMkt | 22 | 19 | 21 | 24 | 25 | 22 | 21 | 21 | 22 | 20 | 23 | 17 | 22 | 25 | 18 | 23 | 23 | 21 |
| ListToClose | 52 | 49 | 52 | 57 | 54 | 53 | 51 | 50 | 51 | 51 | 58 | 51 | 54 | 54 | 51 | 57 | 52 | 54 |

Total Actives

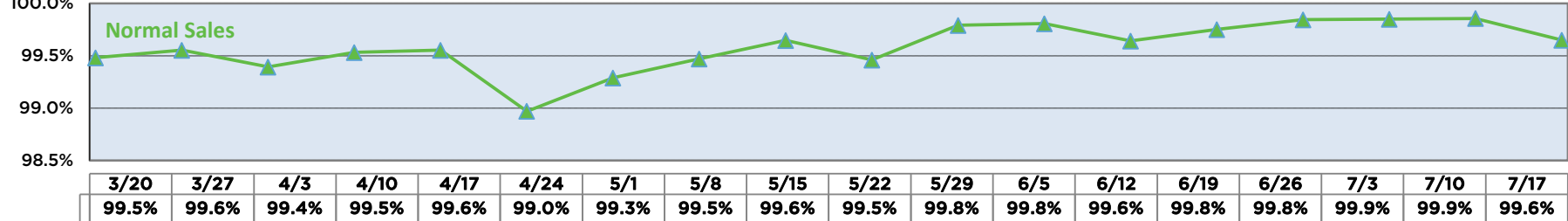


| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|---------------|------|------|-----|------|------|------|-----|-----|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| Total Actives | 579 | 671 | 659 | 641 | 673 | 680 | 704 | 756 | 848 | 925 | 961 | 1,029 | 1,113 | 1,207 | 1,293 | 1,340 | 1,397 | 1,427 |

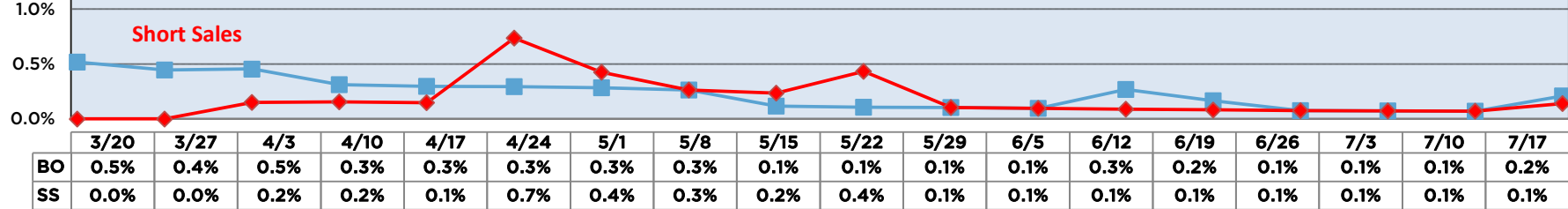


Condos, Townhomes, Villas

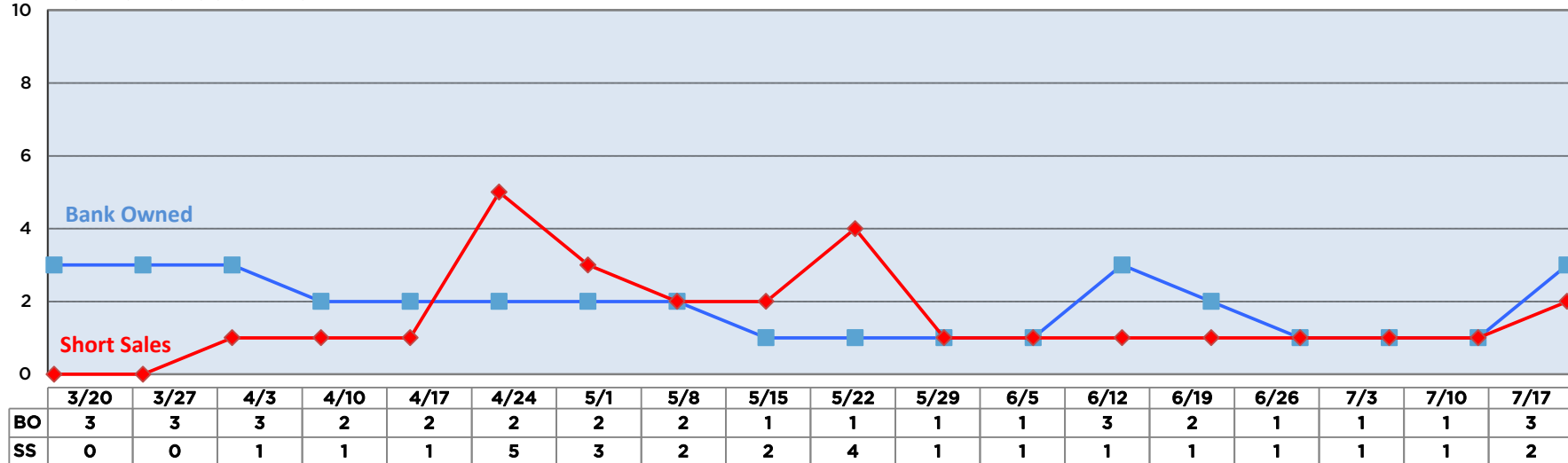
Percentage of Actives



Bank Owned



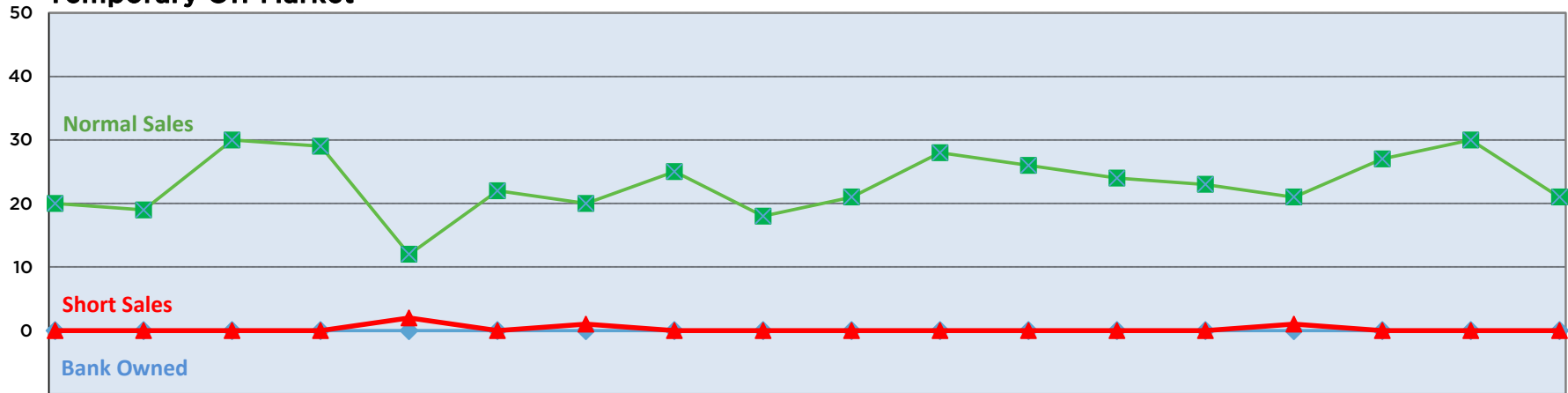
Active Foreclosures





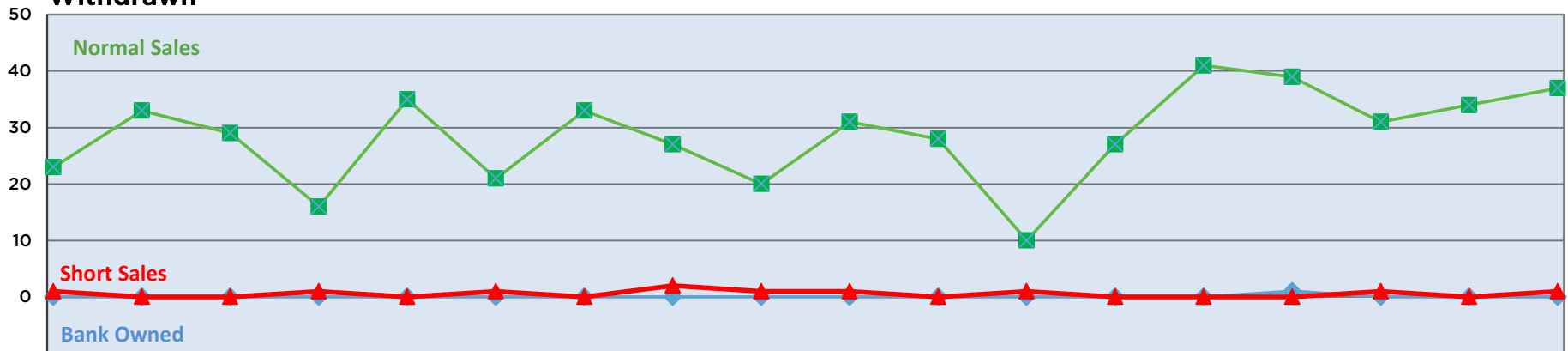
Condos, Townhomes, Villas

Temporary Off Market



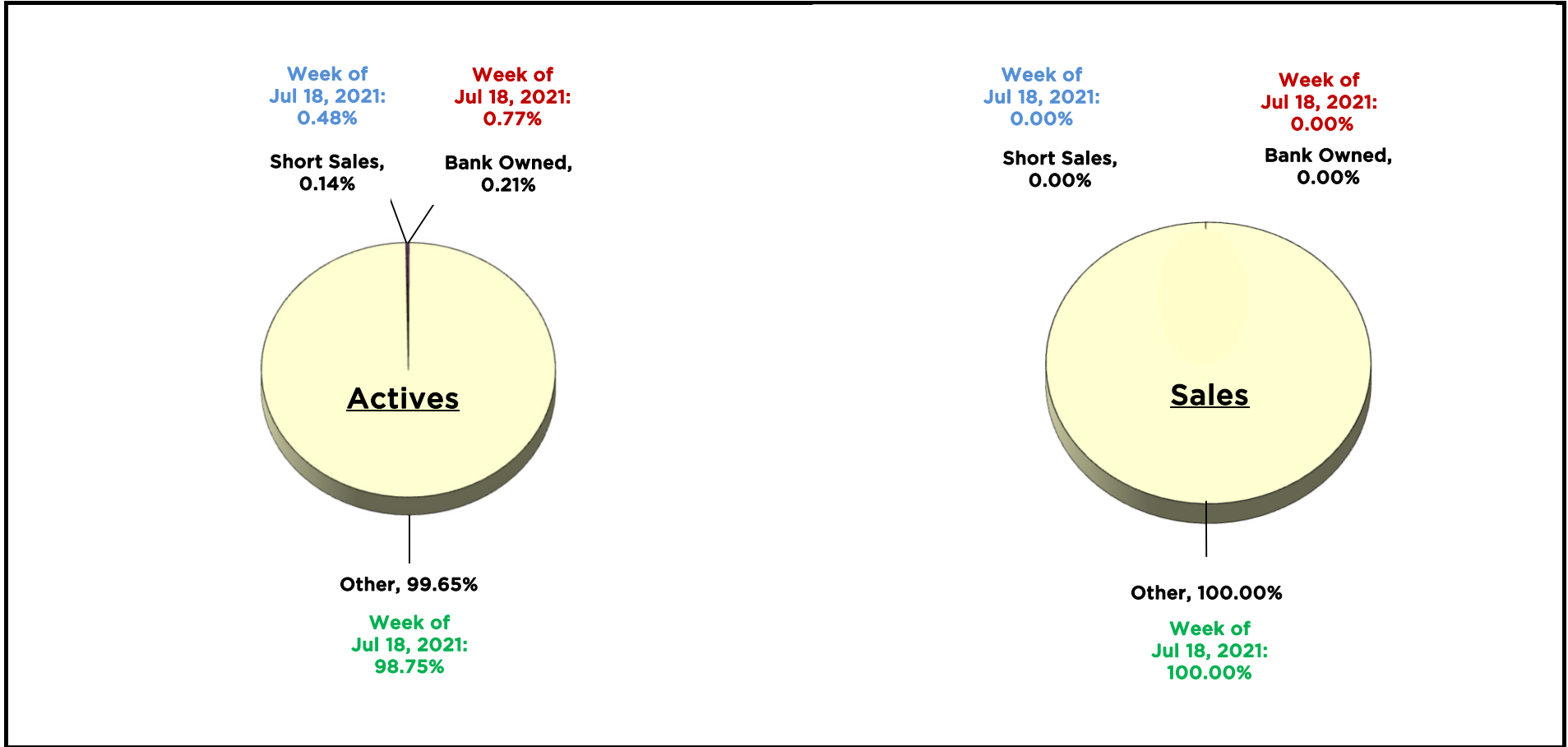
| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| Norm | 20 | 19 | 30 | 29 | 12 | 22 | 20 | 25 | 18 | 21 | 28 | 26 | 24 | 23 | 21 | 27 | 30 | 21 |
| BO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SS | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |

Withdrawn



| | 3/20 | 3/27 | 4/3 | 4/10 | 4/17 | 4/24 | 5/1 | 5/8 | 5/15 | 5/22 | 5/29 | 6/5 | 6/12 | 6/19 | 6/26 | 7/3 | 7/10 | 7/17 |
|------|------|------|-----|------|------|------|-----|-----|------|------|------|-----|------|------|------|-----|------|------|
| Norm | 23 | 33 | 29 | 16 | 35 | 21 | 33 | 27 | 20 | 31 | 28 | 10 | 27 | 41 | 39 | 31 | 34 | 37 |
| BO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| SS | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 2 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 1 |

Condos, Townhomes, Villas



Monday Morning Quarterback
07/17/2022 - 07/23/2022
Lake, Orange, Osceola & Seminole Counties

Where are the 17 Condos, Townhomes, or Villas available for the Median Price of \$260,000? (± \$500)

| County / City | Zip Code | Available | Average List Price | Average Beds | Average Baths | Average SqFt | List \$ per SqFt |
|----------------------------------|-----------------|------------------|---------------------------|---------------------|----------------------|---------------------|-------------------------|
| Seminole County | | 3 | \$259,933 | 2.7 | 2.0 | 1,500 | \$173.33 |
| Winter Springs / Tuskawilla | 32708 | 1 | \$260,000 | 3.0 | 2.0 | 1,460 | \$178.08 |
| Maitland / Eatonville | 32751 | 1 | \$259,800 | 3.0 | 2.0 | 1,612 | \$161.17 |
| Longwood / Wekiva Springs | 32779 | 1 | \$260,000 | 2.0 | 2.0 | 1,427 | \$182.20 |
| Orange County | | 7 | \$259,957 | 2.4 | 2.0 | 1,111 | \$233.92 |
| Azalea Park | 32807 | 1 | \$260,000 | 2.0 | 2.0 | 985 | \$263.96 |
| Conway | 32812 | 1 | \$260,000 | 3.0 | 2.0 | 1,334 | \$194.90 |
| Williamsburg / Lake Bryan | 32821 | 1 | \$259,900 | 3.0 | 2.0 | 1,231 | \$211.13 |
| Ventura | 32822 | 1 | \$260,000 | 3.0 | 2.0 | 1,364 | \$190.62 |
| Rio Pinar / Union Park | 32825 | 1 | \$259,900 | 2.0 | 2.0 | 922 | \$281.89 |
| Waterford Lakes | 32828 | 1 | \$259,900 | 2.0 | 2.0 | 1,013 | \$256.56 |
| Winter Garden / Oakland | 34787 | 1 | \$260,000 | 2.0 | 2.0 | 930 | \$279.57 |
| Osceola County | | 6 | \$259,911 | 2.7 | 2.0 | 1,057 | \$245.93 |
| Kissimmee / Buena Ventura Lakes | 34743 | 1 | \$259,990 | 3.0 | 2.0 | 1,073 | \$242.30 |
| Kissimmee (West) / Pleasant Hill | 34746 | 3 | \$259,892 | 3.0 | 2.0 | 1,158 | \$224.43 |
| Kissimmee / Celebration | 34747 | 2 | \$259,900 | 2.0 | 2.0 | 897 | \$289.74 |
| Lake County | | 1 | \$260,000 | 3.0 | 2.0 | 1,717 | \$151.43 |
| Leesburg (West) | 34748 | 1 | \$260,000 | 3.0 | 2.0 | 1,717 | \$151.43 |